



# Corporate Presentation

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January 2025

Nasdaq: IONS

# Forward-Looking Statements

This presentation includes forward-looking statements regarding our business, financial guidance and the therapeutic and commercial potential of our commercial medicines, additional medicines in development and technologies. Any statement describing Ionis' goals, expectations, financial or other projections, intentions or beliefs is a forward-looking statement and should be considered an at-risk statement. Such statements are subject to certain risks and uncertainties including but not limited to those related to our commercial products and the medicines in our pipeline, and particularly those inherent in the process of discovering, developing and commercializing medicines that are safe and effective for use as human therapeutics, and in the endeavor of building a business around such medicines. Ionis' forward-looking statements also involve assumptions that, if they never materialize or prove correct, could cause its results to differ materially from those expressed or implied by such forward-looking statements. Although Ionis' forward-looking statements reflect the good faith judgment of its management, these statements are based only on facts and factors currently known by Ionis. Except as required by law, we undertake no obligation to update any forward-looking statements for any reason. As a result, you are cautioned not to rely on these forward-looking statements. These and other risks concerning Ionis' programs are described in additional detail in Ionis' annual report on our Form 10-K for the year ended December 31, 2023, and our most recent Form 10-Q quarterly filing, which are on file with the SEC. Copies of these and other documents are available at [www.ionis.com](http://www.ionis.com).

In this presentation, unless the context requires otherwise, "Ionis," "Company," "we," "our," and "us" refers to Ionis Pharmaceuticals and its subsidiaries.

Ionis Pharmaceuticals® is a registered trademark of Ionis Pharmaceuticals, Inc. TRYNGOLZA™ is a trademark of Ionis Pharmaceuticals, Inc. QALSODY® is a registered trademark of Biogen. SPINRAZA® is a registered trademark of Biogen. WAINUA™ is a registered trademark of the AstraZeneca group of companies.

# Ionis: Pioneered the Field of Oligonucleotide Therapeutics

A Rich History  
**Discovering**  
and **Developing**  
Transformational  
RNA-Targeted  
**Medicines**



Created **Industry Leading Medicinal Chemistry** and **Manufacturing Capabilities**



**Optimized** and **Validated Delivery** to Liver and CNS for Human Therapeutics



**Optimized** and **Validated** Multiple Mechanisms of Action Including RNase H and Splicing



Led the Way in **Discovering** and **Developing First-in-Class Medicines** for Serious Diseases

# Strong Execution Positions Ionis to Unlock Substantial Value

## 2020 Goals

## Today: Delivered on Our Goals



**Prioritize and advance wholly owned pipeline for commercial success**



**Advanced 10 wholly owned medicines** with transformational potential into mid- and late-stage development



**Build commercial capabilities**



**Innovative and scalable commercial organization in place**



**Expand and diversify our technology**



**Advances in medicinal chemistry** delivered numerous positive clinical data readouts and product launches



**Independently bring medicines to patients**



**First launch underway, with 3 additional launches planned over next 3 years<sup>1</sup>**

1. Assuming approval. Timing expectations are based on current assumptions and are subject to change.

# Important 2024 Achievements

# 3

## New Product Launches



U.S launch  
(FCS)<sup>1</sup>



U.S launch  
(ATTRv-PN)<sup>2</sup>



EU launch  
(SOD1-ALS)<sup>3</sup>

# 4

## Positive Phase 3 Readouts<sup>4</sup>

### Olezarsen

Familial Chylomicronemia Syndrome (FCS)

### Donidalorsen

(OASIS-HAE & OASISplus Studies)

Hereditary Angioedema (HAE)

### Nusinersen (DEVOTE)

Spinal Muscular Atrophy (SMA)

# 6

## Phase 3 Studies Fully Enrolled<sup>5</sup>

### Olezarsen

(CORE, CORE2 & ESSENCE Studies)  
Severe hypertriglyceridemia (sHTG)

### Zilganersen

Alexander disease

### Bepirovirsen

(B-Well 1 & B-Well 2 Studies)  
Chronic HBV

# 4

## Positive Phase 2 Readouts<sup>6</sup>

### Donidalorsen

(OLE study)

Hereditary Angioedema (HAE)

IONIS-FB-L<sub>Rx</sub>  
IgAN

ION224  
MASH

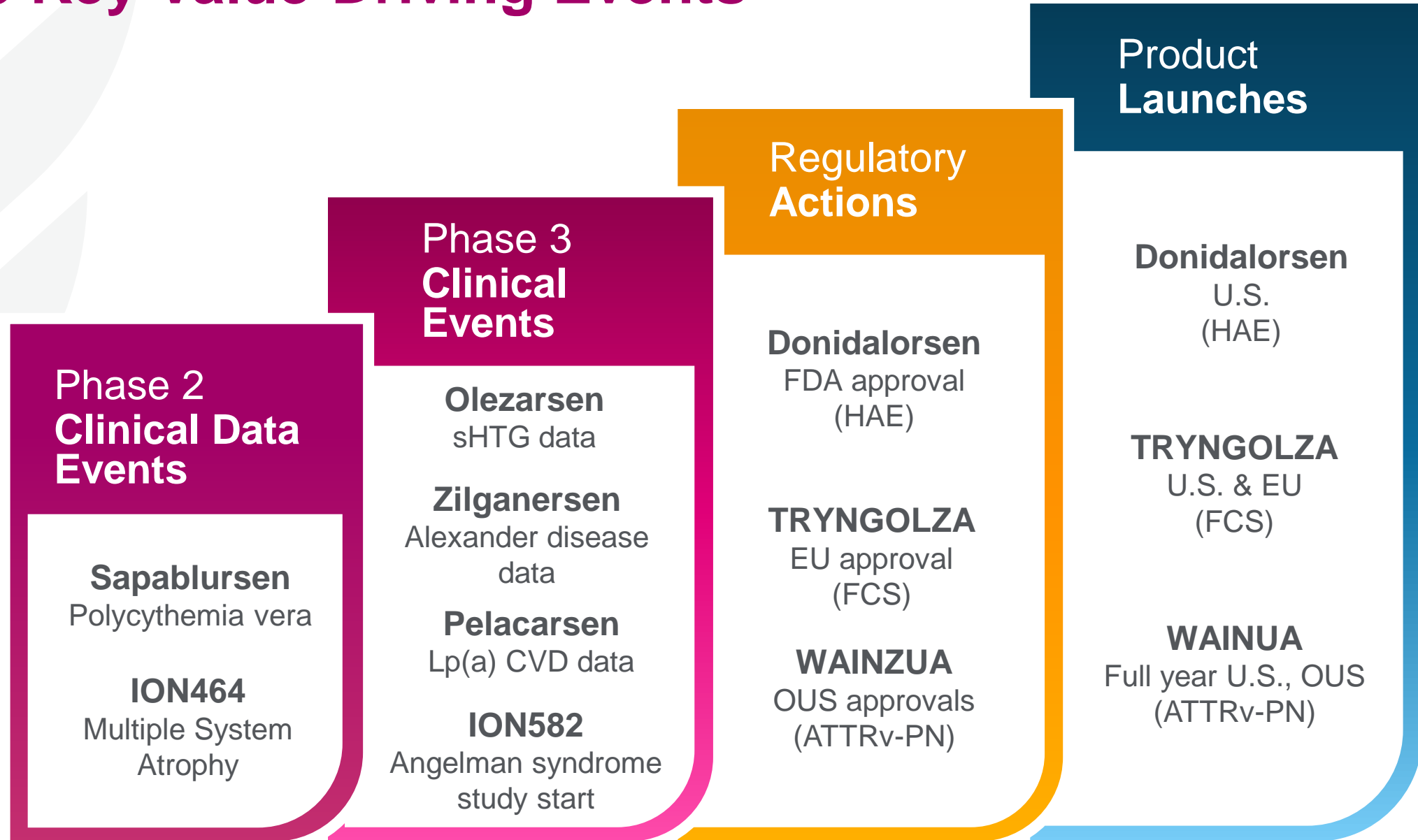
### ION582

(HALOS study)

Angelman Syndrome

1. TRYNGOLZA is approved in the U.S. for Familial Chylomicronemia Syndrome in adults; see [Full Prescribing Information](#) 2. WAINUA: [www.wainua.com](http://www.wainua.com). 3. QALSODY: [www.ema.europa.eu](http://www.ema.europa.eu); Biogen is responsible for commercializing QALSODY. 4. Balance (olezarsen for FCS), DEVOTE (higher dose nusinersen for SMA), OASIS-HAE and OASISplus (donidalorsen for HAE). 5. CORE, CORE2 and Essence (olezarsen for sHTG). B-Well 1 & B-Well 2 (chronic HBV). Phase 3 study for zilganersen (Alexander disease) 6. Phase 2 readouts of: donidalorsen for HAE, ION224 for MASH, IONIS-FB-L<sub>Rx</sub> for IgAN and ION582 for Angelman syndrome.

# 2025 Key Value-Driving Events<sup>1</sup>



1. Timing expectations are based on current assumptions and are subject to change, timing of partnered program catalysts based on partners' most recent publicly available disclosures.

