



Annual Meeting of Stockholders

June 2, 2022

Nasdaq: IONS



Forward-Looking Statements

This presentation includes forward-looking statements regarding our business, financial guidance and the therapeutic and commercial potential of SPINRAZA® (nusinersen), TEGSEDI® (inotersen), WAYLIVRA® (volanesorsen), eplontersen, olezarsen, donidalorsen, ION363, pelacarsen, tofersen, Ionis' technologies, and Ionis' other products in development. Any statement describing Ionis' goals, expectations, financial or other projections, intentions or beliefs is a forward-looking statement and should be considered an at-risk statement. Such statements are subject to certain risks and uncertainties, including those related to the impact COVID-19 could have on our business, and including but not limited to those related to our commercial products and the medicines in our pipeline, and particularly those inherent in the process of discovering, developing and commercializing medicines that are safe and effective for use as human therapeutics, and in the endeavor of building a business around such medicines. Ionis' forward-looking statements also involve assumptions that, if they never materialize or prove correct, could cause its results to differ materially from those expressed or implied by such forward-looking statements. Although Ionis' forward-looking statements reflect the good faith judgment of its management, these statements are based only on facts and factors currently known by Ionis. As a result, you are cautioned not to rely on these forward-looking statements. These and other risks concerning Ionis' programs are described in additional detail in Ionis' annual report on Form 10-K for the year ended December 31, 2021, and our most recent Form 10-Q quarterly filing, which are on file with the SEC. Copies of this and other documents are available at www.ionispharma.com.

In this presentation, unless the context requires otherwise, “Ionis,” “Company,” “we,” “our,” and “us” refers to Ionis Pharmaceuticals and its subsidiaries.

Ionis Pharmaceuticals® is a registered trademark of Ionis Pharmaceuticals, Inc. Akcea Therapeutics® is a registered trademark of Akcea Therapeutics, Inc. TEGSEDI® is a trademark of Akcea Therapeutics, Inc. WAYLIVRA® is a registered trademark of Akcea Therapeutics, Inc. SPINRAZA® is a registered trademark of Biogen.

Ionis: A Leading Fully Integrated Biotechnology Company

Positioned for Substantial Growth

Growing Commercial Portfolio

Three marketed medicines and multiple potential new **blockbuster** products **nearing** the **market**

Rich Mid- & Late-Stage Pipeline

Growing pipeline of potentially transformational medicines **advancing towards** the **market**

Continued Technology Leadership

Our technology is advancing at a rapid pace, expanding our **reach** and **extending** our **leadership position**

Compelling Financial Profile

Ionis' strong financial position enables needed investments to support our vision and drive **substantial growth**

Leading & Emerging Therapeutic Franchises

Cardiovascular



Addressing major cardiovascular disease risk factors

4

Ongoing Phase 3 trials

Eplontersen (CM) • Olezarsen (FCS & SHTG) • Pelacarsen (Lp(a))

9

Medicines in clinical development

- 4 in Phase 2
- 2 in Phase 1

Neurological



Addressing major neurological diseases

3

Ongoing Phase 3 trials

Eplontersen (PN) • ION363 (FUS-ALS) • Tofersen (SOD-ALS)

11

Medicines in clinical development

- 8 in Phase 2

Emerging Specialty-Rare Pipeline

Phase 3: Donidalorsen



Rich Phase 3 Pipeline

6 Medicines for 8 Indications



		Phase 3 Data ¹	Prevalence ²
Tofersen	SOD1-ALS	2021 2022 OLE	~1.4K patients in G7 countries
Eplontersen	ATTRv polyneuropathy	2022	>40K patients worldwide
Olezarsen	FCS	2023	~3-5K patients worldwide
Olezarsen	SHTG	2024	>3M patients in US
Donidalorsen	HAE	2024	>20K patients in US and EU
ION363	FUS-ALS	2024	~350 patients in G7 countries
Eplontersen	ATTR cardiomyopathy	2025	~300-500K patients worldwide
Pelacarsen	Lp(a) CVD	2025	>8M patients worldwide

● Cardiovascular ● Neurology ● Specialty Rare

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Tofersen¹

In development for the treatment of SOD1-ALS

New OLE data presentation
ENCALS | June 3

- While tofersen missed the primary endpoint^{2,3} in the **Phase 3 VALOR** study, integrated analyses from VALOR and the OLE showed **sustained biological effects** and **slowing** of **clinical decline** with **earlier treatment**
- Substantial **decrease** in plasma **NfL** seen with **tofersen** treatment
 - Plasma NfL is a key biomarker of axonal injury and neurodegeneration
- 133 patients in 31 countries **treated** through **tofersen EAP**⁴
- New, **longer-treatment OLE** data presentation at ENCALS
- Biogen remains **actively engaged** with **regulators** on potential **next steps** for tofersen

