

Corporate Presentation

March 2024

Nasdaq: IONS

Forward-Looking Statements

This presentation includes forward-looking statements regarding our business, financial guidance and the therapeutic and commercial potential of our commercial medicines, additional medicines in development and technologies. Any statement describing lonis' goals, expectations, financial or other projections, intentions or beliefs is a forward-looking statement and should be considered an at-risk statement. Such statements are subject to certain risks and uncertainties including but not limited to those related to our commercial products and the medicines in our pipeline, and particularly those inherent in the process of discovering, developing and commercializing medicines that are safe and effective for use as human therapeutics, and in the endeavor of building a business around such medicines. Ionis' forward-looking statements also involve assumptions that, if they never materialize or prove correct, could cause its results to differ materially from those expressed or implied by such forward-looking statements. Although Ionis' forward-looking statements reflect the good faith judgment of its management, these statements are based only on facts and factors currently known by Ionis. Except as required by law, we undertake no obligation to update any forward-looking statements for any reason. As a result, you are cautioned not to rely on these forward-looking statements. These and other risks concerning Ionis' programs are described in additional detail in Ionis' annual report on our Form 10-K for the year ended December 31, 2023, which is on file with the SEC. Copies of these and other documents are available at www.ionispharma.com.

In this presentation, unless the context requires otherwise, "Ionis," "Company," "we," "our," and "us" refers to Ionis Pharmaceuticals and its subsidiaries.

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Executing on a Clear Vision

Next-Level Value for Patients and All Stakeholders

Delivering a
Steady Cadence of
Potentially Transformational
Medicines

Prioritizing and Expanding the Ionis Wholly Owned Pipeline

Delivering Ionis Medicines
Directly to Patients

Technology Leadership

Financial Responsibility and Discipline



Key Achievements in the Last 12 Months





Phase 3 Study Starts

Bepirovirsen (HBV)

IONIS-FB-L_{Rx} (IgAN)

Zilganersen (Alexander disease)

Key Studies Fully Enrolled³









Additional Positive Clinical Data Readouts

1. WAINUA: www.wainua.com; QALSODY: www.qalsody.com; Biogen is responsible for commercializing QALSODY. 2. NEURO-TTRansform (eplontersen for ATTRv-PN); Balance (olezarsen for FCS). 3. OASIS (donidalorsen for HAE); CARDIO-TTRansform (eplontersen for ATTR-CM), GOLDEN (IONIS-FB-L_{Ry} for GA); HALOS (ION582 for Angelman syndrome)

Key Value-Driving Events Planned For 2024¹

Phase 3 Clinical Data Events

Donidalorsen

OASIS-HAE topline data

OASIS-HAE full data

OASIS-PLUS
OLE
+
Switch data

Olezarsen

Balance study full data, FCS

Phase 2 Clinical Data Events

Donidalorsen

3-year OLE, HAE

IONIS-FB-LRY

Geographic Atrophy
IgA nephropathy

ION224

NASH

ION582

Angelman syndrome

ION541 ALS

Regulatory Actions

Eplontersen

OUS approval decisions, ATTRv-PN

OUS filings, ATTRv-PN

Olezarsen

NDA filing, FCS
FDA approval decision, FCS²
EU filing, FCS

Donidalorsen

NDA filing, HAE

QALSODY

EMA approval decision, SOD1-ALS

New Product Launches



Olezarsen FCS⁴

QALSODY EU, SOD1-ALS⁴



^{1.} Timing expectations are based on current assumptions and are subject to change, timing of partnered program catalysts based on partners' most recent publicly available disclosures. 2. Assuming priority review. 3. WAINUA: www.wainua.com

^{4.} Assuming approval in 2024.

