

2021 Annual Meeting of Stockholders Corporate Presentation

**June 2021** 



# Changes to the Ionis Board of Directors (1 of 2)

#### **Departures**

Stanley T. Crooke, M.D., Ph.D.

Ionis Founder and Executive Chairman 30 Years of Ionis Leadership

**Breaux B. Castleman** 

8 Year Board Member Audit Committee



# Changes to the Ionis Board of Directors (2 of 2)

#### Joseph Loscalzo, M.D., Ph.D.

Appointed Chairman Seven years Ionis Board Member

#### Allene M. Diaz

**New Board Member** 

#### Joseph H. Wender

Lead Independent Director

Spencer R. Berthelsen, M.D. Freder

Joan E. Herman

Joseph Klein, III

B. Lynne Parshall, Esq.

Brett P. Monia, Ph.D.

Frederick T. Muto, Esq.

Peter W. Reikes

Michael Hayden, C.M., O.B.C., M.B.,

Ch.B., Ph.D., F.R.C.P.(C), F.R.S.C.



# Forward Looking Language Statement

This presentation includes forward-looking statements regarding our business, financial guidance and the therapeutic and commercial potential of SPINRAZA® (nusinersen), TEGSEDI® (inotersen), WAYLIVRA® (volanesorsen) and lonis' technologies and products in development. Any statement describing Ionis' goals, expectations, financial or other projections, intentions or beliefs is a forward-looking statement and should be considered an at-risk statement. Such statements are subject to certain risks and uncertainties, including those related to the impact COVID-19 could have on our business, and including those inherent in the process of discovering, developing and commercializing medicines that are safe and effective for use as human therapeutics, and in the endeavor of building a business around such medicines. Ionis' forward-looking statements also involve assumptions that, if they never materialize or prove correct, could cause its results to differ materially from those expressed or implied by such forward-looking statements. Although Ionis' forward-looking statements reflect the good faith judgment of its management, these statements are based only on facts and factors currently known by Ionis. As a result, you are cautioned not to rely on these forward-looking statements. These and other risks concerning Ionis' programs are described in additional detail in Ionis' annual report on Form 10-K for the year ended December 31, 2020 and our most recent Form 10-Q quarterly filing, which are on file with the SEC. Copies of these and other documents are available at <a href="https://www.ionispharma.com">www.ionispharma.com</a>.

In this presentation, unless the context requires otherwise, "Ionis," "Company," "we," "our," and "us" refers to Ionis Pharmaceuticals and its subsidiaries.

Ionis Pharmaceuticals™ is a trademark of Ionis Pharmaceuticals, Inc. Akcea Therapeutics® is a registered trademark of Akcea Therapeutics, Inc. TEGSEDI® is a trademark of Akcea Therapeutics, Inc. WAYLIVRA® is a registered trademark of Akcea Therapeutics, Inc. SPINRAZA® is a registered trademark of Biogen.



## Ionis Today and the Future:

Continuing to Lead in the Discovery & Development of RNA-Targeted Therapeutics

Built Upon 30 Years of Innovation

Launching a new business model; building our commercial capabilities; expanding our wholly owned pipeline

Expanding and enhancing the scope of our drug discovery capabilities

Expanding our mid/late-stage pipeline to deliver on our goal of 12+ marketed medicines in 2026

#### **Achieving Our Strategic Goals**

Evolving Business Model/
Excellence in
Commercialization



- ✓ Reacquired Akcea
- ✓ Established distribution agreements w/Sobi for TEGSEDI & WAYLIVRA
- ✓ Building commercial capabilities & wholly owned pipeline
- Expanding R&D & manufacturing capacity

Expanding and Enhancing the Scope of Our Drug Discovery Capabilities



- ✓ Strengthened genomics capabilities through new partnerships
- ✓ Strengthened targeted delivery ("LICA") capabilities
- Launched additional initiatives to accelerate expansion of existing platform and creation of new complementary platforms

**1∠+**Marketed
Medicines in 2026



- 6 ongoing Phase 3 studies
- Tofersen Phase 3 read out Fall 2021
- More Phase 3 starts in 2H2021 and 2022
- ≥ 1 Phase 3 readout each year through 2026



# **Two Leading Therapeutic Franchises**

#### **Neurological**

Addressing major neurological diseases

- 3 ongoing Phase 3 studies
- 11 medicines in clinical development
  - **3** wholly owned medicines in clinical development