We are Committed to Developing Treatments for All Forms of ALS

Genetic Causes

Tofersen for SOD1-ALS

- New OLE results to be presented at ENCALS June 3, 2022

ION363 for FUS-ALS

- Encouraging results published in *Nature Medicine*¹
- Phase 3 enrollment in progress

Non-Genetic Causes

ION541 targeting ATXN2 for sporadic ALS

- Phase 1/2 underway and enrolling well

Additional programs advancing towards development

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Ionis Business Strategy to Maximize Value for Patients and Shareholders

Commercial Go-to-Market Strategy

Focus on 2 core franchises – cardiovascular & neurology

Commercialize non-core assets with high PoS and attractive markets

Commercialize medicines in U.S. for both rare and broad indications

Build global commercial excellence

Establish ex-U.S. distribution/ commercial partners near-term

Disciplined Expansion Over Time

Expand commercial pipeline beyond near-term assets

Expand commercial infrastructure outside the U.S.

Build an agile commercial operating model

Partner Strategically

Co-commercialize where appropriate to enable greater patient access and availability

Out-license assets outside our core areas of focus and capabilities

Eplontersen + Olezarsen + Donidalorsen

3 Near-term Opportunities with Aggregate Multibillion-dollar Potential^{1,2}


LATE-STAGE PROGRAMS ALL UTILIZING IONIS' ADVANCED LICA PLATFORM

Eplontersen

~300,000-500,000 patients
in 2 indications worldwide

First Phase 3 data readout: 2022

Potential to **change the standard-of-care** for patients with TTR amyloidosis

Estimated peak sales: 

Olezarsen

>3 million patients
in 2 indications in the US

First Phase 3 data readout: 2023

Potential **first-in-class** treatment for patients with elevated triglycerides

Estimated peak sales: 



Donidalorsen

>20,000 patients
in the US and EU

Phase 3 data readout: 2024

Potential **best-in-class** prophylactic treatment for patients with HAE

Estimated peak sales: 

Estimated peak sales:  <1 Billion  >1 Billion  Multibillion

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Eplontersen

Next-Generation (LICA) Silencer to Treat All
Forms of Systemic TTR Amyloidosis



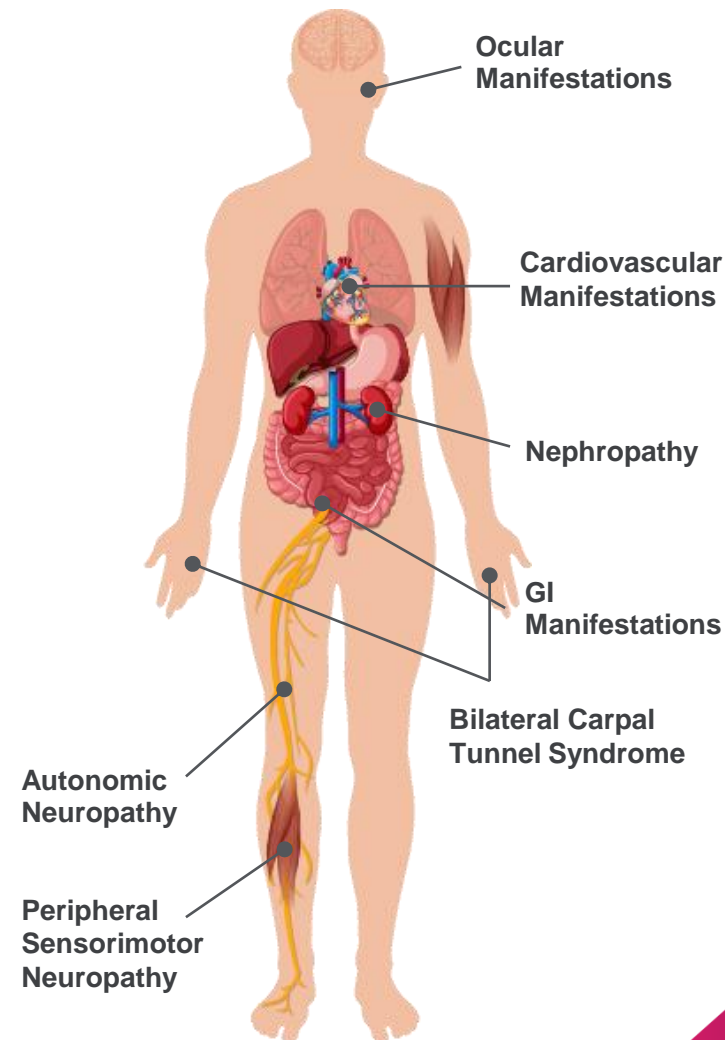
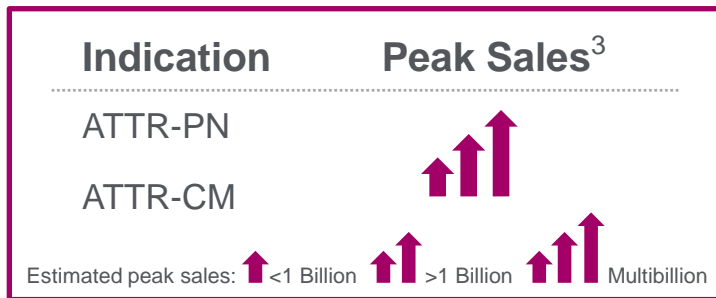
Chuck
Living with ATTRv-PN