Delivering Steady Cadence of Potentially Transformational Medicines¹

9 Medicines in Phase 3 for 11 indications

		Indication	Prevalence ²	Next Event ³
WAINUA (eplontersen)	IONIS"	ATTRv-PN		Additional OUS submissions (2024)
	AstraZeneca 22	ATTR-CM	ŶŶŶ	Ph3 data (2025) ⁴
Olezarsen	IONIS	FCS	Ŷ	NDA filing (2024)
		SHTG	ڝٛ ۺۺۺۺ	Ph3 data (2025)
Donidalorsen	IONIS	HAE	Å	NDA filing (2024)
Zilganersen	IONIS	Alexander disease	Å Å	Ph3 data (2025)
Ulefnersen	IONIS	FUS-ALS	Ŷ	Ph3 data (2025)
Pelacarsen	U NOVARTIS	Lp(a) CVD	֎ ֈֈֈֈֈֈ	Ph3 data & filing (2025)
Bepirovirsen	GSK	HBV		Ph3 data (2026)
IONIS-FB-L _{Rx}	Roche	IgA nephropathy⁵	ŮŮ	Ph2 data (2024)
Tofersen	Biogen	Presymptomatic SOD1-ALS	ÎÑ	Ph3 data (2027)

^{1.} Assuming approval 2. Market data on file. 3. Timing expectations are based on current assumptions and are subject to change. 4. Results as early as 2025. 5. IONIS-FB-L_{Rx} is also in the Phase 2 GOLDEN study in patients with Geographic Atrophy, with topline data expected in 2024.

















WAINUA Approved for ATTRv-PN: Launch Underway for the First Ionis Co-Commercialized Medicine¹



FDA Approved on December 21

For ATTR Polyneuropathy, a systemic, progressive and fatal neurological disease

^{1.} WAINUA: www.wainua.com; co-developing and commercializing in the U.S. with AstraZeneca.

WAINUA: Potential to be the Preferred Treatment Option for Patients with ATTR^{1,2}

Strong Clinical Profile³

Significant Commercial Reach

Targeted Knockdown Stops Neuropathy Progression

Sustained Benefit

Largest Data Set

Global Partnership

Patient Support

Administration Profile



Targeted TTR knockdown at the source with powerful and sustained TTR suppression



Demonstrated the power to stop neuropathy progression



Significant
improvements in
measures of
neuropathy and
quality of life in a
substantial number
of patients through
85 weeks



Largest
clinical trial
in ATTR-CM which
will include CV
outcome data



Alliance with a global footprint & industry leader in CVD medicines



Seamless
patient
support leveraging
lonis' deep
understanding of
these patients and
the physicians who
treat them



Monthly selfadministration with auto-injector



^{1.} WAINUA: www.wainua.com 2. Assuming approval for ATTR-CM. 3. Based on data generated to date and published in JAMA in 2023.

WAINUA for ATTR-CM: Global Phase 3 Development Program Designed to Deliver Robust Results





Most comprehensive study to date in ATTR-CM, a fatal disease of the heart muscle

Positioned to deliver most robust data in broad patient population

Largest study conducted in ATTR-CM now fully enrolled with >1,400 patients

MRI and scintigraphy sub-studies underway to assess the effects on cardiac structure and function



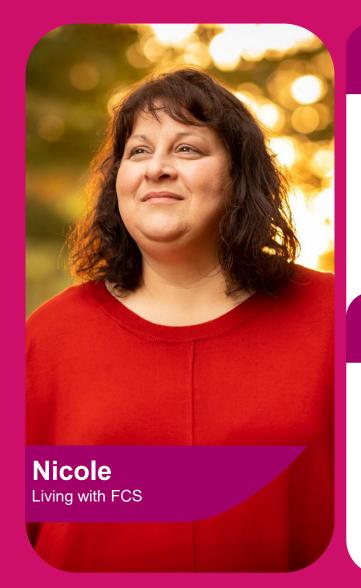
Data as early as 2025¹



^{1.} Timing expectations based on current assumptions and subject to change

Olezarsen:

A Potential **New Standard-of-Care**Treatment for Patients
with **Severely Elevated Trigylcerides**^{1,2}