# Innovative, Scalable Commercial Organization for Global Launches



# Ionis Today: Fully Integrated, Commercial-Stage Biotechnology Company



## More to Come ...

Rare and prevalent opportunities in focused disease areas

- > Neurology
- > Cardiology

Multi-billion-dollar revenue potential<sup>3</sup>

 **Tryngolza™**  
(olezarsen) 80 mg injection

## First Independent Ionis Launch

First FDA-approved treatment for adults with familial chylomicronemia syndrome (FCS), adjunct to diet<sup>2</sup>

 **WAINUA™**  
(eplontersen)

## First Ionis-branded Medicine

Co-commercializing with AstraZeneca<sup>1</sup>

## Rich History

Discovered & developed transformational medicines

 **SPINRAZA®**  
(nusinersen) injection 12 mg/5 mL


 **QALSODY®**  
(tofersen) 100 mg/15 mL injection

1. WAINUA co-developing and commercializing for ATTRv-PN and ATTR-CM in U.S. with AstraZeneca, [wainua.com](http://wainua.com). 2. TRYNGOLZA is approved in the U.S. for Familial Chylomicronemia Syndrome in adults; see [Full Prescribing Information](#). 3. Peak sales estimates based on current estimates and subject to change. Partnered peak sales based on public disclosure made by the respective partner and Ionis' contractual royalty rates for each medicine.




# Inflection 2025: Poised to Deliver a Steady Cadence of New Medicines

## Numerous Near-Term Growth Drivers<sup>1,2</sup>



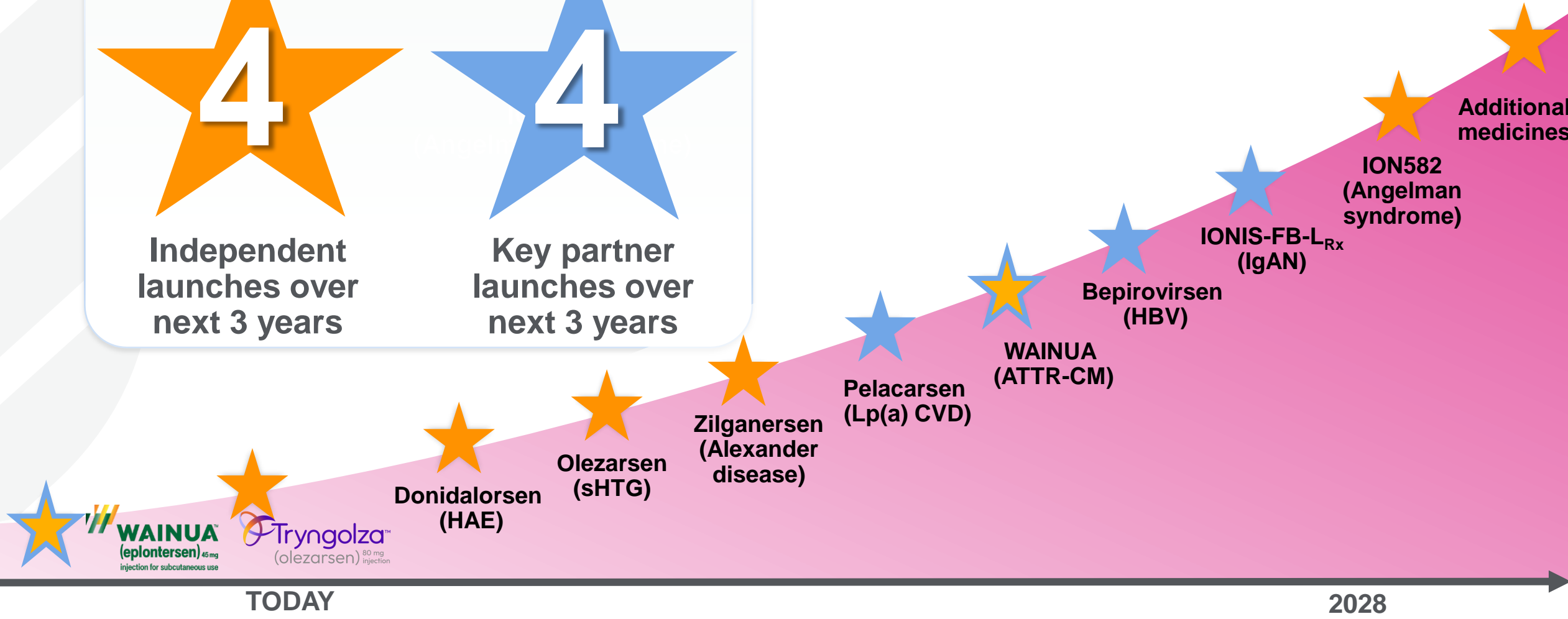
**4**

Independent launches over next 3 years



**4**

Key partner launches over next 3 years



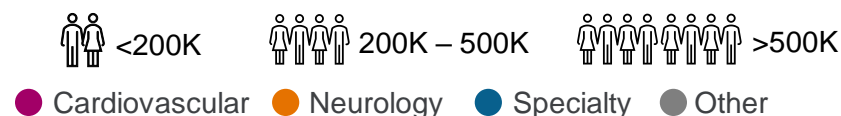
1. Assuming approval. 2. Timing expectations are based on current assumptions and are subject to change.

# Positioned to Deliver Steady Cadence of Potentially Transformational Medicines<sup>1</sup>

9 investigational medicines in Phase 3 for 11 indications

		Indication	Prevalence <sup>2</sup>	Anticipated Next Event <sup>3</sup>
<b>WAINUA</b> (eplontersen)		ATTRv-PN		OUS approvals (2025)
		ATTR-CM		Ph3 data (2026) <sup>4</sup>
<b>TRYNGOLZA</b> (olezarsen)		FCS		EU approval (2025)
		sHTG		Ph3 data (2025) <sup>6</sup>
<b>Donidalorsen</b>		HAE		U.S. approval (2025) <sup>8</sup>
<b>Zilganersen</b>		Alexander disease		Ph3 data (2025)
<b>Ulefnersen</b>		FUS-ALS		Ph3 data (2026)
<b>Pelacarsen</b>		Lp(a) CVD		Ph3 data (2025)
<b>Bepirovirsen</b>		HBV		Ph3 data (2026)
<b>IONIS-FB-L<sub>Rx</sub></b>		IgA nephropathy		Ph3 data (2026)
<b>Tofersen</b>		Presymptomatic SOD1-ALS		Ph3 data (2028)

1. Assuming approval. 2. Market data on file. 3. Timing expectations are based on current assumptions and are subject to change. 4. Data expected in H2:2026. 5. Granted Theratechnologies exclusive rights to commercialize olezarsen and donidalorsen in Canada. 6. Olezarsen sHTG data expected in H2:2025. 7. Granted Otsuka exclusive rights to commercialize donidalorsen in Europe and Asia Pacific regions. 8. MAA filing planned for Q4:2024.



# Delivering Medicines to People in Need



## Co-Developing and Co-Commercializing in the U.S. with AstraZeneca

Launched in ATTRv-PN January 2024<sup>1</sup>

Leading patient engagement program

AstraZeneca leading other customer-facing commercial and medical affairs teams

Pre-commercialization activities and investments underway to support potential ATTR-CM opportunity



## First FDA-Approved Treatment for Adults with FCS<sup>2</sup>

Launched in U.S. December 2024

FCS field teams now deployed

Patient and caregiver support programs activated

Further scale capabilities to realize blockbuster potential in sHTG<sup>3</sup>

## Donidalorsen

### Independent U.S. Launch in HAE expected in 2025<sup>2,3</sup>

Building on WAINUA and olezarsen infrastructure

Established market with concentrated prescriber base

Otsuka to bring to people with HAE in Europe and Asia Pacific Regions<sup>4</sup>

1. WAINUA: [www.wainua.com](http://www.wainua.com). 2. TRYNGOLZA is approved in the U.S. for Familial Chylomicronemia Syndrome in adults; see [Full Prescribing Information](#). 3. Timing expectations based on current assumptions and subject to change. 4. Granted Otsuka exclusive rights to commercialize donidalorsen in Europe and Asia Pacific regions.

# WAINUA Approved for ATTRv-PN: Launch Progressing Well for the First Ionis Co-Commercialized Medicine<sup>1</sup>



For Hereditary ATTR  
Polyneuropathy, a systemic,  
progressive and fatal disease



Substantial and sustained Q-o-Q growth of 44% driven by strong demand<sup>2</sup>



Encouraging patient mix and breadth of prescribers



Physicians report positive patient experience:

- Quality-of-life improvements
- Ability to access treatment
- Self-administration via an autoinjector



High unmet need remains with <20% of ATTRv-PN patients on treatment

1. WAINUA: [www.wainua.com](http://www.wainua.com); co-developing and commercializing in the U.S. with AstraZeneca. 2.Q3:2024 compared to Q2'2024 WAINUA product sales.