TTR Amyloidosis (ATTR) Remains an Area of High Unmet Need

ATTR is a progressive disease caused by misfolded TTR protein aggregation in multiple tissues, including heart, nerve and GI tract, leading to rapid decline and low quality of life

~300K-500K
patients worldwide^{1,2}

~40K ATTRv polyneuropathy
>300K ATTRv & wt cardiomyopathy



Eplontersen Phase 3 Program Designed to Fully Inform ATTR Amyloidosis Patient and Physician Choice

ATTRv Polyneuropathy



A multicenter, open-label study in 168 patients with change in mNIS+7 and change in serum TTR levels at 35 weeks as co-primary endpoints

Enrollment complete
Data expected mid-2022¹

ATTR Cardiomyopathy



A global, randomized, double-blind, placebo-controlled, 140-week study in up to 1,000 patients with cardiovascular outcomes as primary endpoint

Enrollment underway
Data expected H1:2025¹

ATTR Amyloidosis



Additional profile-enhancing studies in patients with ATTRv-PN and ATTRv/ATTRwt-CM to bolster the eplontersen data evidence package

Underway

Eplontersen: Potential for Faster, Deeper Market Penetration Through AstraZeneca Collaboration



Industry-leading experience and deep knowledge of the amyloidosis market

Role

- Leading Phase 3 trials
- Deploy and execute Medical Affairs and back-office functions

Global leadership and scale in cardiovascular disease

Role

- Deploy global salesforce
- Execute global launch activities

Growing Number of Patients

Global Patient Segments	
300K-500K	ATTR
>300K	wtATTR
10K	hATTR CM
30K	hATTR Mixed
10K	hATTR PN

Growing Number of Treating HCPs

<50,000	Community HCPs Mainly Cardiologists
<5,000	Specialists Mainly Cardiologists
<100	TTR Experts/COEs Cardiologists & Neurologists



Eplontersen Phase 3 Program: Current Status and Next Steps¹



- Exceeded enrollment goal
- On track for Phase 3 data in patients with ATTRv-PN mid-2022 (35-week interim analysis)
- Potential to file for U.S. marketing authorization before year-end 2022
- Projected to launch in the U.S. in 2023



- Largest ATTR-CM study to date, designed to demonstrate benefit in a broad, diverse patient population most representative of the current treatment landscape, positioning eplontersen to compete effectively
- On track to complete enrollment in 2022
- On track for Phase 3 data in 1H 2025



Olezarsen

Next-Generation (LICA) Silencer
to Treat Diseases Caused by
Severely Elevated Triglycerides



Fred
Living with FCS

Olezarsen: A New Approach to Treating Diseases Caused by Severely Elevated Triglycerides (TGs)

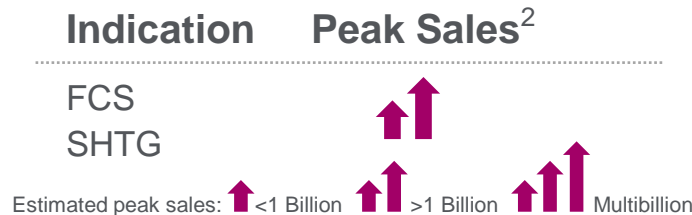
FCS

~ 3,000-5,000
patients in the US¹

SHTG

(≥500mg/dL)