Familial Chylomicronemia Syndrome



Regulatory filings planned and potential FDA approval in 2024 based on positive Phase 3 results³



1st independent launch³

Severe Hypertriglyceridemia



Significant opportunity with large SHTG patient population with >3 million patients in the US⁴



SHTG Phase 3 study data expected in 2025

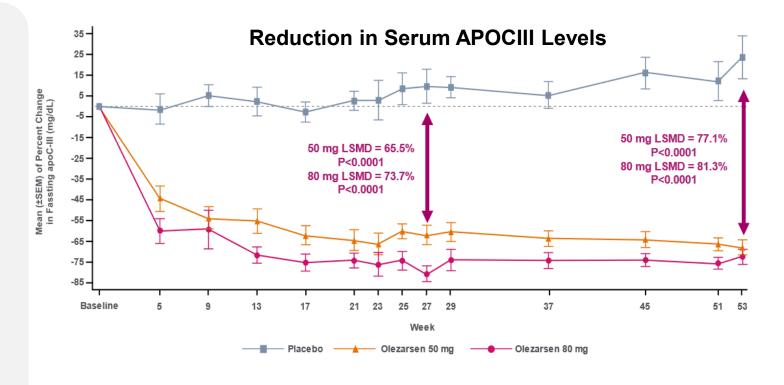


Positive Olezarsen Phase 3 Results in FCS Patients^{1,2} (



Olezarsen treatment resulted in:

- —Robust and significant reduction in serum APOCIII levels at 6 and 12 months
- Statistically significant reductions in triglycerides at 80mg dose
- —Substantial reductions in acute pancreatitis attacks
- Favorable safety and tolerability profile



81% LSMD in APOCIII Levels at 12 months with 80mg dose

P<0.0001

At 6 months and 12 months

^{1.} Topline data reported on September 26, 2023. 2. LSMD = Least squares mean difference

Olezarsen is Delivering Robust Data Supporting its Potential as a Breakthrough Treatment for FCS and SHTG¹



- Significant reductions in TGs, clinically meaningful reductions in AP, favorable safety and tolerability
- OLE progressing well
- Completed Ph 2b study supporting FCS NDA exposure database
- Granted Breakthrough Therapy designation by FDA
- On track for US and EU filings in 2024
- Launch preparations underway



- First pivotal study in patients w/ TGs ≥500 mg/dL enrolling
- Pivotal registrational study
- ~540 patients



- Confirmatory study in patients
 w/ TGs ≥500 mg/dL enrolling
- Pivotal registrational study
- ~390 patients



- Supportive Ph3 study in patients w/ TGs ≥200 mg/dL
- Adds to patient exposure database
- ~1,300 patients

------ Data expected in 2025 ------ Data



^{1.} Timing expectations are based on current assumptions and are subject to change.

Donidalorsen:

A Potential

First-in-Class

Silencer for

Hereditary Angioedema





Regulatory filings planned based on positive Phase 3 results¹



Substantial unmet need remains

- Potentially fatal breakthrough attacks
- Desire for greater treatment simplicity and tolerability



Donidalorsen anticipated profile²:

- Significant, rapid and sustained reductions in HAE attacks (near elimination)
- Simplicity of a monthly or bi-monthly selfadministration with an autoinjector



Ionis to commercialize in the US

EU access through Otsuka (tiered royalties ranging from 20-30%)³



Donidalorsen Phase 2 Study Results: Compelling HAE Prophylaxis Profile¹



Rapid and Sustained
Reductions in HAE Attacks¹



Statistically and Clinically

Significant Improvement
in QoL¹



Favorable
Safety and
Tolerability Profile¹

90%

Mean Reduction in Monthly HAE Attacks vs. Placebo WEEKS 1-17 97%

Mean Reduction in Monthly HAE Attacks vs. Placebo WEEKS 5-17 92%

Treated Patients Were Attack-Free vs. **0%**Patients on Placebo
WEEKS 5-17

^{1.} Based on double blind Phase 2 study data published in NEJM in 2022 and Phase 2 OLE data.