# WAINUA: Positioned to Address the High Unmet Need in ATTR<sup>1,2,3,4</sup>

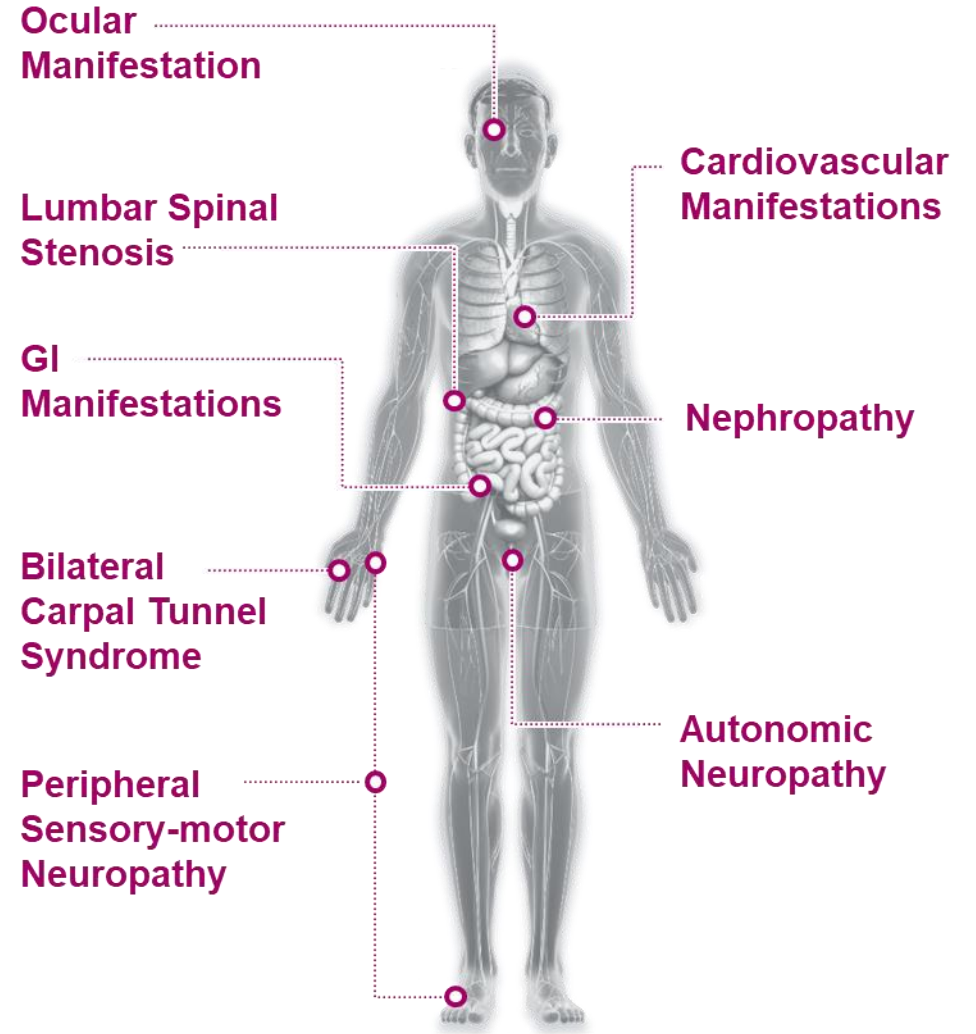


Potential to be the **treatment of choice** for the **global ATTR population** with **strong clinical profile** and **monthly self-administered** auto-injector dosing

**Expanding Patient Population**

	Indication	Patients <sup>3,4</sup>
	ATTR	~500K
<b>CM</b>	wtATTR & ATTRv	300K-500K
<b>PN</b>	ATTRv-PN + Mixed	40K

**Currently <20% of ATTR patients are treated<sup>2</sup>**



amyloidosis.org (<https://amyloidosis.org/facts/familial/>; <https://amyloidosis.org/facts/wild-type/>)  
 NOTE: For illustrative purposes only. 1. Approved for ATTRv-PN, in Ph3 development for ATTR-CM. 2. Market data on file. 3. Conceição I et al. *J Peripher Nerv Syst.* 2016;21:5-9. 4. Ando Y et al. *Orphanet J Rare Dis.* 2013;8:31.

# WAINUA for ATTR-CM: Global Phase 3 Development Program Designed to Deliver Robust Results



**Robust  
Development  
Program**

**Most comprehensive study to date in ATTR-CM, a fatal disease**

**Positioned to deliver the richest data in broad patient population**

**Largest study conducted in ATTR-CM now fully enrolled with >1,400 patients**

**MRI and scintigraphy sub-studies underway to assess the effects on cardiac structure and function**



**Next  
Steps**

**Data  
Expected in  
H2:2026<sup>1</sup>**

1. Timing expectations based on current assumptions and subject to change.



The first FDA-approved therapy for adults with FCS

**NOW APPROVED**

To reduce triglycerides in adults with FCS as an adjunct to diet

# FCS: Rare, Genetic, Potentially Fatal Disease



Genetic form of sHTG caused by loss of LPL activity<sup>1,2</sup>



Triglyceride levels 10-100x greater than normal<sup>1,2</sup>



Increased potentially fatal acute pancreatitis risk, debilitating daily symptoms, frequent hospitalizations<sup>3,4</sup>



High disease burden also results in psychological stress and reduced quality of life<sup>5</sup>

## Clinical Manifestations of FCS<sup>3,6</sup>

**Lipemia Retinalis**  
(fatty deposits in the retina)

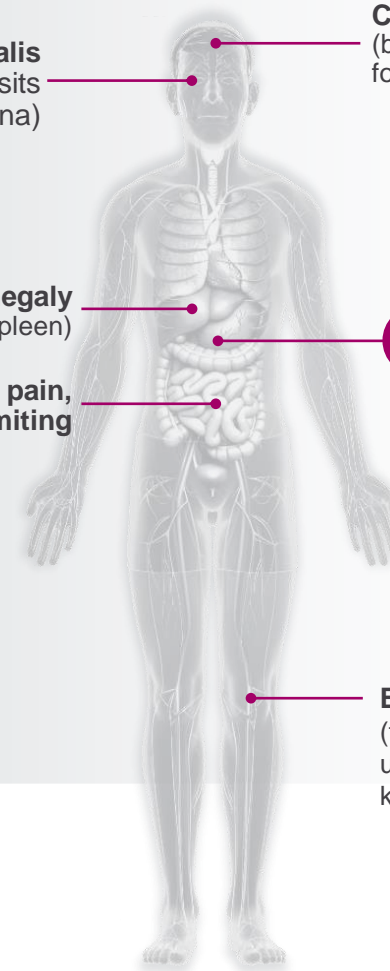
**Cognitive symptoms**  
(brain fog, fatigue, lack of focus, memory loss)

**Hepatosplenomegaly**  
(enlarged liver and spleen)

**Acute pancreatitis**

**Severe abdominal pain, nausea & vomiting**

**Eruptive xanthomas**  
(fatty deposits under the skin, usually on buttocks, trunk, knees, and elbows)





# TRYNGOLZA: First FDA-Approved Treatment for Familial Chylomicronemia Syndrome<sup>1</sup>



## Compelling Clinical Results:

- › Significant and sustained triglyceride reductions
- › Consistent reductions in apoC-III
- › Substantial reduction in acute pancreatitis events
- › Favorable safety and tolerability profile



## First Mover Advantage

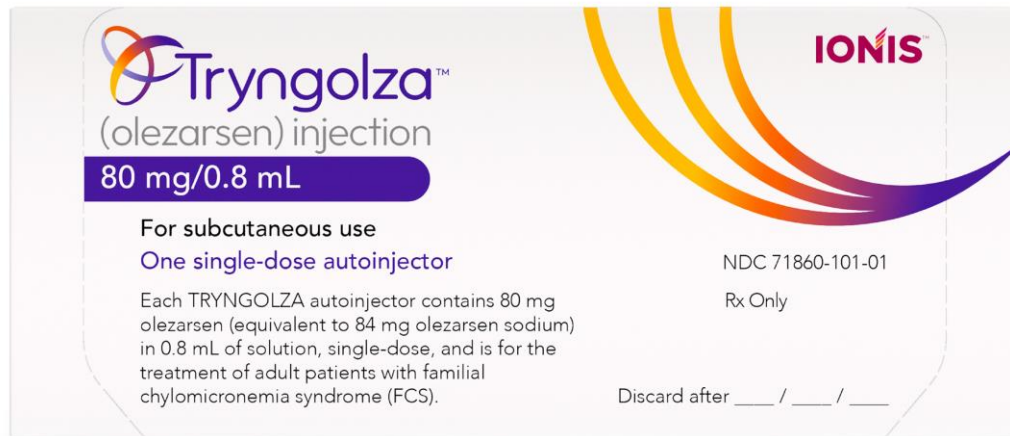


## U.S. Launch Underway



## Prepared for Commercial Success

# TRYNGOLZA Label Enables Treatment of Adults with Genetically or Clinically Confirmed FCS<sup>1</sup>



Indicated as an adjunct to diet to reduce triglycerides in adults with FCS

Statistically significant and sustained triglyceride reductions

Substantial reductions in AP events

Favorable safety and tolerability profile

Once-monthly self-administration with an autoinjector

1. TRYNGOLZA is approved in the U.S. for Familial Chylomicronemia Syndrome in adults; see [Full Prescribing Information](#).

# TRYNGOLZA Uptake to be Driven by Increasing FCS Awareness<sup>1-5</sup>

Potential for **up to**  
**~3,000**  
people to be **diagnosed**  
with **FCS** in the U.S.

The **majority**  
of U.S. FCS patients  
**remain undiagnosed**

With the approval of TRYNGOLZA,  
we expect new patient diagnoses to increase

# TRYNGOLZA Launch Strategy Designed for Success



## Education & Awareness

Education to support patient identification



HCP engagement, evidence generation, patient advocacy



## Commercial Execution

Efficient and targeted U.S. commercial team



Now deployed and engaging HCPs in support of U.S. launch



## Comprehensive Support Program

Services designed for patients and HCPs



Patient assistance, authorization support, financial support for eligible patients



## Coverage & Reimbursement

Market access team engaging with payers



To ensure access for people who may benefit from TRYNGOLZA



## Omnichannel Engagement

Targeted HCP and patient engagement



Innovative capabilities to identify patients, extend commercial team reach

# Ionis Every Step™ Designed to Meet the Unique Needs of the FCS Community



Suite of services offering personal support for patients and HCPs



Disease & nutrition education, injection training & other resources through dedicated patient education managers



Authorization and reauthorization assistance, delivery coordination and refill reminders to support adherence



Financial support programs to help appropriate patients afford TRYNGOLZA; commercially insured patients may pay as little as \$0 out of pocket

# Olezarsen sHTG Development Program Designed to Support Blockbuster Market Opportunity<sup>1</sup>

## Severe Hypertriglyceridemia (sHTG)



- Pivotal study in patients w/ TG  $\geq$ 500 mg/dL (sHTG)
- Registrational study
- >600 patients
- **Enrollment complete**



- Pivotal study in patients w/ TG  $\geq$ 500 mg/dL (sHTG)
- Confirmatory registrational study
- >400 patients
- **Enrollment complete**