> 3 million
patients in the US¹



Elevated triglycerides associated with major medical issues

- Acute pancreatitis, with attendant significant morbidity and mortality
- Higher risk of cardiovascular disease
- Effective treatment options lacking

ApoCIII

- Protein produced in the liver that regulates triglyceride metabolism in the blood
- Independent cardiovascular risk factor
- Validated target for CVD, SHTG & FCS

Broad Olezarsen Development Program Designed to Support Approval in the Large SHTG Market

FCS



A global, randomized, double-blind, placebo-controlled study in ~60 patients with FCS; primary endpoint is percentage change in fasting TGs from baseline at 6 months

Enrollment underway
Data expected 2023¹

Severe Hypertriglyceridemia



A global pivotal study in up to 540 patients with SHTG (TG>500mg/dL); primary endpoint is percentage change in fasting TGs from baseline at 6 months

Enrollment underway
Data expected 2024¹

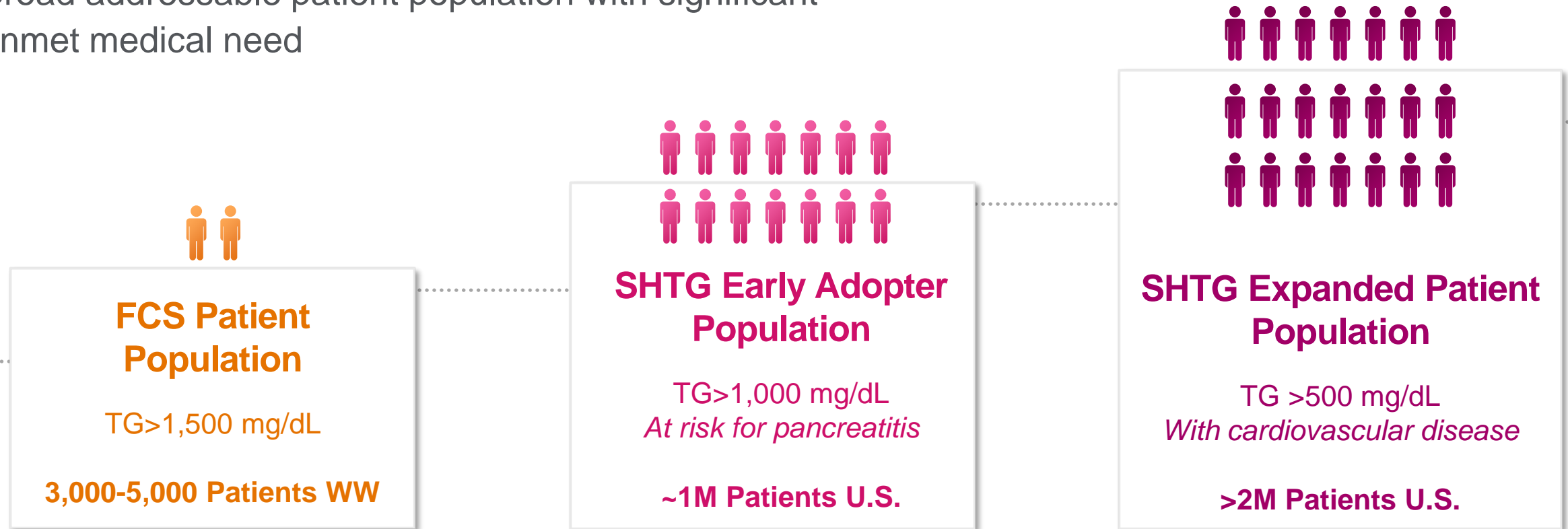


A second, global pivotal study in up to 390 patients with SHTG (TG>500mg/dL); primary endpoint is percentage change in fasting TGs from baseline at 6 months

Initiation expected 2022
Data expected 2024¹

Olezarsen: Potential to Change the Standard of Care for Patients with Severely Elevated Triglycerides¹

Broad addressable patient population with significant unmet medical need



>3 Million patients in the U.S

Olezarsen Phase 3 Program: Current Status and Next Steps¹

Compelling potential first-in-class efficacy for triglyceride-related diseases demonstrated in Phase 2 – data published in the *European Heart Journal*²



Phase 3 study in FCS: full enrollment expected 2022 with data expected in 2023; preparing to file for marketing authorization assuming positive data