#### **Cardiometabolic**

Addressing major cardiovascular disease risk factors

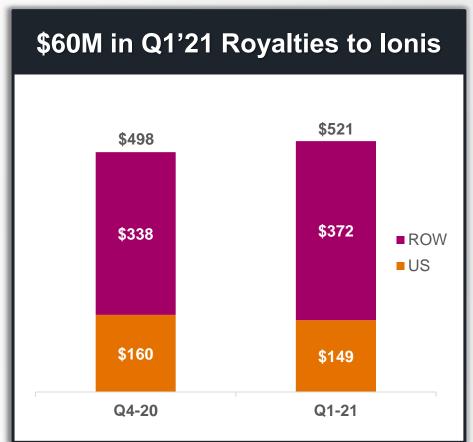
- **3** ongoing Phase 3 studies
- 14 medicines in clinical development
  - **6** wholly owned medicines in clinical development







# Continued Blockbuster Performance with \$521M in Q1 2021 Sales

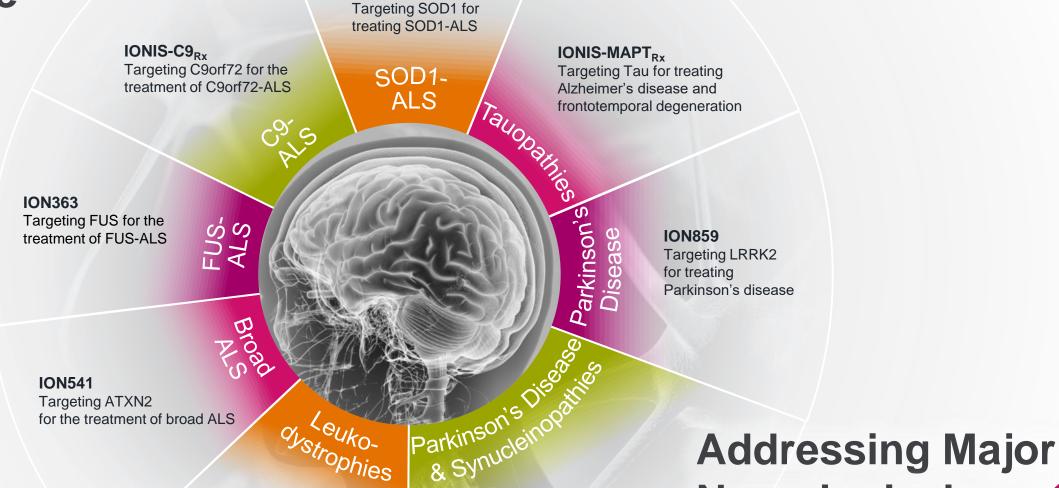


Source: Biogen Q1 2021 Financial Results and Business Update; 1. Includes patients from post-marketing, EAP and clinical settings; 2. As of March 31, 2021; 3. Biogen estimate, data on file; 4. DEVOTE study: clinicaltirals.org/NCT04089566 5. RESPOND study: clinicaltrials.org/NCT04488133;

- >11,000 patients on SPINRAZA worldwide<sup>1,2</sup>
- >60,000 SMA patients in markets where Biogen has a commercial presence<sup>3</sup>
- Ongoing commitment to improving outcomes for SMA patients of all ages
  - DEVOTE study: designed to evaluate the potential for increased efficacy with higher dose SPINRAZA<sup>4</sup>
  - RESPOND study: dosing underway in SMA patients with suboptimal response to gene therapy<sup>5</sup>