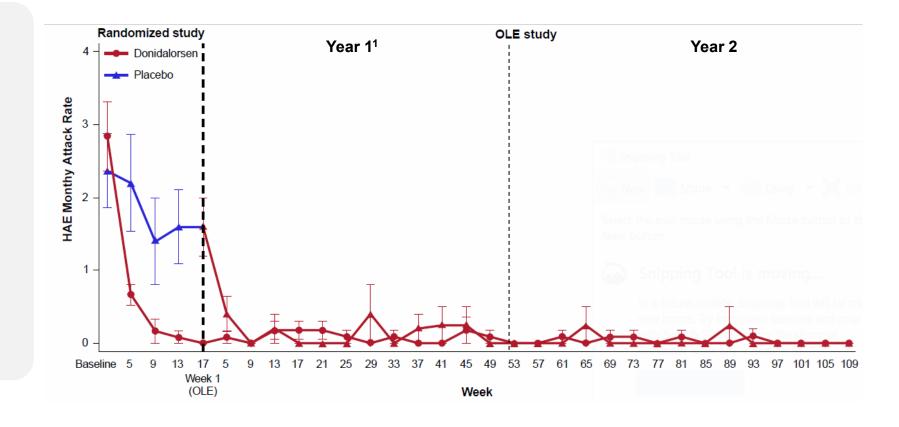
Consistent and Sustained Protection from HAE Attacks Demonstrated Through 2 Years

Phase 2 two-year OLE

Data showed donidalorsen
treatment resulted in:

96%

overall sustained mean reduction from baseline in HAE attack rates



^{1. 1-}year data: Bordone L, et al. Poster presented at 2023 American Academy of Allergy Asthma Immunology Annual Meeting; February 26, 2023. San Antonio, TX; HAE, hereditary angioedema; OLE, open-label extension. Bolded dashed black line indicates the end of the randomized phase 2 study and the beginning of the OLE study.

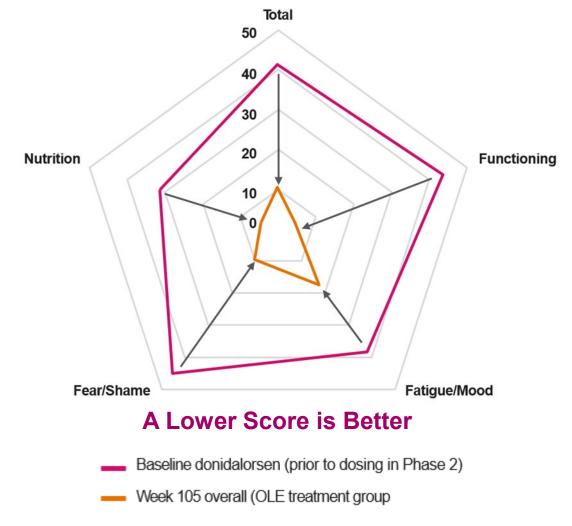


Phase 2 OLE Data Showed Clinically Significant Improvement in Quality of Life after 2 Years of Treatment¹

Angioedema Quality of Life Questionnaire (AE-QoL) total score **improved by a mean change of 26.6 points** from baseline after 2 years (week 105), with improvements observed across all domains

 An improvement of 6 points or more is considered clinically meaningful¹

100% patients analyzed had a clinically meaningful improvement



^{1.} Cohn C., et al. Poster presented at ACAAI Annual Scientific meeting; November 2023. OLE, open-label extension. All patients received donidalorsen in the OLE study.