- Phase 3 CORE study in SHTG actively enrolling with data expected in 2024



- Phase 3 CORE-2 study to support SHTG filing to begin enrolling in 2022 with data expected in 2024



Donidalorsen

Next-Generation (LICA) Silencer as a
Potential Best-in-Class Prophylactic Treatment
for Hereditary Angioedema

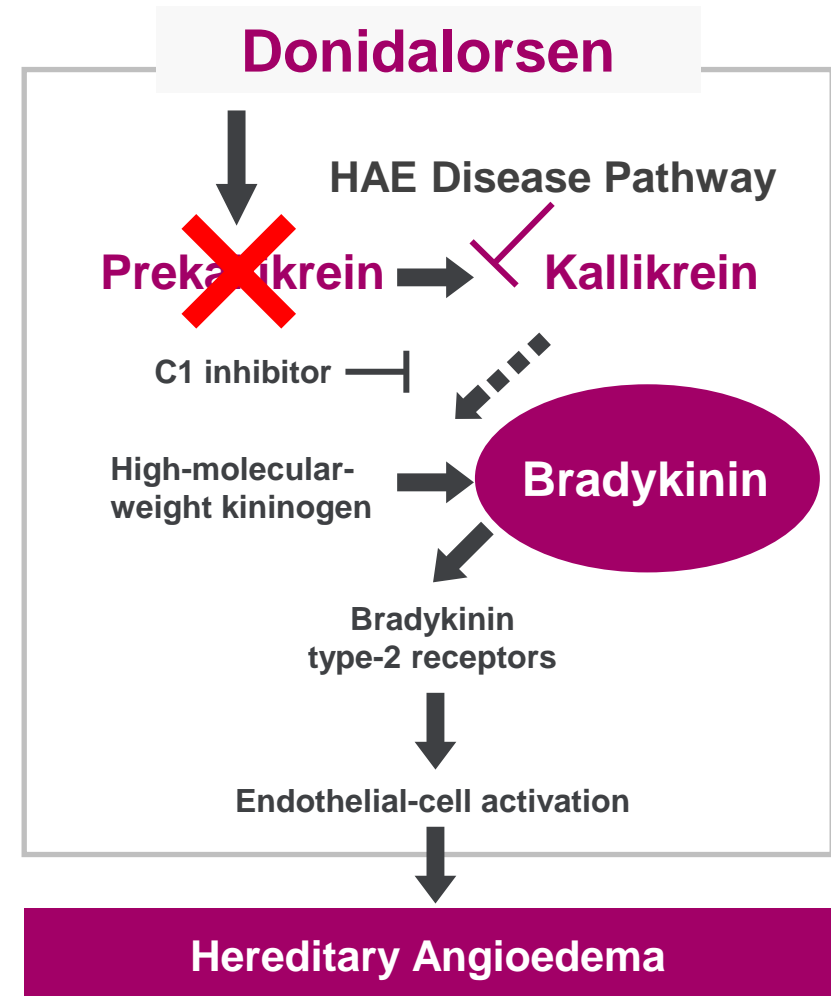
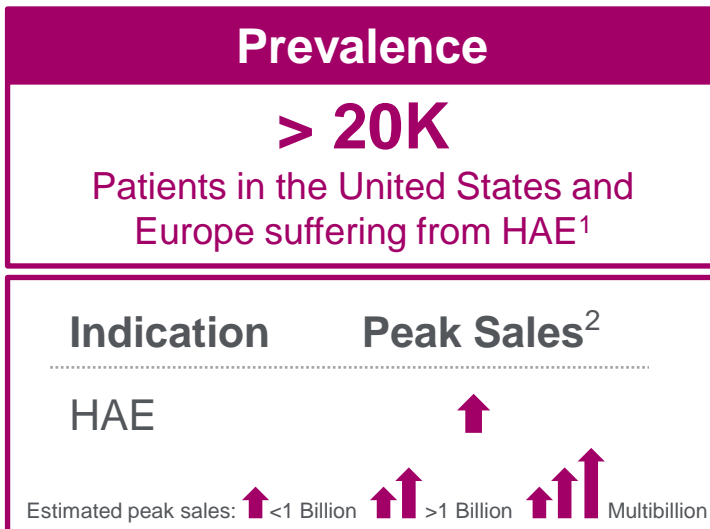
HAE Characterized by Unpredictable, Painful and Potentially Fatal Attacks

Hereditary Angioedema (HAE)