# Leading Neurology Franchise



**ION464** 

Targeting alpha-synuclein for

treating Parkinson's disease

and Multiple System Atrophy

**ION373** 

Targeting GFAP for treating

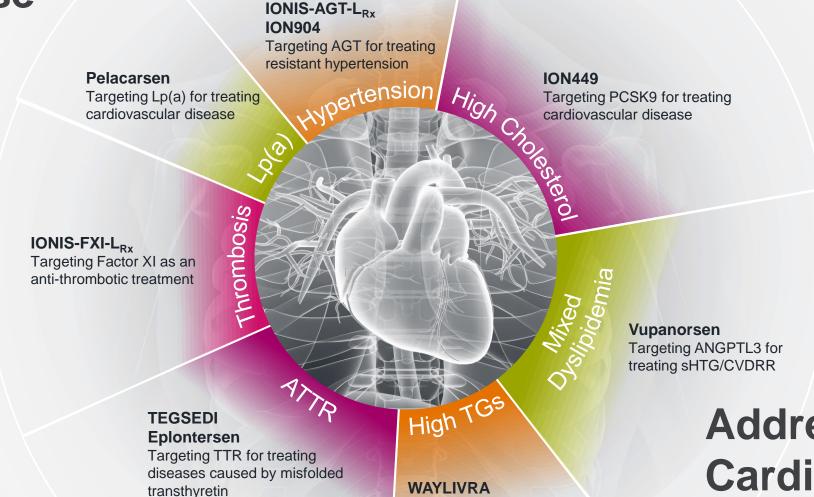
Alexander disease

Tofersen



Neurological Diseases

# **Leading Cardiometabolic Franchise**



IONIS-APOCIII-LRY

Targeting apoC-III for treating diseases caused by high TGs



**Addressing Major** Cardiovascular **Disease Risk Factors** 

# **Phase 3 Studies**



## Pioneering New Markets & Changing Standards of Care

Advancing Phase 3 Pipeline

			Prevalence '	Phase 3 Data <sup>2</sup>
	Tofersen	<b>SOD1-ALS</b> Biogen	~ 1.4K patients in G7 countries	Fall 2021
	ION363	FUS-ALS Wholly owned	~ 350 patients in G7 countries	2024
	<b>Eplontersen</b> (IONIS-TTR-L <sub>Rx</sub> )	hATTR polyneuropathy ATTR cardiomyopathy Wholly owned	> 250K patients worldwide	2022 (PN) 2024 (CM)
	IONIS-APOCIII-L <sub>Rx</sub>	FCS sHTG Wholly owned	~ 3-5K patients worldwide > 3M patients U.S.	2023 (FCS) 2024 (sHTG)
	Pelacarsen	<b>Lp(a) CVDRR</b> Novartis	> 8M patients worldwide	2024



<sup>™1.</sup> Market data on file. 2. Data timing expectations are based on current estimates and are subject to change. Partnered program timelines are based on partners' most recent public disclosures.

ALS, amyotrophic lateral sclerosis. FCS, familial chylomicronemia syndrome. hATTR, hereditary transthyretin amyloidosis. CVDRR, cardiovascular disease risk reduction.

## Pioneering New Markets & Changing Standards of Care

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## **Amyotrophic Lateral Sclerosis**

A fatal disease with a tremendous unmet medical need

- Severe neuromuscular disease characterized by motor neuron degeneration resulting in functional decline, paralysis and respiratory deterioration
- Rapidly progressive with average survival of 3-5 years from symptom onset
- Genetic and broad ALS programs underway with Ionis and Biogen

~ 55K patients in G7 countries<sup>1</sup>

- Genetic ALS (e.g. SOD1, C9, FUS): ~15%
- ALS with no known genetic cause: ~85%



#### **SOD1-ALS: Molecular Pathology**

Mutant SOD1 toxic gain of function

 Mutant superoxide dismutase type 1 (SOD1) protein misfolds, aggregates and causes ALS through toxic gain of function in neurons and glia

2<sup>nd</sup> most common genetic form of ALS

- Over 100 mutations have been identified in the SOD1 gene
  - Some mutations cause a rapidly progressing form of the disease
- Tofersen targets the root cause of SOD1 ALS



#### **Tofersen for the Treatment of SOD1-ALS**

First investigational medicine to demonstrate trends in slowing disease progression

Prevalence

~ 1.4K

SOD1-ALS patients in G7 countries<sup>1</sup>

**High Unmet Need** 

**Fatal** 

Severe motor neuron disease with no disease modifying treatments

First In Class
Product Profile Potential

**Transformational** 

Demonstrated a slowing of decline of clinical function in Phase 1/2 study of tofersen

#### **Pioneering New Markets**

#### Tofersen<sup>1</sup>

First of four medicines targeting ALS

Projected Phase 3 Data Fall 2021

- Targets the root cause of SOD1-ALS, mutant superoxide dismutase type 1 protein
- Demonstrated robust reductions in SOD1 in patients with trends in slowing disease progression<sup>2</sup>
- Next potential commercial medicine
- Phase 3 VALOR study fully enrolled
- Phase 3 ATLAS study in presymptomatic SOD1-ALS patients underway