- Supportive Ph3 study in patients w/ TG  $\geq$ 150-500 mg/dL (HTG) or TG  $\geq$ 500 mg/dL (sHTG)
- Supportive exposure study
- >1,400 patients
- **Enrollment complete**

**On Track for Data From All Three Studies in H2:2025**

1. Timing expectations and peak sales estimates based on current assumptions and subject to change.

# Donidalorsen:

## A Wholly Owned Potential Preferred Treatment for People with Hereditary Angioedema<sup>1,2</sup>



**Sydney**  
Living with HAE



**New prophylactic treatments needed<sup>3</sup>**



**Donidalorsen's clinical results include<sup>1</sup>:**

- Substantial and sustained reductions in HAE attacks
  - New positive Phase 2 OLE data in patients treated up to three years
- Improved QoL measures
- High levels of disease control
- >80% preference for donidalorsen over other prophylactic treatments<sup>4</sup>
- Favorable safety and tolerability
- Patient-friendly monthly or every two-month self-administration with an autoinjector



**August 21, 2025 PDUFA<sup>5</sup>  
MAA under review**

1. Based on data generated to date including Phase 2, Phase 2 OLE, Phase 3 and Phase 3 OLE + Switch data. 2. Assuming approval. 3. Sandra C. Christiansen MD, Joyce Wilmot MS, Anthony J. Castaldo MPA, Bruce L. Zuraw MD, For the US HAEA Medical Advisory Board members, The US HAEA Scientific Registry: Hereditary Angioedema Demographics, Disease Severity, and Comorbidities, *Annals of Allergy, Asthma Immunology* (2023); HAEI (<https://haei.org/hae/faq/> accessed May 2024). 4. Switch preference data represents percentage of switch patients surveyed with total n=55 assessed at week 17 and as of February 28, 2024 who indicated donidalorsen preference over their prior prophylactic treatment. 5. Timing based on current estimates and subject to change.

# Donidalorsen: Robust Data Supports Potential Preferred Treatment for HAE Prophylaxis<sup>1,2</sup>

## Hereditary Angioedema

### Phase 2

- Positive Phase 2 data published in *New England Journal of Medicine*
- Positive Phase 2 OLE data in up to 3 years of treatment + QoL data reported



- Substantial reductions in HAE attack rates + favorable safety and tolerability
- Improved QoL measures
- High levels of disease control
- U.S. and EU Orphan drug designations
- Positive data presented at EAACI; published in *NEJM*<sup>3</sup>



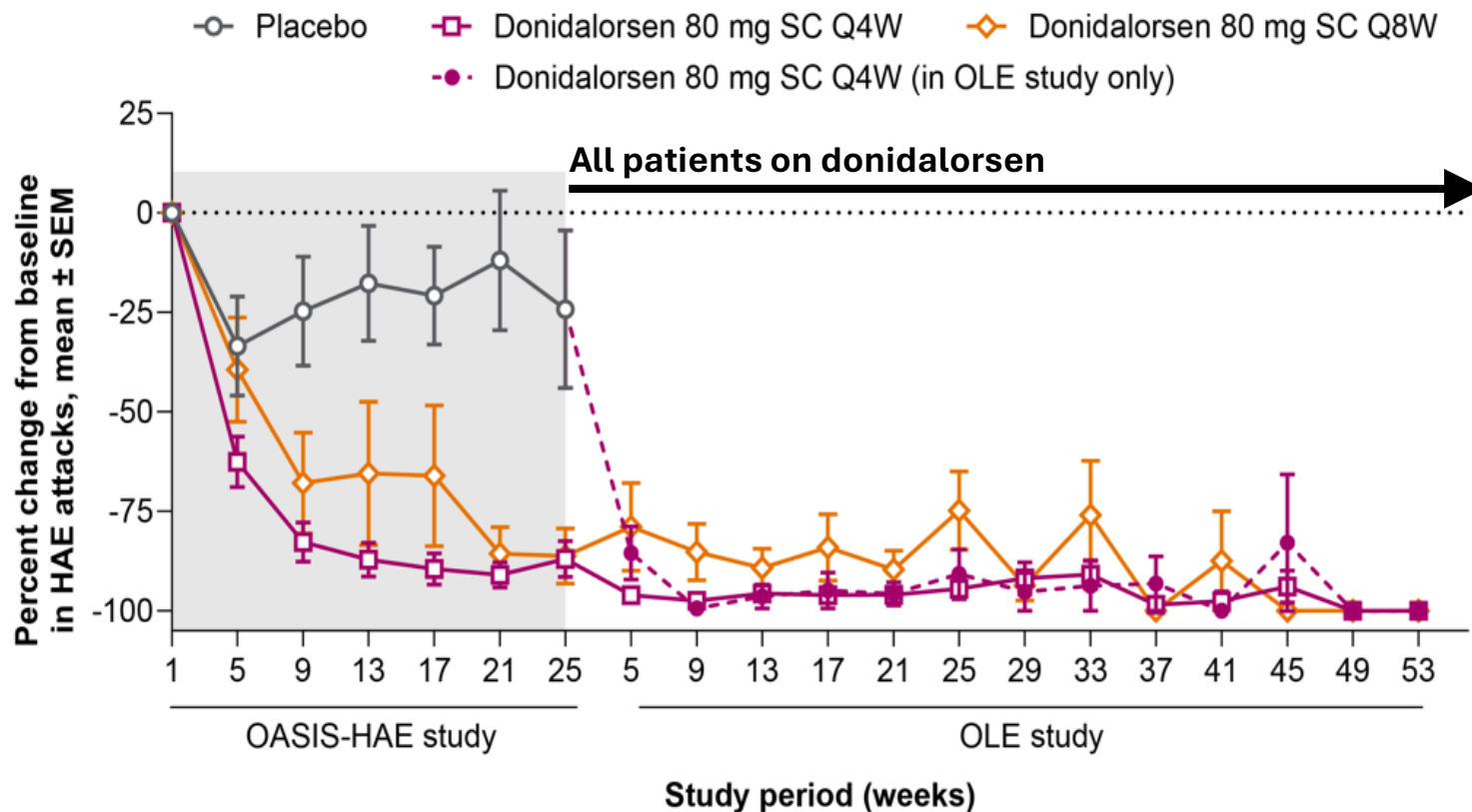
- OLE cohort demonstrated that long-term treatment continued to improve HAE attack rates and QoL measures
- Positive results from Switch cohort in patients previously treated with other prophylactic therapies showed:
  - Improved HAE attack rates, QoL measures and disease control
  - Strong preference for donidalorsen
  - Useful data to inform potential switching
- Positive data presented at EAACI

**August 21, 2025 PDUFA; MAA Under Review; Prepared to launch in 2025<sup>4</sup>**

1. Based on data generated to date including Phase 2, Phase 2 OLE, Phase 3 and Phase 3 OLE + Switch data. 2. Licensed European and Asia Pacific commercialization rights to Otsuka 3. [Riedl, M et al. \*N Engl J Med.\* 2024.](#) 4. Timing expectations based on current assumptions and subject to change.