Donidalorsen is Delivering Robust Data Supporting its Potential to Advance Prophylactic HAE Treatment^{1,2}

Phase 2

- Positive Phase 2 data published in New England Journal of Medicine
- Positive Phase 2 1-year OLE data, including positive QoL data reported
- Positive Phase 2 2-year OLE data reinforce donidalorsen's compelling profile

Hereditary Angioedema



- Positive Phase 3 topline data, including achieving:
 - Statistically significant reduction in HAE attack rates in patients treated every 4 weeks or 8 weeks
- Data to be presented at upcoming medical congress



- Switch study underway in patients previously treated with other prophylactic therapies
- Phase 3 OLE study underway in patients who have completed OASIS-HAE
 - Expanding enrollment
- Data expected mid-2024

Preparing to Submit NDA with US FDA; Otsuka Preparing to Submit MAA in EU³



^{1.} Based on Phase 3 data, double blind Phase 2 study data published in NEJM in 2022 and Phase 2 OLE data. 2. Timing expectations based on current assumptions and subject to change. 3. Licensed European commercialization rights to Otsuka in 2023.

Pelacarsen: Addressing a Major Independent Risk Factor for CVD and Aortic Stenosis¹

Lp(a) Driven Cardiovascular Disease

- Lp(a): independent, genetic, causal risk factor for CVD, mediating MI, stroke and peripheral artery disease
- Lp(a) levels determined genetically, not influenced by diet or lifestyle
- 1 in 5 people worldwide have elevated Lp(a)
- Currently no approved therapies to treat elevated Lp(a)

Pelacarsen

 Targets Apo(a), the root cause of Lp(a)-driven CVD

>8 million

Patients with CVD & elevated Lp(a) worldwide²

Phase 3 Lp(a) HORIZON Study

- >8,000 patients with elevated Lp(a) levels and established CVD
- Achieved full enrollment in July 2022
- On track for data and potential regulatory filing in 2025



Eligible for:

Additional milestone payments

Royalties in the mid-teens to low 20% on net sales³

^{1.} Novartis licensed pelacarsen in 2019 and as a result is responsible for development and commercialization, assuming approval. 2. Market data on file. 3. Royalty Pharma to receive 25% of any future royalty payments on pelacarsen.



Leading and Validated Neurology Franchise

Approved Medicines¹

6

Wholly Owned Medicines in Clinical **Development by** YE:2024²

11

Medicines in Clinical **Development**

SPINRAZA SMA (SMN2)

QALSODY SOD1-ALS (SOD1)

WAINUA ATTRV-PN (TTR)

Zilganersen

Alexander disease (GFAP)

ION717

Prion disease (PRNP)

Ulefnersen **FUS-ALS** (FUS)

ION541 ALS (ATXN2)

> **ION582** Angelman syndrome (UBE3A-ATS)

Tofersen

Presymptomatic SOD1-ALS (SOD1)

IONIS-MAPT_{Rx}/BIIB080

Alzheimer's disease (Tau)

ION859

Parkinson's disease (LRRK2)

Tominersen

Huntington's disease (HTT)

ION464

Parkinson's disease and Multiple System Atrophy (alpha-synuclein)

ION306 SMA (SMN2)

1. SPINRAZA: www.spinraza.com; QALSODY: www.qalsody.com; Biogen is responsible for commercializing SPINRAZA and QALSODY; WAINUA: www.wainua.com.2. Timing based on current estimates and subject to change.



Ionis Discovered First-in-Class Disease-Modifying Neurology Medicines¹





Leading the Field with Many Years of Experience and Real-Time Learnings

SPINRAZA: www.spinraza.com; QALSODY: www.qalsody.com; Biogen is responsible for commercializing SPINRAZA and QALSODY.