- Rare genetic disease
- Dysfunctional C-1 inhibitor
- Severe and potentially fatal swelling of the arms, legs, face and throat

Donidalorsen

- Targets the root cause of HAE, bradykinin overproduction



Lumry (2103) Am. J. Manag. Care. 19:S103-S110

Donidalorsen Phase 2 Results Support Potential Best-in-Class HAE Prophylaxis Profile

- **Rapid** and **sustained** reductions in HAE attacks
- Highly significant and meaningful **improvements in quality of life**
- **Favorable safety** and tolerability profile

90%

Mean reduction in monthly HAE attacks vs. placebo (weeks 1-17)

97%

Mean reduction in monthly HAE attacks vs. placebo (weeks 5-17)

92%

Treated patients were attack-free vs. **0%** patients on placebo (weeks 5-17)

Donidalorsen Phase 3 Program Designed to Support Approval and Broad Market Penetration as an HAE Prophylactic Treatment

Hereditary Angioedema Prophylaxis



- Global pivotal study, ~84 HAE patients, ages ≥ 12
- Dosed monthly and bi-monthly for 24 weeks
- Primary endpoint, time-normalized number of HAE attacks

Enrollment underway
Data expected 2024¹



- Global open-label extension study to demonstrate long-term durability in patients completing OASIS study
- Open to HAE patients previously treated with other prophylactic therapies

Screening underway
Data expected 2024¹

Donidalorsen: Compelling Opportunity in Attractive HAE Market¹

Established and Growing Market

Global prophylaxis market is **>\$1.5B** and **growing**

Rapidly **increasing** rate of prophylaxis treatment

Well defined US patient population and prescriber base

Unmet Need

~6,000 patients in the US

Potential for **breakthrough attacks**

Patients experience significant **fear** and **anxiety**

Potential Best-in-Class Profile

Compelling **efficacy** with **rapid onset** of action²

Favorable **safety** and **tolerability**

Monthly, at-home administration

Donidalorsen Phase 3 Program: Current Status and Next Steps¹

Compelling potential best-in-class profile for HAE prophylaxis demonstrated in Phase 2 – data published in *NEJM*²



Phase 3 study actively enrolling

- Evaluating monthly and bi-monthly dosing regimens
- On track for data in 2024



Open-label study expected to begin enrolling in 2H 2022

- Designed to demonstrate durable efficacy with long-term treatment in patients completing the Phase 3 OASIS study
- HAE patients previously maintained on other prophylactic therapies

Rich Mid- and Late-Stage Pipeline

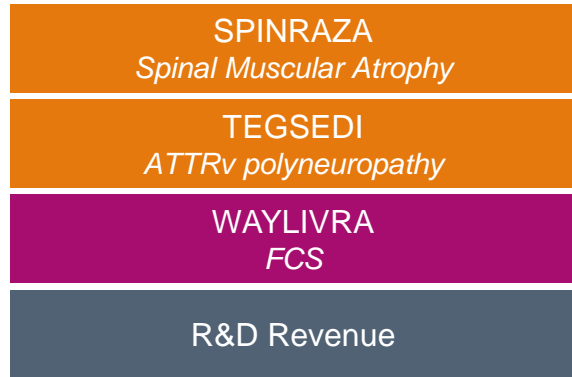
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Eplontersen	ATTRv polyneuropathy		●	Cost-sharing & royalty bearing
Olezarsen (APOCIII)	FCS		●	Global
Eplontersen	ATTR cardiomyopathy		●	Cost-sharing & royalty bearing
Olezarsen (APOCIII)	SHTG		●	Global
Pelacarsen	Lp(a) CVD		●	Milestones & up to low 20% royalties
Donidalorsen (PKK)	Hereditary angioedema		●	Global
ION363 (FUS)	FUS/ALS		●	Global
Tofersen	SOD1-ALS		●	Milestones & up to mid-teen royalties
ION449 (PCSK9)	CVD	●		Milestones & up to low teen royalties
Fesomersen (FXI)	Clotting disorders	●		Milestones & up to high 20% royalties
IONIS-AGT-L _{Rx}	Treatment-resistant hypertension	●		Global
ION373 (GFAP)	Alexander disease	●		Global
Tominersen	Huntington's disease	●		Milestones & up to mid-teen royalties
IONIS-MAPT _{Rx}	Alzheimer's disease	●		Milestones & up to mid-teen royalties
ION541 (ATXN2)	Broad ALS	●		Milestones & up to mid-teen royalties
ION260 (ATXN3)	SCA3	●		Milestones & up to mid-teen royalties
ION464 (SNCA)	MSA & Parkinson's disease	●		Milestones & up to mid-teen royalties
ION859 (LRRK2)	Parkinson's disease	●		Milestones & up to mid-teen royalties
ION582 (UBE3A)	Angelman syndrome	●		Milestones & up to mid-teen royalties
Sapablursen (TMPRSS6)	b-thalassemia/polycythemia vera	●		Global
Cimdelirsens (GHR)	Acromegaly	●		Global