**Pioneering New Markets** 





# ION363 (FUS-ALS)

Caused by mutations in the Fused in Sarcoma (FUS) gene – no effective treatment

- 3<sup>rd</sup> most common genetic form of ALS
  - ~25% incidence of SOD1-ALS
- FUS-ALS is a fast-progressing form of ALS
  - Good genotype-phenotype correlation
- FUS mutations cause motor neuron degeneration through a toxic gain of function mechanism
  - FUS is an RNA binding protein
  - Mutant FUS protein aggregates in the cytoplasm



#### **Pioneering New Markets**

#### **ION363**

First wholly owned medicine in development for ALS

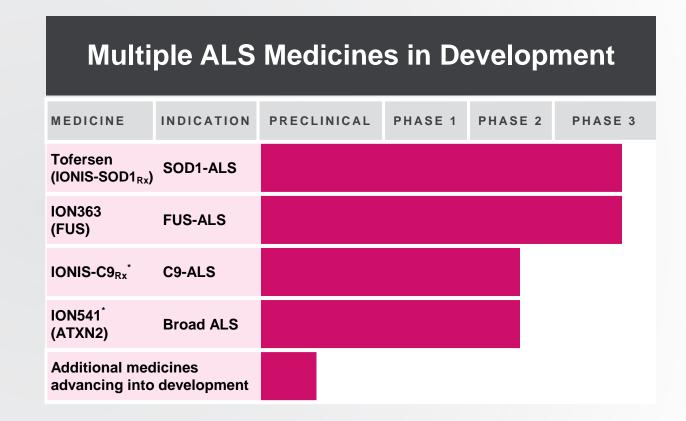
Projected Phase 3 Data 2024

- Targets the root cause of FUS-ALS, mutant FUS
- Prevented motor neuron loss in a mouse model of FUS-ALS
- Several FUS-ALS patients previously treated with ION363 in an investigator sponsored compassionate use study
- Innovative pivotal study designed to achieve an accelerated path to the market
- Phase 3 study underway



## **Committed to Treating All Forms of ALS**

- Tofersen: Phase 3 VALOR study underway in SOD1-ALS (data expected Fall 2021)
- ION363: Phase 3 study with lonis-owned program targeting FUS in FUS-ALS underway
- IONIS-C9<sub>Rx</sub>: Phase 1/2 study ongoing in C9-ALS (data expected 1H 2022)
- ION541: Phase 1/2 study ongoing targeting ATXN2 in broad ALS population
- Additional programs advancing





<sup>\*</sup> Ionis categorizes patient studies to establish safety profile as Phase 1/2 and in healthy volunteers as Phase 1. Certain studies in this presentation that are categorized as Phase 1/2 may be categorized differently by outside parties.

## Pioneering New Markets & Changing Standards of Care

Advancing Phase 3 Pipeline

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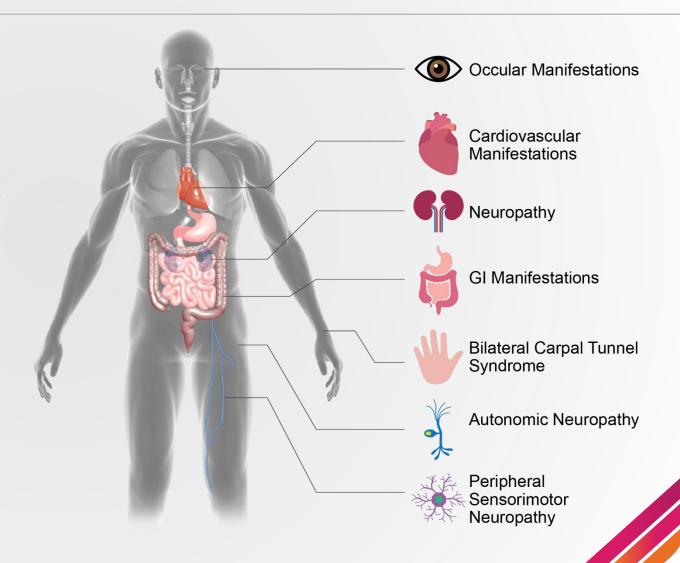
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## TTR Amyloidosis (ATTR)