# OLE: Further Reduction in HAE Attacks with Extended Donidalorsen Treatment<sup>1,2,3</sup>

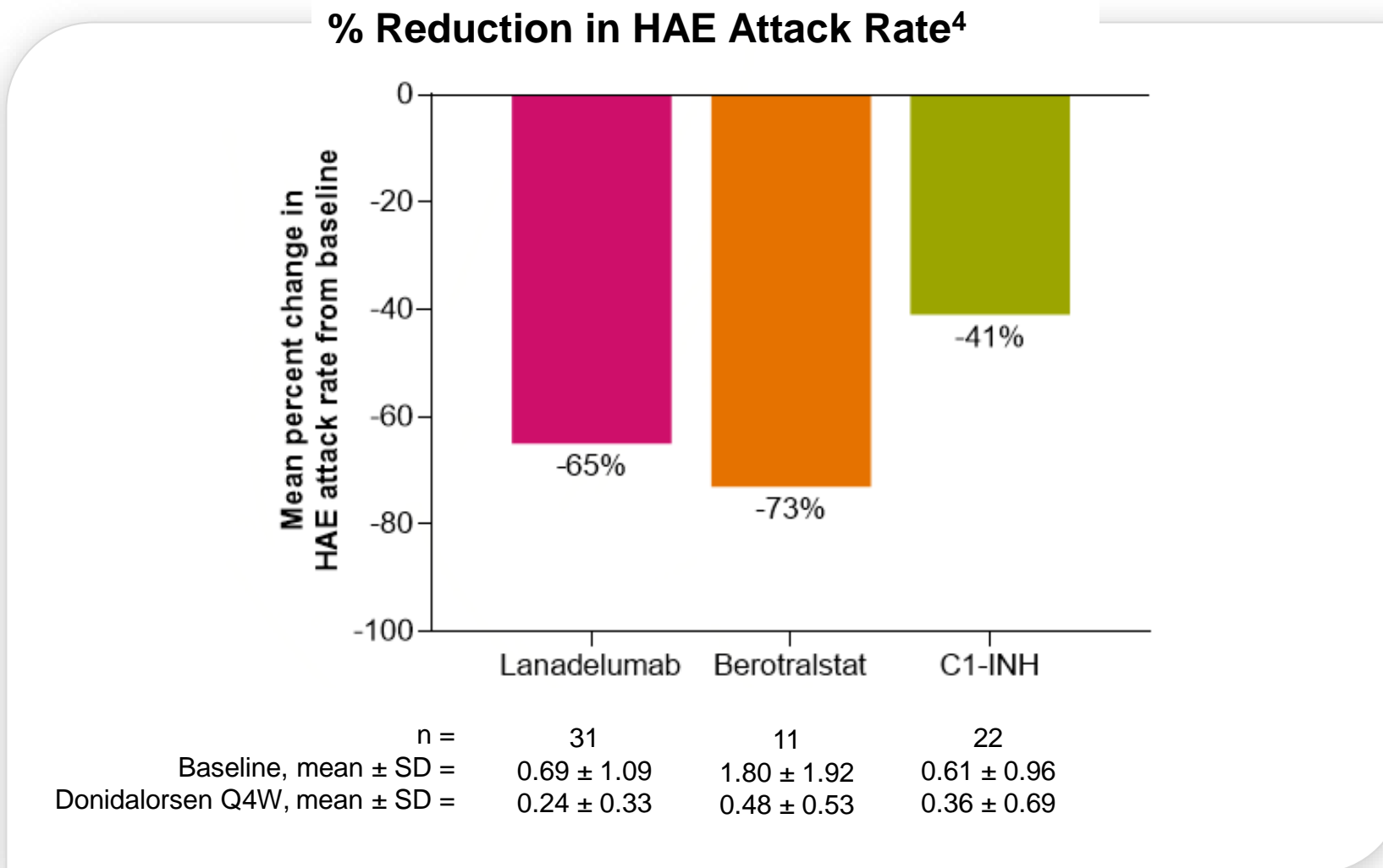


- **Q4W substantially reduced** mean HAE attack rates:
- **93% improvement** from baseline at the start of OASIS-HAE<sup>4</sup>
- **Q8W had a similar effect** as Q4W dosing
- **92% improvement** from baseline at the start of OASIS-HAE in HAE attack rates<sup>4</sup>

Placebo, n =	19	19	19	19	18	17	16	19	19	19	19	16	15	13	10	6	5	5	4	2
Donidalorsen 80 mg Q4W, n =	44	44	44	44	44	43	43	44	44	43	43	36	30	26	24	18	11	8	4	3
Donidalorsen 80 mg Q8W, n =	20	20	20	20	20	20	19	20	20	20	20	16	14	13	12	8	4	3	2	2

1. OASIS-HAE primary endpoint evaluation at 25 weeks, after which patients rolled over into the OASISplus OLE study. 2. Patients previously on placebo in OASIS-HAE transitioned to Q4W dosing. 3. Donidalorsen 80mg SC Q8W group includes patients who were randomized to the 80mg Q8W group in the OASIS-HAE study. 4. Change in time-normalized mean HAE attacks per month.

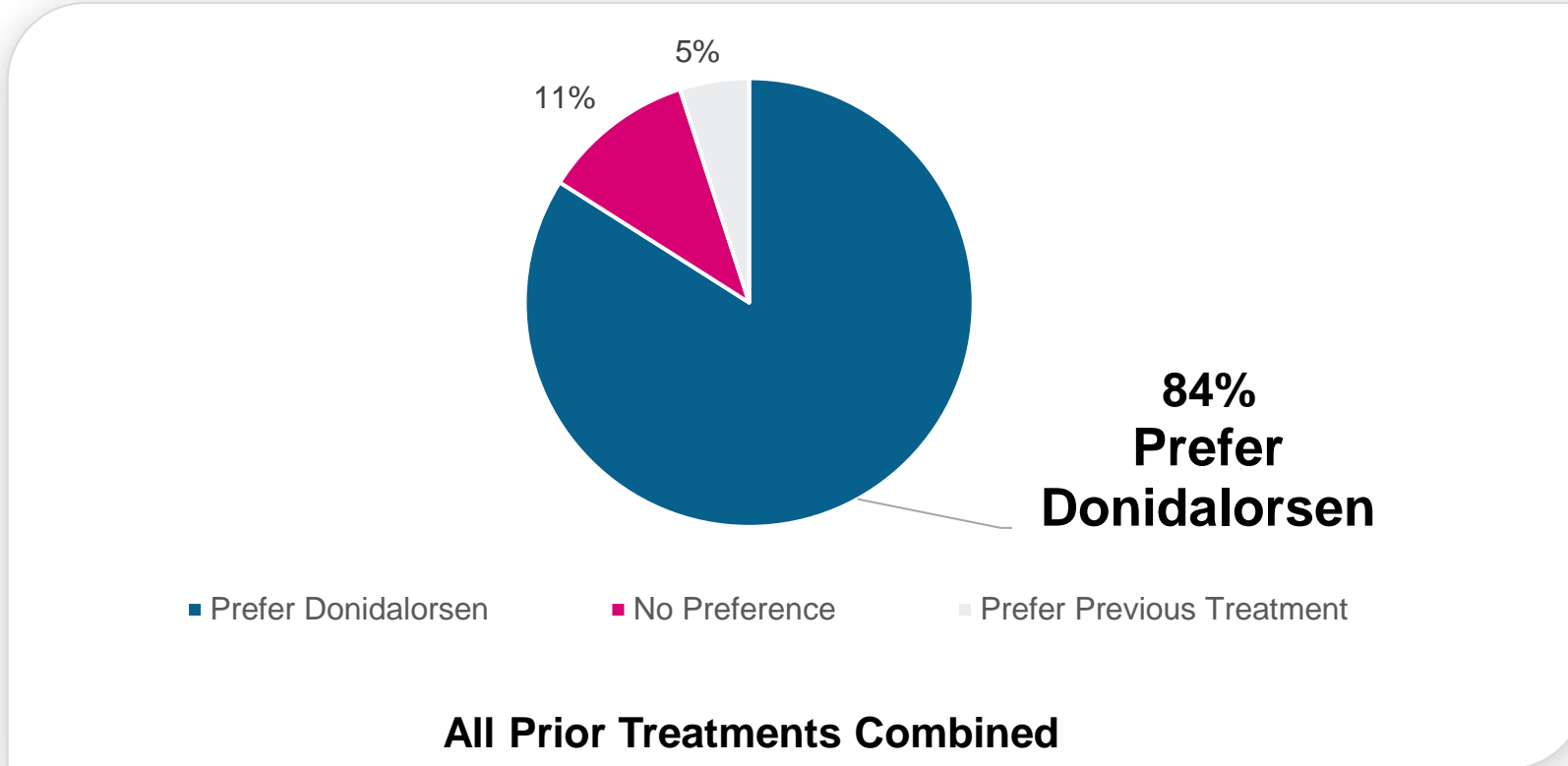
# Donidalorsen Substantially Reduced HAE Attack Rates After Switching<sup>1-3</sup>



1. As of February 28, 2024 for Weeks 1-17. 2. Mean (SD). 3. Baseline HAE attack rate during the screening period for the Switch study. 4. Time-normalized number of HAE attacks per month (Weeks 1-17).

# >80% of Switch Patients Preferred Donidalorsen<sup>1,2</sup>

Data generated from independently administered survey



	Lanadelumab (n=25)	Berotrastat (n=10)	C1-INH (n=20)	Total (n=55)
<b>% of Patients who Preferred Donidalorsen</b>	<b>72%</b>	<b>90%</b>	<b>95%</b>	<b>84%</b>

1. As of February 28, 2024. 2. Assessed at Week 17.

# Our Second Planned Independent Launch: Donidalorsen for HAE

HAE Landscape Dynamics Underscore Donidalorsen's Potential<sup>1,2</sup>



**Well Defined**  
Population  
with **>20K**  
People with  
**HAE**  
in U.S. & EU



**Growing**  
**Global**  
**Market**



**New**  
**Treatment**  
**Options**  
**Needed**



People with  
HAE  
Have Shown  
**Willingness**  
**to Switch**



**Concentrated**  
Prescriber  
Base  
in the US



**Efficient**  
Commercial  
Model

1. Market data on file. 2. Lumry et al. "Hereditary Angioedema: The Economics of Treatment of an Orphan Disease." Front. Med. 16 February 2018 Sec. Hematology Volume 5 – 2018.

# Donidalorsen: Clinical Results Support Potential to be a Preferred Choice for People with HAE<sup>1,2</sup>



**Lauren & Lindsey**  
Sisters Living with HAE



Potential first-in-class RNA-targeted medicine



Substantial and sustained attack rate reduction with long-term durability and disease control demonstrated in the studies



Strong patient preference results with data to inform potential switching



Favorable safety and tolerability profile in the studies



Data support monthly or every two-month self-administration with an autoinjector

1. Based on data generated to date including Phase 2, Phase 2 OLE, Phase 3 and Phase 3 OLE + Switch data. 2. Assuming approval.

# Pelacarsen: Addressing a Major Independent Risk Factor for CVD and Aortic Stenosis<sup>1</sup>

## Lp(a) Driven Cardiovascular Disease

- Lp(a): independent, genetic, causal risk factor for CVD, mediating MI, stroke and peripheral artery disease
- Lp(a) levels determined genetically, not influenced by diet or lifestyle
- 1 in 5 people worldwide have elevated Lp(a)
- Currently no approved therapies to treat elevated Lp(a)

## Pelacarsen

- Targets Apo(a), the root cause of Lp(a)-driven CVD

**>8 million**

Patients with CVD & elevated Lp(a) worldwide<sup>2</sup>

## Phase 3 Lp(a) HORIZON Study

- >8,000 patients with elevated Lp(a) levels and established CVD
- Achieved full enrollment in July 2022
- On track for data in 2025

 Lp(a) **Horizon**  
Outcomes Study

Eligible for:

**Additional milestone payments**

**Royalties in the mid-teens to low 20% on net sales<sup>3</sup>**

1. Novartis licensed pelacarsen in 2019 and as a result is responsible for development and commercialization, assuming approval. 2. Market data on file. 3. Royalty Pharma to receive 25% of any future royalty payments on pelacarsen.