Rich Mid- and Late-Stage Pipeline

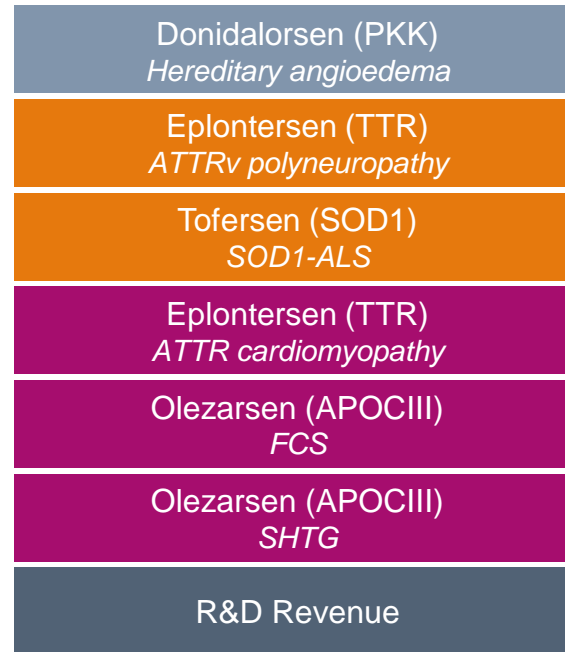
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Potential New Products Focused on Areas of High Unmet Need¹

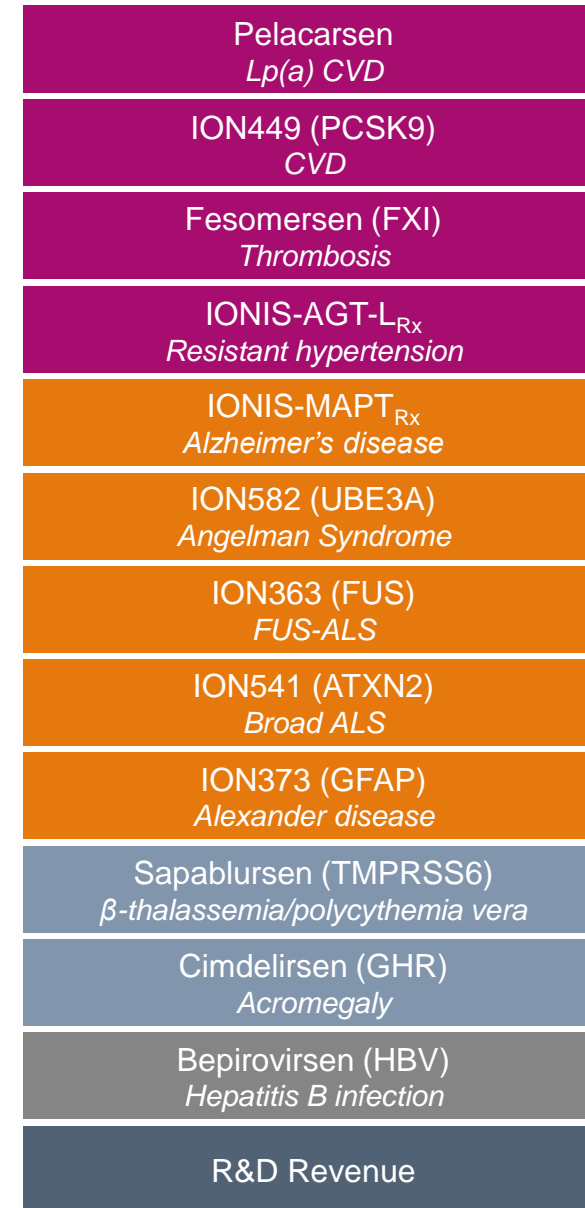
● Cardiovascular
 ● Neurology
 ● Specialty Rare
 ● Other Medicines