#### A devastating and fatal disease

- Characterized by the formation of TTR amyloid deposits leading to multi-organ failure<sup>1,2</sup>
- Patients suffer from multi-organ failure, dominated by progressive polyneuropathy and cardiomyopathy
- Progressive disease resulting in a rapid decline in quality of life and death
  - 3-15 year life expectancy for polyneuropathy<sup>3</sup> patients
  - 2-5 year life expectancy for cardiomyopathy<sup>4</sup> patients





#### **Eplontersen**

Potentially changing the standard of care for all forms of amyloidosis

Prevalence > 250K ATTR patients globally<sup>1</sup>

**High Unmet Need** 

Often Fatal

Progressive disease resulting in a rapid decline in quality of life

**Product Profile Potential to Change the Standard of Care** 

**Transformational** 

Largest CM outcomes trial in TTR amyloidosis

#### **Eplontersen**

#### Expanding our ATTR franchise

 Eplontersen utilizes our highly advanced LICA chemistry, providing high potency with attractive convenience and tolerability

Targets TTR: the root cause of TTR amyloidosis

- Robust target reduction and positive safety profile demonstrated in healthy volunteers
  - > 90% demonstrated in Phase 1 healthy volunteer study
  - Favorable safety and tolerability observed



#### **Changing Standards of Care**

# **Eplontersen**

Potential foundational therapy for hATTR polyneuropathy and ATTR cardiomyopathy

Projected Phase 3 Data 2022 polyneuropathy 2024 cardiomyopathy

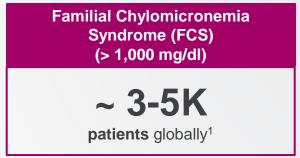
- Targets the root cause of TTR amyloidosis, mutant TTR protein
- An Ionis next-generation high-potency LICA medicine
- Robust target reductions demonstrated in Phase 1 study
- Two ongoing Phase 3 studies actively recruiting: NEURO-TTRansform and CARDIO-TTRansform outcome study

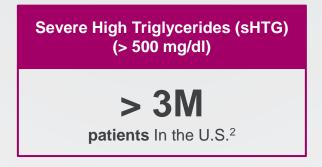


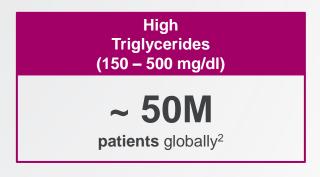


## Severe Diseases Driven by Elevated Triglycerides

- Elevated triglyceride levels are associated with major medical issues
  - Increased CVD risk
  - Acute, potentially fatal pancreatitis
- Apolipoprotein C-III (apoC-III)
  - Key regulator of triglycerides
  - Independent cardiovascular risk factor
- Potential best-in-class mechanism for TG-related cardiometabolic disease management









# IONIS-APOCIII-L<sub>Rx</sub>

One product, multiple indications targeting elevated triglycerides

#### **Prevalence**

 $\sim 3-5K$ 

FCS patients globally<sup>1</sup>

> 3M

sHTG patients in the U.S.1

#### **High Unmet Need**

#### **FCS**

High risk of unpredictable & potentially fatal acute pancreatitis

#### sHTG

High risk of CVD & type 2 diabetes

# Best In Class Product Profile Potential

#### **Transformational**

Potential best in class TG reductions with patient-friendly monthly SC administration



#### **Changing Standards of Care**

# IONIS-APOCIII-L<sub>Rx</sub>

One product, multiple indications targeting elevated triglycerides

Projected Phase 3 Data 2023 (FCS) 2024 (sHTG)

- Robust triglyceride reductions demonstrated in Phase 2 study
- Phase 3 FCS BALANCE study actively recruiting
- Phase 3 severe hypertriglyceridemia (sHTG) study start planned for 2H 2021

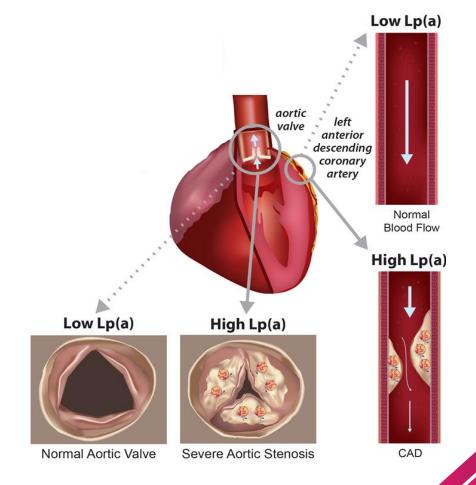




# Lipoprotein(a)

A highly prevalent untreated risk factor for cardiovascular disease

- Lp(a) levels are **genetically determined** at birth
- Elevated Lp(a) levels cause cardiovascular disease through multiple mechanisms
- Elevated levels are recognized as a major untreated cardiovascular risk factor
- No approved pharmacological therapies