# Leading Neurology Franchise

3

Approved Medicines<sup>1</sup>

13

Medicines in Clinical Development

6

Wholly Owned Medicines in Clinical Development<sup>2</sup>



**Zilganersen**  
Alexander disease (GFAP)

**ION582**  
Angelman syndrome (UBE3A-ATS)

**ION717**  
Prion disease (PRNP)

**ION356**  
Pelizaeus-Merzbacher Disease (PLP1)

**ION440**  
MECP2 duplication syndrome (MECP2)

**ION269**  
Alzheimer's disease (APP)

**ION306**  
SMA (SMN2)

**Ulefnersen**  
FUS-ALS (FUS)

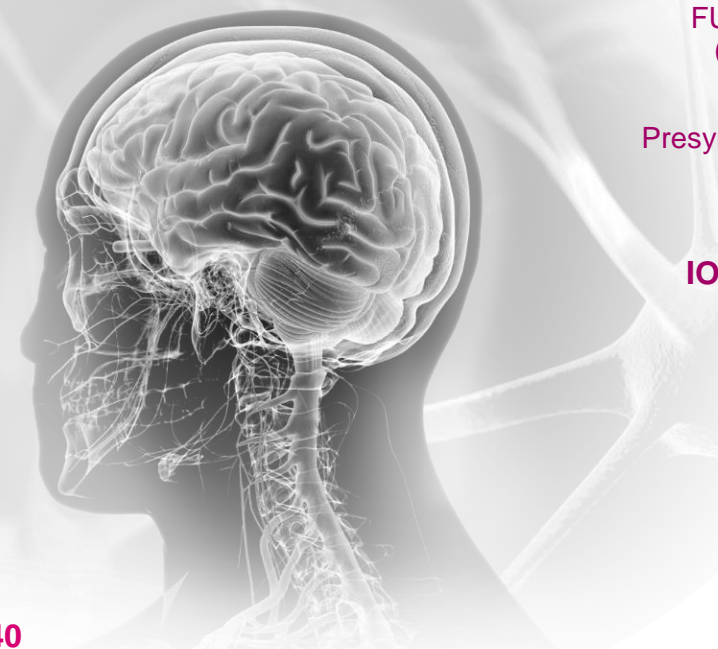
**Tofersen**  
Presymptomatic SOD1-ALS (SOD1)

**IONIS-MAPT<sub>Rx</sub>/BIIB080**  
Alzheimer's disease (Tau)

**ION859**  
Parkinson's disease (LRRK2)

**Tominersen**  
Huntington's disease (HTT)

**ION464**  
Multiple System Atrophy (alpha-synuclein)



1. SPINRAZA: [www.spinraza.com](http://www.spinraza.com); QALSODY: [www.qalsody.com](http://www.qalsody.com); Biogen is responsible for commercializing SPINRAZA and QALSODY; WAINUA: [www.wainua.com](http://www.wainua.com). 2. Wholly owned programs include: zilganersen (Alexander disease), ION582 (Angelman syndrome), ION717 (Prion disease), ION356 (PMD), ION440 (MECP2 Duplication syndrome) and ION269 (APP).

# ION582:

A Promising New Investigational Medicine for **Angelman Syndrome** from Ionis' Wholly Owned Neurology Pipeline<sup>1</sup>



**Jackson**  
Living with Angelman Syndrome

## Positive Early Results Seen in the HALOS Study<sup>1</sup>

- Consistent and meaningful improvements in key areas of clinical function, including communication, cognition and motor function
- Evidence of consistent improvements across age groups and genotypes
- Favorable safety and tolerability profile

## Phase 3 Study Start Planned for H1:2025<sup>2</sup>

- FDA alignment on Phase 3 study design
- Robust global 2:1 randomized pivotal study evaluating 2 doses of ION582 compared to placebo in broad AS population

## Priority Wholly Owned Opportunity

- Significant transformational potential
- Strengthens Ionis' wholly owned neurology pipeline

1. Based on data generated to date from the Phase 1/2a HALOS study of ION582. 2. Timing expectations based on current assumptions and subject to change.

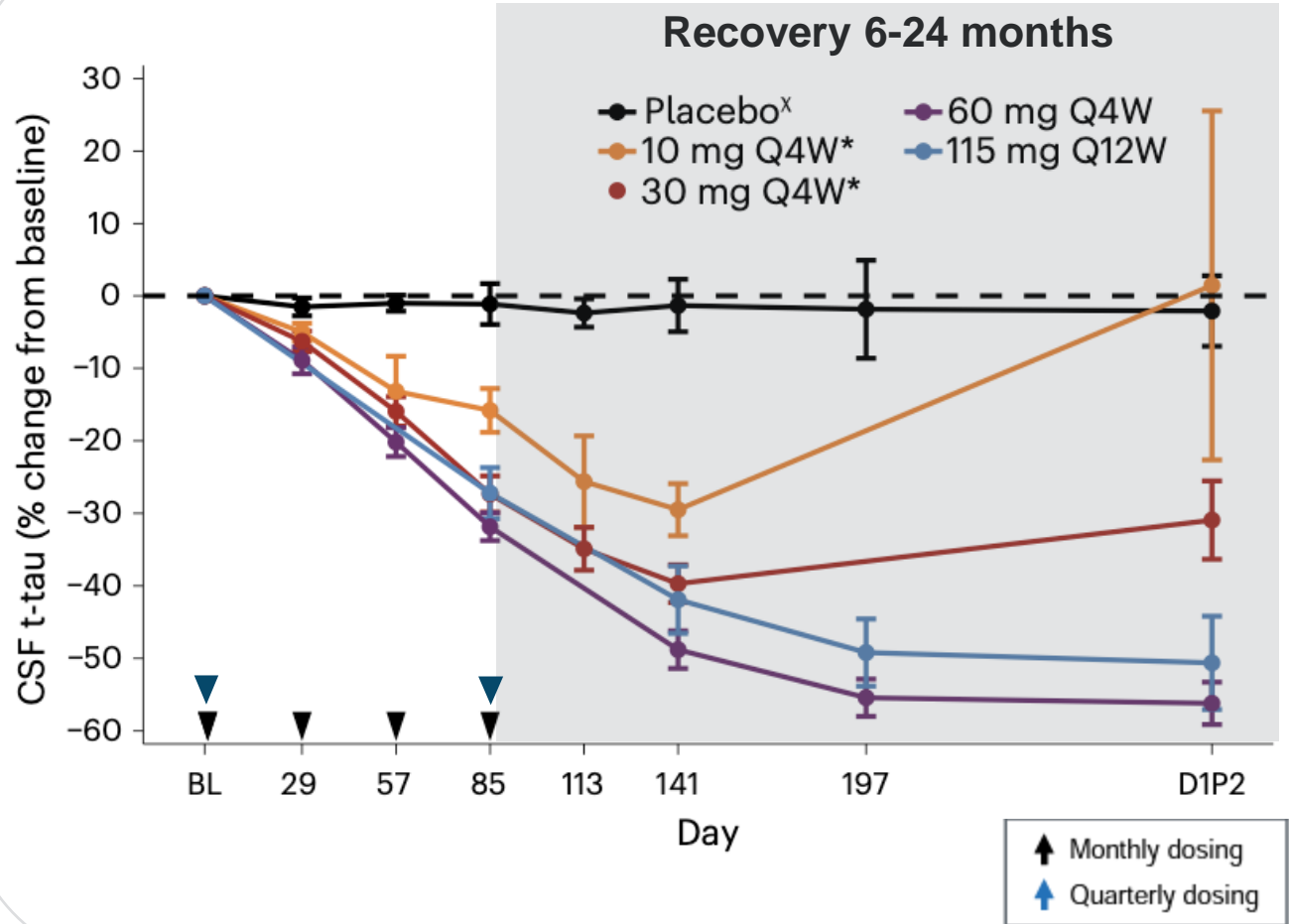


# IONIS-MAPT<sub>Rx</sub>: Rapid, Substantial and Sustained Reduction in Tau in CSF in Phase 1b Study<sup>1</sup>

MAPT<sub>Rx</sub> (BIIB80) is designed to **reduce production and thus aggregation of tau protein** associated with disease in Alzheimer's disease

Total tau in the CSF **continued to decline 16 weeks post-last dose** of BIIB080 in 4-and 12-week cohorts