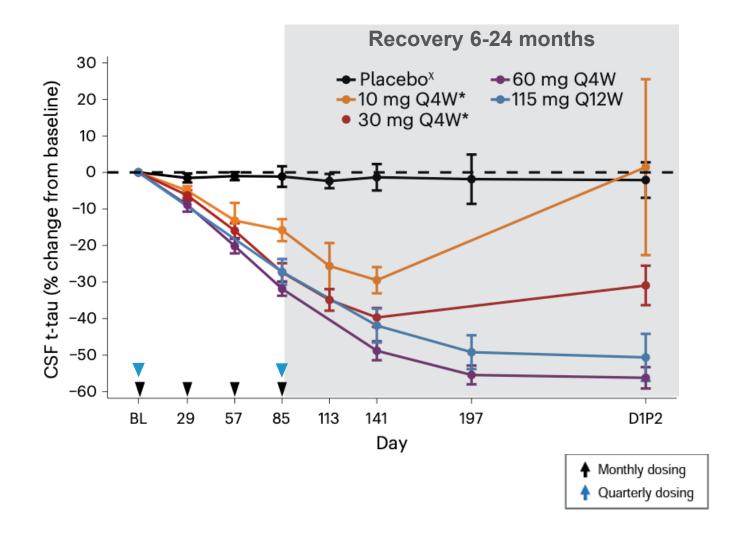


IONIS-MAPT_{Rx}: Rapid, Substantial and Sustained Reduction in Tau in CSF in Phase 1b Study

MAPT_{Rx} (BIIB80) is designed to **reduce production and thus aggregation of tau protein** associated with disease in Alzheimer's disease

Total tau in the CSF continued to decline 16 weeks post-last dose of BIIB080 in 4-and 12-week cohorts

Generally well-tolerated at all doses and dose frequencies

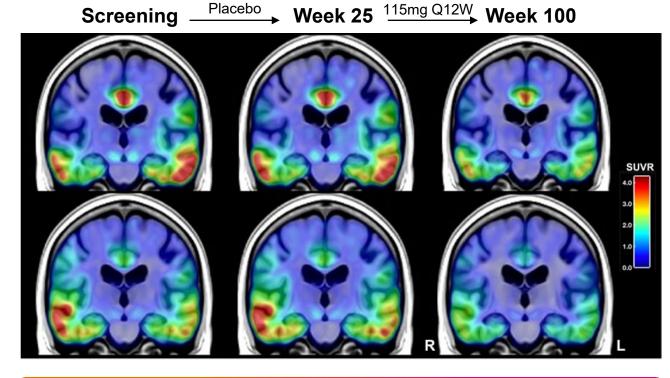




IONIS-MAPT_{Rx}: Consistent Reduction in Tau Burden Across All Brain Regions

2380-4011 67 y/o Male CDR= 0.5 MMSE= 26

2176-4009 71 y/o Male CDR= 0.5 MMSE= 26



CELIA Phase 2 Study underway in patients with early AD

Phase 1b Tau PET Results

Patients initially on placebo then MAPT_{Rx} (BIIB080) showed reduced tau burden following treatment

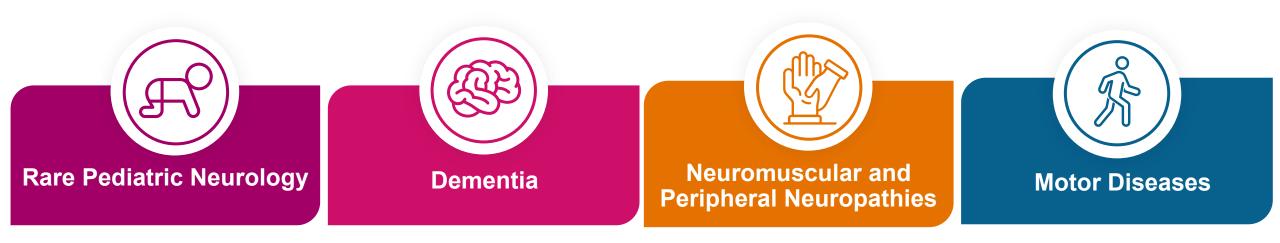
Reduced tau burden at all doses and dose frequencies in the long-term extension study

Generally well-tolerated at all doses and dose frequencies

Collins et al., AD/PD 2023 CDR Clinical Dementia Rating scale; MMSE Mini Mental State Examination; SUVR standard uptake valueratio; CELIA Study (Biogen conducting): Clinialtrials.gov/NCT05399888