TODAY



EARLY TO MID 2020's



MID 2020's and BEYOND

REVENUE GROWTH

Building on our Technology Leadership in RNA-Targeted Therapeutics

INVESTMENTS

Medicinal chemistry

New targeted delivery strategies (LICA); *e.g., muscle, pancreas, lung*

New routes of delivery

IMPACT

- Extended dosing intervals
 - Enhanced therapeutic profile
 - Being incorporated into new medicines
 - Lifecycle management for existing medicines (e.g. Spinraza follow-on)
-
- Enable new disease areas
 - Neuromuscular disease
 - Heart failure
 - Metabolic diseases
-
- Opens up new target organs/cell types (e.g., pulmonary)
 - Strengthens leadership position

Key 2022 Pipeline Events¹

REGULATORY FILINGS			H1	H2
Eplontersen (TTR)	ATTRv polyneuropathy	NDA filing		●
DATA READOUTS			H1	H2
Tominersen (HTT)	Phase 3 post hoc	Huntington's disease	✓	
Donidalorsen (PKK)	Phase 2	Hereditary angioedema (HAE)	✓	
ION449 (PCSK9)	Phase 2b	Cardiovascular disease (CVD)	✓	
IONIS-C9 _{Rx} (BIIB078)	Phase 1/2	C9-Amyotrophic lateral sclerosis (ALS)	✓	
Tofersen	Phase 3 OLE	SOD1-ALS	●	
Eplontersen (TTR)	Phase 3	ATTRv polyneuropathy		●
IONIS-AGT-L _{Rx}	Phase 2b	Treatment-resistant hypertension (TRH)		●
Fesomersen (FXI)	Phase 2b	Thrombosis		●
Bepirovirsen (HBV)	Phase 2b	Hepatitis B virus (HBV) infection		●
Donidalorsen (PKK)	Phase 2 OLE	HAE		●
Cimdelirsen (GHR)	Phase 2	Acromegaly (monotherapy)		●
STUDY INITIATIONS			H1	H2
Sapablursen (TMPRSS6)	Phase 2	Polycythemia vera	✓	
ION904 (AGT)	Phase 2	Uncontrolled hypertension (HTN)	✓	
IONIS-MAPT _{Rx} (BIIB080)	Phase 2	Alzheimer's disease		●
ION717 (PRNP)	Phase 1/2	Prion disease		●
TECHNOLOGY ADVANCEMENTS			H1	H2
SMA	Advance follow-on program		✓	
Muscle LICA	Advance into preclinical development (IND-supporting)			●
MsPA Backbone	Advance into preclinical development (IND-supporting)			●

1. Partnered program events based on partners' most recent publicly available disclosures

Financial Strength to Drive Substantial Growth

Strong Financial Foundation

- Well capitalized with **>\$2 billion in cash¹**
- **Multiple sources of revenue** with diverse margin profiles

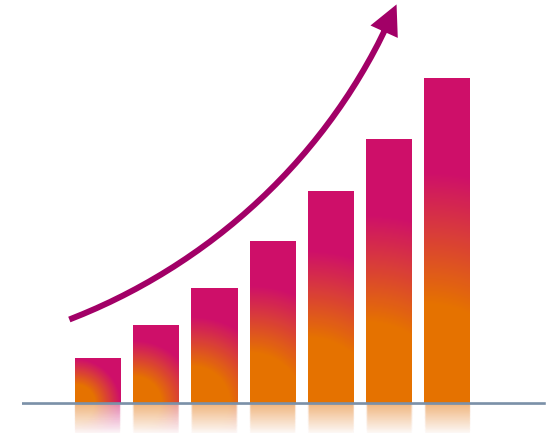


Accelerating Investments

- **Building** the Ionis commercial portfolio
- **Expanding** and diversifying our technology
- **Advancing** new medicines to the market



Substantial Growth



Thoughtful Corporate Responsibility in Everything We Do

Inaugural Corporate Responsibility Report Published in December 2021



Ionis: a Leading, Fully Integrated Biotechnology Company

Well-positioned to accelerate growth & maximize success across all aspects of our business

Numerous **attractive product opportunities** rapidly approaching market

Growing & advancing **Phase 3 pipeline**

Full integration of **research, development & commercial** organizations

Technology advancements are extending our leadership position & expanding our therapeutic capabilities

Sustained delivery of transformational medicines



IONIS[®]

A Force for Life





Please stand by
The live Q&A session will begin momentarily

To ask a question,
simply type your question in the “Ask a Question” box below
and click Send