#### Pelacarsen

Potential first in class profile for Lp(a) driven cardiovascular disease

Prevalence

> 8M

People worldwide with Lp(a) driven CVD¹

**High Unmet Need** 

**Often Fatal** 

Genetic cause of coronary artery disease, heart attack, stroke and peripheral arterial disease

First In Class
Product Profile Potential

**Transformational** 

Expected to be first disease modifying treatment for Lp(a) driven CVD

#### **Pioneering New Markets**

## Pelacarsen<sup>1</sup>

Expected to be first disease modifying treatment for Lp(a) driven cardiovascular disease

Projected Phase 3 Data 2024

- Targets the root cause of Lp(a)-driven cardiovascular disease
- 98% of patients achieved Lp(a) levels below CVD risk threshold in Phase 2 study<sup>2,3</sup>
- Granted Fast Track Designation by the FDA
- Phase 3 Lp(a)HORIZON cardiovascular outcome study actively enrolling

# IONIS-PKK-L<sub>Rx</sub>

Changing the Standard of Care



# Hereditary Angioedema is Characterized by Unpredictable and Painful Attacks that are Potentially Fatal

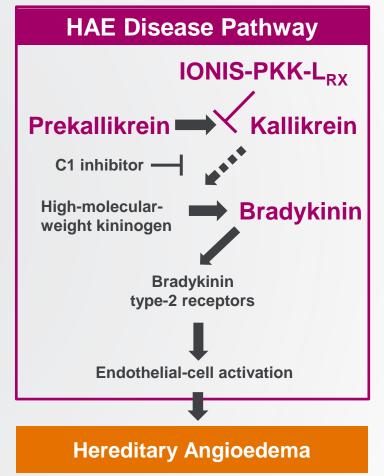
- Hereditary Angioedema (HAE) is a rare autosomal dominant disease caused by insufficient or dysfunctional C1-Inhibitor that results in dysregulation of the Prekallikrein-Bradykinin pathway
- HAE symptoms
  - Severe swelling of the arms, legs, face, intestinal track and throat
  - Significant anxiety is common due to unpredictable disease pattern
  - Swelling of the throat can cause suffocation
- Approved prophylactic therapies require frequent administration (daily, weekly or bi-weekly)
   that can negatively impact patient compliance
- Patients still experience breakthrough attacks with currently marketed products
- Continued need for a prophylactic treatment offering HAE patients greater efficacy, safety and tolerability
- Patients seek to regain their freedom from the disease and improve their quality of life



# Hereditary Angioedema is a Rare, Severe Disease Driven by Overactivity of the Prekallikrein Pathway

- Hereditary Angioedema (HAE) is caused by insufficient or dysfunctional C1-Inhibitor resulting in:
  - Overactivity of the Prekallikrain (PKK) pathway
  - Excessive bradykinin production
  - Severe swelling, characteristic of HAE

 IONIS-PKK-L<sub>Rx</sub> is a LICA-medicine designed to block the production of PKK, thereby reducing production of bradykinin – the cause of HAE



Lumry (2103) Am. J. Manag. Care. 19:S103-S110



## IONIS-PKK-L<sub>Rx</sub>

Potential to change standard of care for the treatment of HAE

#### **Prevalence**

> 20K

Patients in the United States and Europe suffering from HAE<sup>1</sup>

### **High Unmet Need**

## **Potentially Fatal**

Significant need for safe, better tolerated, and more convenient therapy for prevention of potentially fatal HAE attacks

# Best In Class Product Profile Potential

## **Transformational**

Potential best in class reductions in HAE related attacks with monthly SC administration



# IONIS-PKK-L<sub>Rx</sub> Demonstrated Significant Reductions in HAE Attack Rate in Phase 2 Study

- Potential best in class prophylactic treatment for patients with HAE
- Favorable safety and tolerability profile