Prioritized Four Neurology Pillars Balancing Research, Development and Commercial Criteria



Our Next Wave: 6 Wholly Owned Neurology Medicines in Clinical Development by YE:2024 with More to Follow¹



Rare Pediatric Neurology

Zilganersen

Alexander Disease

Pivotal study underway

ION356

Pelizaeus-Merzbacher Disease (PMD) (PLP1) First in patient study to start in 2024

ION440

MECP2 Duplication Syndrome First in patient study to start in 2024



Dementia

ION717

Prion Disease (PRNP) First in patient study underway

Genetic Dementia Target

First in patient study to start in 2024



Future Wave

Neuromuscular and Peripheral Neuropathies

Motor Diseases

Expand into Next Key Areas of Neurology

Expand into Dementia

Rare Pediatric Neurology is the Foundation



^{1.} Timing based on current estimates, subject to change.

Advancing RNA and DNA Technologies for Future Medicines

Expanding Technology Platform

Broad Range of Technologies

ASO | siRNA | DNA Editing

Optimizing Potency and Durability

Systemic and Local Applications

Optimizing Delivery

Targeted Delivery (e.g., LICA)

Cardiac Muscle

Skeletal Muscle

Blood Brain Barrier

Expanding Therapeutic Opportunities

Established Franchises

Cardiovascular | Neurology

New Potential Focus Areas

Pulmonary | Renal

Leading Medicinal Chemistry Platform

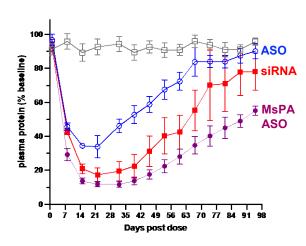


Technology Advancements Powering Future Medicines

Expanding Technology Platform

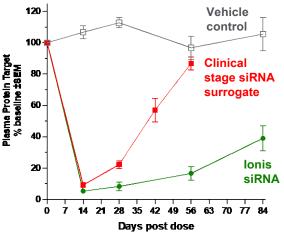
MsPA Backbone

Enables Less Frequent Dosing^{1,2}



Ionis siRNA

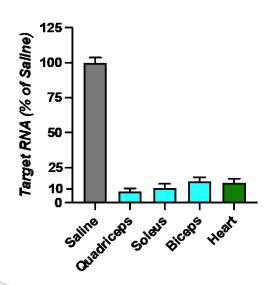
Demonstrates Competitive Profile^{2,3}



Optimizing Delivery for New Therapeutic Opportunities

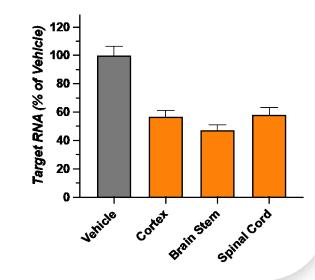
Bicycle-siRNA

Target Reduction in Muscle¹



Bicycle ASO

Target Reduction in CNS (Systemic Dosing)³





^{1.} Data from nonhuman primate. 2. Single dose. 3. Data from transgenic mouse.

Positioned to Deliver Steady Cadence of Wholly Owned and Partnered Medicines¹

Lp(a) CVD

WAINUA (TTR)

WAINUA (TTR)

QALSODY (SOD1) SOD1-ÀLS

SPINRAZA (SMN) Spinal Muscular Atrophy

Zilganersen (GFAP) Alexander Disease

FUS-ALS

Hereditary Angioedema

Olezarsen (APOCIII) SHTG

Pelacarsen

ATTR Cardiomyopathy

ATTRv Polyneuropathy

Ulefnersen (FUS)

Donidalorsen (PKK)

Olezarsen (APOCIII)

2025-26

IONIS-FB-LRY IgA Nephropathy

Bepirovirsen (HBV) Hepatitis B Infection

> Pelacarsen Lp(a) CVD

WAINUA (TTR) ATTR Cardiomyopathy

WAINUA (TTR) ATTRv Polyneuropathy

QALSODY (SOD1) SOD1-ÀLS

SPINRAZA (SMN) Spinal Muscular Atrophy

Next Wave Neurology Medicines Prion Disease, etc.