**Generally well-tolerated** at all doses and dose frequencies

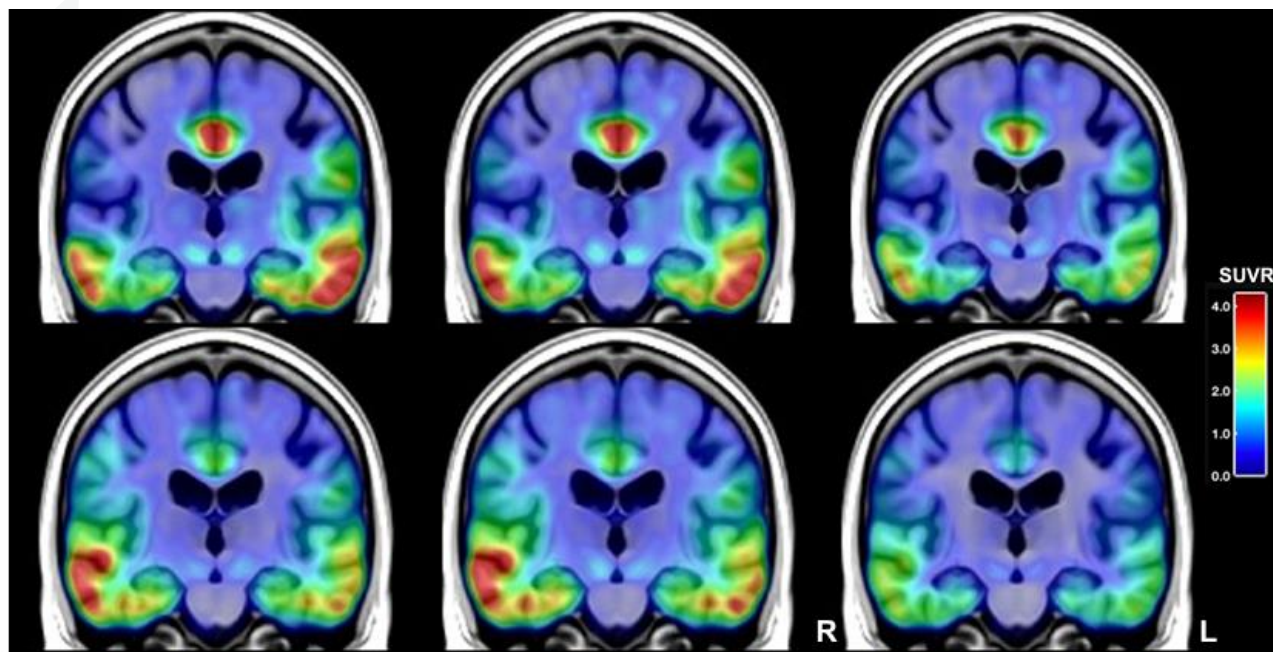


# IONIS-MAPT<sub>Rx</sub>: Consistent Reduction in Tau Burden Across All Brain Regions

Screening → Placebo → Week 25 → 115mg Q12W → Week 100

2380-4011  
67 y/o  
Male  
CDR= 0.5  
MMSE= 26

2176-4009  
71 y/o  
Male  
CDR= 0.5  
MMSE= 26



CELIA Phase 2 Study in patients with early AD fully enrolled;  
Data expected in 2026<sup>2,3</sup>

## Phase 1b Tau PET Results<sup>1</sup>

Patients initially on placebo then MAPT<sub>Rx</sub> (BIIB080) showed **reduced tau burden following treatment**

**Reduced tau burden at all doses and dose frequencies** in the long-term extension study

Generally **well-tolerated at all doses and dose frequencies**

1. Collins et al., AD/PD 2023 CDR Clinical Dementia Rating scale; MMSE Mini Mental State Examination; SUVR standard uptake valueratio; CELIA Study (Biogen conducting); [Clinicaltrials.gov/NCT05399888](https://clinicaltrials.gov/NCT05399888) 2. Timing based on current estimates and subject to change. 3. Biogen disclosed CELIA trial update reducing number of patients in August 2024.

# Advancing and Expanding our Wholly Owned Neurology Franchise<sup>1</sup>



## Pediatric Neurology

### Zilganersen

Alexander Disease  
*Pivotal study fully enrolled;  
data planned in 2025*

### ION582

Angelman Syndrome  
*Pivotal study to start in H1:2025*

### ION356

Pelizaeus-Merzbacher Disease (PMD)  
*First in patient study underway*

### ION440

MECP2 Duplication Syndrome  
*First in patient study underway*



## Dementia

### ION717

Prion Disease (PRNP)  
*First in patient study fully enrolled*

### ION269

Alzheimer's disease (APP)  
*First in patient study underway<sup>2</sup>*



## Future Wave

Neuromuscular and Peripheral Neuropathies

Movement Disorders

Expand into Next Key Areas of Neurology

Expand into Dementia

Rare Pediatric Neurology is the Foundation

1. Timing based on current estimates, subject to change. 2. Initially being studied in adults with Down syndrome (DS) who have a genetic risk of developing Alzheimer's disease (AD).

# Innovative Scientific Platform for Future Medicines

## Expanding Technology Platform

### Broad Range of Technologies

ASO | siRNA | DNA Editing

### Optimizing Potency and Durability

Systemic and Local Applications

## Optimizing Delivery

### Targeted Delivery (e.g., LICA)

Cardiac Muscle

Skeletal Muscle

Blood Brain Barrier

## Expanding Therapeutic Opportunities

### Established Franchises

Cardiovascular

Neurology

### New Therapeutic Areas

Pulmonary | Renal

## Technology Advances Expected in 2025

- Achieve clinical POC for Ionis MsPA & siRNA platform
- Advance 1<sup>st</sup> Bicycle-siRNA into clinical development
- Initiate IND-enabling studies for:
  - skeletal muscle program
  - 1<sup>st</sup> BBB candidate (CNS)

Leading Medicinal Chemistry Platform

# Q3:2024 YTD Financial Highlights<sup>1</sup>

On Track to Achieve 2024 P&L Guidance; Increased Cash Guidance to ~\$2.2 Billion

**\$479M**

## Revenue

### Commercial Revenue: \$207M

- SPINRAZA comprised largest component
- New stream of royalty revenue from WAINUA launch with substantial and sustained sequential quarterly growth

### R&D Revenue: \$272M

- Reflects the value Ionis' pipeline and technology create as programs advance

**\$749M**

## Operating Expenses<sup>2</sup>

### R&D Expenses<sup>2</sup>: \$589M

- Flat YoY as several late-stage studies have ended and other late-stage studies are now fully enrolled

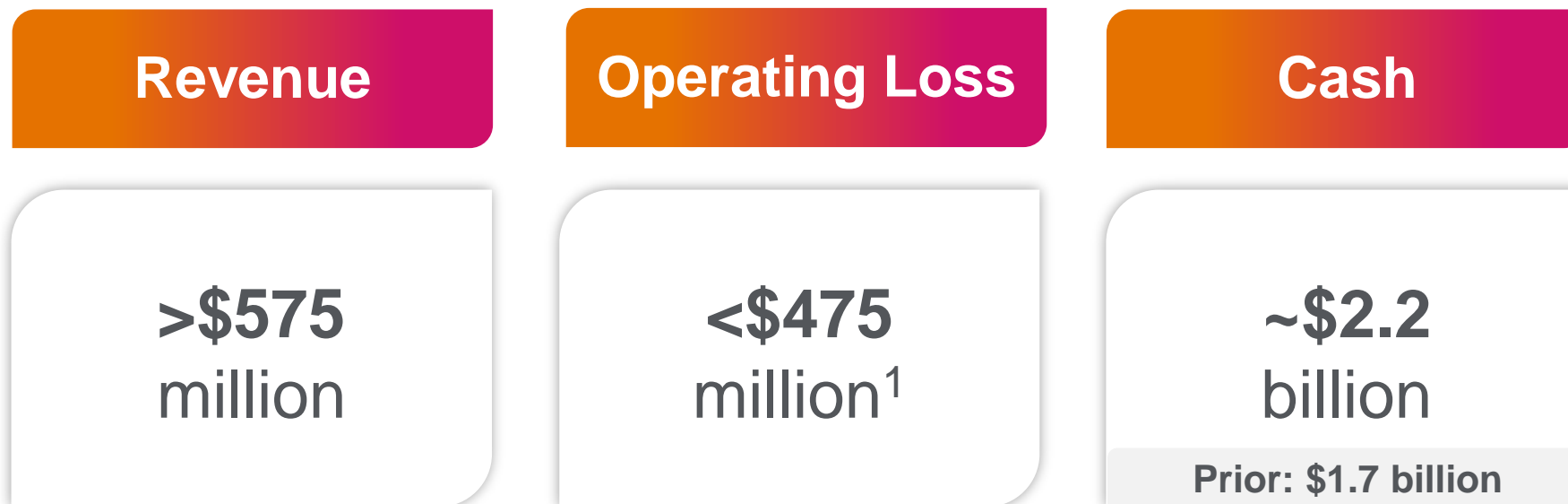
### SG&A Expenses<sup>2</sup>: \$154M

- Increased YoY from launch of WAINUA and advancing go-to-market activities for multiple near-term independent launches

1. For the nine months ended September 30, 2024. 2. Non-GAAP – please see reconciliation to GAAP in Q3 2024 press release.

# On Track to Achieve 2024 P&L Financial Guidance

Increased Cash Guidance to ~\$2.2B Reflects Equity Offering Proceeds



## Expectations for 2024:

**Revenue:** Substantial and sustained

- **Commercial:** Significant SPINRAZA royalties; growing WAINUA royalties
- **R&D:** Multiple sources from numerous advancing programs