90%

Mean reduction in monthly HAE attacks vs. placebo (weeks 1-17)

97%

Mean reduction in monthly HAE attacks vs. placebo (weeks 5-17) 92%

Treated patients were attack-free vs. **0**% patients on placebo (weeks 5-17)

Phase 3 planning underway



#### **Changing Standard of Care**

# IONIS-PKK-L<sub>Rx</sub>

Potential best in class medicine for prevention of HAE attacks

Phase 3
Planning Underway

- Targets the pathway at the root cause of HAE
- Designed as a convenient prophylactic treatment for prevention of HAE attacks
- Utilizes Ionis' next-generation LICA chemistry with high potency, attractive tolerability and convenience
- Phase 2 profile supports a potential Best-In-Class medicine for HAE



# 2021 Planned Pipeline Events



# Key 2021 Pipeline Events

- Timing of partnered program catalysts based on partners' most recent publicly available disclosures
- 2. Dosing stopped in Phase 3 GENERATION HD1 Study, paused in GEN-EXTEND OLE study. GEN-PEAK and Roche HD Natural History study continuing

DATA READOUTS <sup>1</sup>			H1	H2
PKK-L <sub>Rx</sub>	Phase 2	Hereditary Angioedema (top-line data)	<b>/</b>	
AGT-L <sub>Rx</sub>	Phase 2	Hypertension	<b>/</b>	
Tominersen <sup>2</sup>	Phase 3	Huntington's disease	<b>/</b>	
ENAC-2.5 <sub>Rx</sub>	Phase 2	Cystic Fibrosis	<b>/</b>	
GHR-L <sub>Rx</sub>	Phase 2 + OLE	Acromegaly		•
PKK-L <sub>Rx</sub>	Phase 2	Hereditary Angioedema (full data)		•
MAPT <sub>Rx</sub>	Phase 1/2	Alzheimer's Disease		•
Vupanorsen	Phase 2b	sHTG/CVD risk reduction		•
Tofersen	VALOR Phase 3	SOD1-ALS		•
KEY STUDY INITIATIONS <sup>1</sup>			H1	H2
SPINRAZA	RESPOND Phase 4	SMA, Suboptimal gene therapy response	<b>/</b>	
Tofersen	ATLAS Phase 3	Presymptomatic SOD1-ALS	<b>/</b>	
ION363	Phase 3	FUS-ALS	<b>/</b>	
AGT-L <sub>Rx</sub>	Phase 2b	Resistant hypertension	<b>/</b>	
AGT-L <sub>Rx</sub>	Phase 2	Heart failure with reduced ejection fraction	<b>/</b>	
ION373	Phase 2/3	Alexander disease	<b>/</b>	
ION224	Phase 2b	NASH	•	
APOCIII-L <sub>Rx</sub>	Phase 3	Second TG indication (sHTG)		•
ION582	Phase 1/2	Angelman syndrome		•



Wholly owned

Partnered

# 12+ Marketed Medicines Projected in 2026



#### **Wholly owned Neuro**

Eplontersen (hATTR-PN) ION716 (Prion) ION373 (Alexander) ION363 (FUS-ALS) ION283 (Lafora)

#### **Partnered Neuro**

Tofersen (SOD1-ALS) C9<sub>Rx</sub> (C9-ALS) ION541 (Broad ALS)

#### Wholly owned Cardio

Eplontersen (ATTR-CM) APOCIII-L<sub>Rx</sub> (FCS) APOCIII-L<sub>Rx</sub> (sHTG) AGT-L<sub>Rx</sub> (RHTN)

#### **Partnered Cardio**

Pelacarsen (Lp(a) CVDRR) Vupanorsen (sHTG/CVDRR) FXI-L<sub>Rx</sub> (ESRD) ION449 (PCSK9)

#### **Wholly owned Other**

TMPRSS6- $L_{Rx}$  ( $\beta$ -thal) PKK- $L_{Rx}$  (HAE) GHR- $L_{Rx}$  (Acromegaly)

#### **Partnered Other**

HBV<sub>Rx</sub> (Hep B)

## Well Positioned for Accelerated Growth

Advancing pipeline & technology

Pioneering new markets & Changing standards of care

Financial strength to invest in areas with the greatest value-driving potential





# A&P

Please standby as we compile your questions. Thanks for your patience.