Sapablursen (TMPRSS6) Polycythemia Vera

Zilganersen (GFAP) Alexander Disease

Ulefnersen (FUS) FUS-ALS

Donidalorsen (PKK) Hereditary Angioedema

Olezarsen (APOCIII) SHTG

Olezarsen (APOCIII) FCS

2027 +

Wholly Owned

Partnered

Revenue **Growth**

IONIS



1. Estimated timing of potential US approval based on current assumptions and are subject to change.

WAINUA (TTR)

ATTRy Polyneuropathy

QALSODY (SOD1) SOD1-ALS

SPINRAZA (SMN) Spinal Muscular Atrophy

Olezarsen (APOCIII)

2024

FY 2023 Financial Highlights¹

Significantly Exceeded Revenue Guidance Leading to Improved Operating Loss



Revenue

Commercial Revenue: \$309M

SPINRAZA comprised largest component

R&D Revenue: \$479M

 Reflects the value lonis' technology creates as partnered programs advance



Operating Expenses^{2,3}

R&D Expenses²: \$822M

 Increased YoY primarily from advancing late-stage programs

SG&A Expenses²: \$205M

 Increased YoY from advancing goto-market activities for multiple near-term launches



Operating Loss²

Improved compared to guidance due to substantial revenue earned



Cash & Short-term Investments

Enables continued investments to drive increasing value



^{1.} For the year ended December 31, 2023. 2. Non-GAAP – please see reconciliation to GAAP in FY 2023 press release. 3. Operating expenses includes cost of sales, R&D expense and SG&A expenses.

2024 Financial Guidance

>\$575
million

Operating Loss

Cash

-\$1.7
billion

Expectations for 2024:

Revenue: Substantial and sustained

- Commercial: sustained SPINRAZA royalties; WAINUA royalties in line with launch ramp
- R&D: multiple sources from numerous advancing programs

Operating Loss & Cash: reflects investments toward growth opportunities

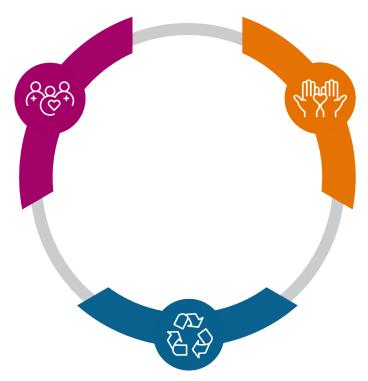


Responsibility Program Supports Impact & Value

Ionis Corporate Responsibility Strategic Pillars

Innovate to improve the lives of people with serious diseases

We innovate across the business and work tirelessly to discover, develop and deliver important new medicines for people with serious diseases.



Empower our employees and communities

We are committed to fostering an inclusive culture that drives excellence, embraces diversity and supports our communities.

Operate responsibly and sustainably

We operate with integrity to help create a better, more sustainable future for all through environmental stewardship and responsible business practices and stakeholder interactions.



Well Positioned to Build on Momentum by Executing on Strategic Priorities

01

Wholly Owned Pipeline

Advancing and growing our wholly owned pipeline in focused therapeutic areas (neurology and cardiology)

02

Integrated Commercial Capabilities in Place

Steady cadence of new potentially transformational medicines to the market

03

Leading Technology

Advancing technology to expand existing franchises and address new therapeutic areas

04

Effective Financial Strategy Poised for Growth

Multi-billion-dollar revenue opportunity to enable future positive cash flow

Driving Next-Level Value for Patients and All Ionis Stakeholders



Angelman Syndrome Patier