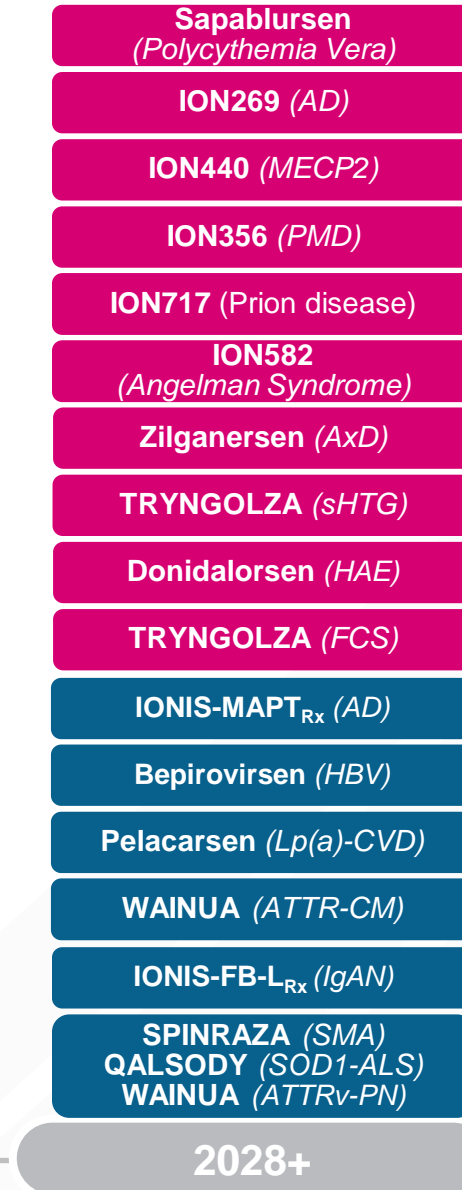
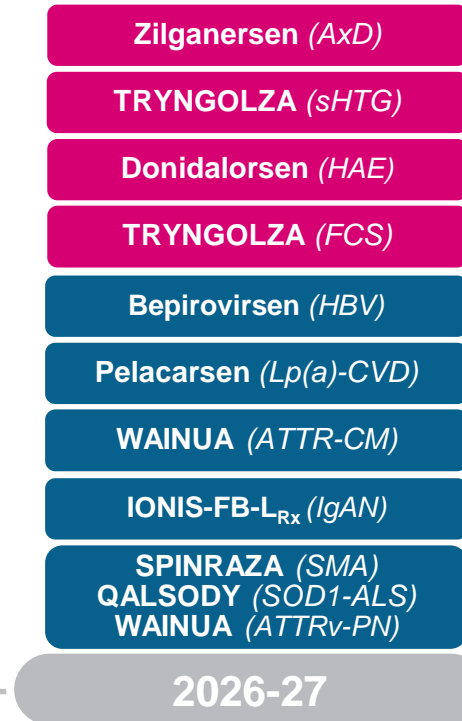
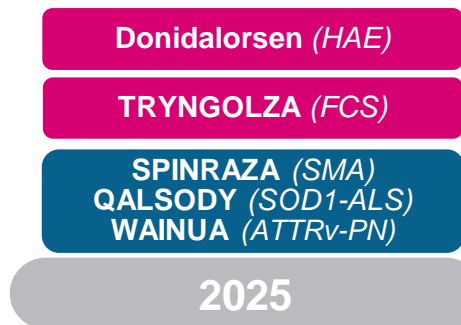
**Operating Loss & Cash:** Reflects investments toward growth opportunities

1. Non-GAAP – please see reconciliation to GAAP in Q3 2024 press release.

# Steady Cadence of Expected Launches to Power Revenue Growth<sup>1</sup>

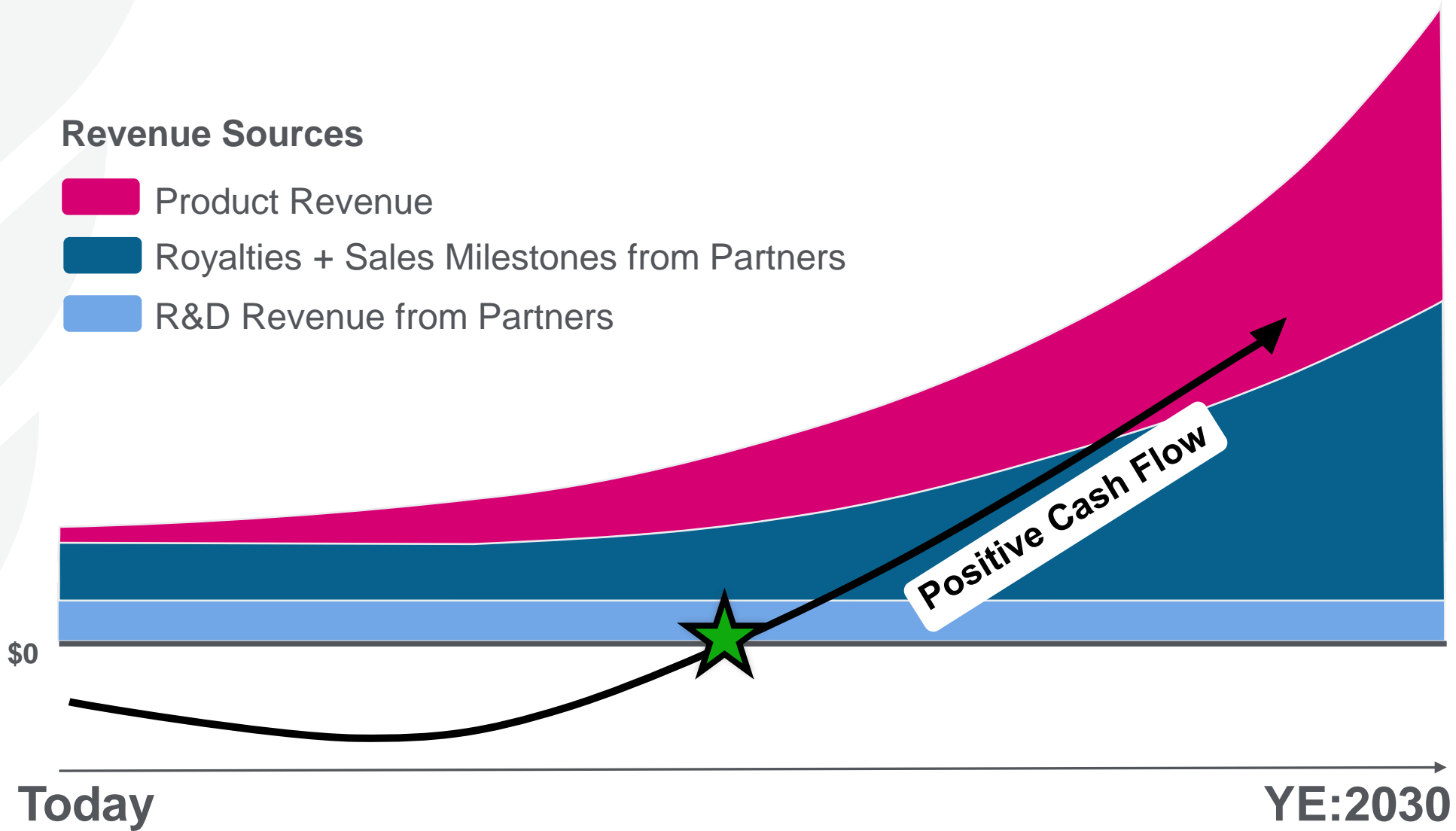
**>\$5B**  
in Potential  
Annual Peak  
Product Revenue  
+  
Royalties<sup>2</sup>

- Wholly Owned<sup>3</sup>
- Partnered



1. Assuming approval. Estimated timing of potential U.S. approval based on current assumptions and subject to change. 2. Peak sales estimates based on current estimates and subject to change. Partnered royalties based on public disclosure made by the respective partner and Ionis' contractual royalty rates for each medicine. 3. Granted Otsuka exclusive rights to commercialize donidalorsen in Europe and Asia Pacific regions. Granted Theratechnologies exclusive rights to commercialize TRYNGOLZA and donidalorsen in Canada.

# Clear Path to Positive Cash Flow Powered by Accelerating Revenue Growth<sup>1</sup>



1. Based on current estimates, subject to change.

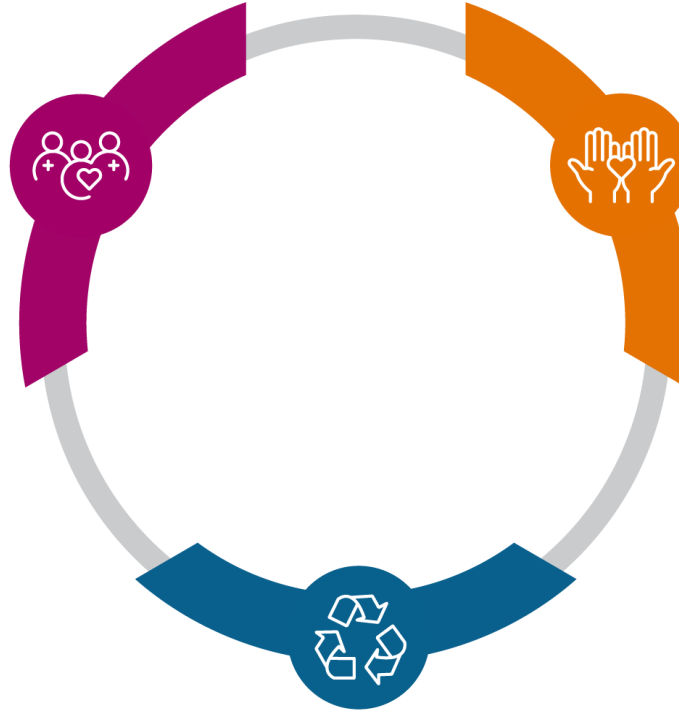


# Responsibility Program Supports Impact & Value

## Ionis Corporate Responsibility Strategic Pillars

### Innovate to improve the lives of people with serious diseases

We innovate across the business and work tirelessly to discover, develop and deliver important new medicines for people with serious diseases.



### Empower our employees and communities

We are committed to fostering an inclusive culture that drives excellence, embraces diversity and supports our communities.

### Operate responsibly and sustainably

We operate with integrity to help create a better, more sustainable future for all through environmental stewardship and responsible business practices and stakeholder interactions.

# Accelerating Value Through Innovation



**Proven and prolific discovery and development engine**



**Pipeline delivering at all stages**



**Scalable innovative commercial organization**



**Clear path to positive cash flow<sup>1</sup>**



**Improving the lives of millions of patients with transformational medicines<sup>2</sup>**



The IONIS logo is centered at the top of the image. It features the word "IONIS" in a bold, magenta, sans-serif font. A registered trademark symbol (®) is located to the upper right of the letter "S". Above the letter "N", there is a stylized graphic element consisting of three parallel, slanted lines in shades of orange and red, resembling a flame or a wing.

**IONIS<sup>®</sup>**

The background of the image is a black and white photograph of several hands stacked together in a circle. Each hand is holding a small, light-colored stone. The stones are of various shapes: some are circular and some are heart-shaped. Each stone has the word "HOPE" or "Hope" engraved on it in a simple, sans-serif font. The overall composition is centered and conveys a sense of unity and shared purpose.

**Delivering Accelerated Value**