



Corporate Overview

August 2020



Forward Looking Language Statement

This presentation includes forward-looking statements regarding our business, financial guidance and the therapeutic and commercial potential of SPINRAZA® (nusinersen), TEGSEDI® (inotersen), WAYLIVRA® (volanesorsen) and Ionis' technologies and products in development, including the business of Akcea Therapeutics, Inc., Ionis' majority owned affiliate. Any statement describing Ionis' goals, expectations, financial or other projections, intentions or beliefs is a forward-looking statement and should be considered an at-risk statement. Such statements are subject to certain risks and uncertainties, including those related to the impact COVID-19 could have on our business, and including but not limited to those related to our commercial products and the medicines in our pipeline, and particularly those inherent in the process of discovering, developing and commercializing medicines that are safe and effective for use as human therapeutics, and in the endeavor of building a business around such medicines. Ionis' forward-looking statements also involve assumptions that, if they never materialize or prove correct, could cause its results to differ materially from those expressed or implied by such forward-looking statements. Although Ionis' forward-looking statements reflect the good faith judgment of its management, these statements are based only on facts and factors currently known by Ionis. As a result, you are cautioned not to rely on these forward-looking statements. These and other risks concerning Ionis' programs are described in additional detail in Ionis' annual report on Form 10-K for the year ended December 31, 2019 and our most recent Form 10-Q quarterly filing, which are on file with the SEC. Copies of this and other documents are available at www.ionispharma.com.

In this presentation, unless the context requires otherwise, “Ionis,” “Company,” “we,” “our,” and “us” refers to Ionis Pharmaceuticals and its subsidiaries.

Ionis Pharmaceuticals™ is a trademark of Ionis Pharmaceuticals, Inc. Akcea Therapeutics® is a registered trademark of Akcea Therapeutics, Inc. TEGSEDI® is a trademark of Akcea Therapeutics, Inc. WAYLIVRA® is a registered trademark of Akcea Therapeutics, Inc. SPINRAZA® is a registered trademark of Biogen.

Where We Are Today



Our leadership position in RNA-targeted therapeutics **continues to grow** as our technology advances



We have a **large, diverse, expanding, and mature pipeline** that is performing exceptionally well



The Ionis-owned pipeline is now a key priority and will expand substantially; in parallel, we are evolving our commercial strategy



We have the **financial strength** to continue advancing our technology and bring new medicines to the market

Today we are Stronger than Ever

- On track to achieve 2020 guidance and well-capitalized
- Executing on our ambitious agenda
- Building our commercial capabilities
- Dedicated employees committed to serving patients in need

**Positioned for >10 NDAs through 2025;
potential for many new commercial medicines**

Outstanding Pipeline Performance

3

Commercial medicines*

 **SPINRAZA**
(nusinersen) injection
12 mg/5 mL

 **Tegsedi**[®]
(inotersen) injection
284 mg/1.5 mL

 **waylivra**[®]
(volanesorsen) injection
285 mg/1.5 mL

≥6

Phase 3 studies by YE'20

Tominersen (IONIS-HTT_{Rx})
Huntington's disease

Tofersen (IONIS-SOD1_{Rx})
SOD1 ALS

ION363[†]
FUS-ALS

AKCEA-APO(a)-L_{Rx} (TQJ230)
Lp(a)-driven CVD

AKCEA-TTR-L_{Rx}
hATTR polyneuropathy

AKCEA-APOCIII-L_{Rx}[†]
FCS

AKCEA-TTR-L_{Rx}
ATTR Cardiomyopathy

≥10

Marketing applications expected through 2025
resulting in many new commercial medicines



*In 1Q 2021, Biogen plans to initiate the Phase 4 RESPOND study of SPINRAZA in patients with suboptimal response to gene therapy clinicaltrials.org/NCT04488133. Biogen is also conducting the DEVOTE study of a higher dose of SPINRAZA clinicaltrials.gov/NCT04089566. [†] P3 study start by YE 2020

Potential for >10 Marketing Applications through 2025

Anticipated marketing applications resulting in many new commercial medicines

		ION363 <i>FUS-ALS</i>	
		AKCEA-APOCIII-L _{Rx} <i>Severe hypertriglyceridemia</i>	ION541 <i>Sporadic ALS</i>
		ION373 <i>Alexander disease</i>	IONIS-TMPRSS6-L _{Rx} <i>β-thalassemia</i>
		IONIS-GHR-L _{Rx} <i>Acromegaly</i>	IONIS-HBV _{Rx} / IONIS-HBV-L _{Rx} <i>Hepatitis B virus infection</i>
	AKCEA-APOCIII-L _{Rx} <i>FCS</i>	IONIS-C9 _{Rx} (BIIB078) <i>C9-ALS</i>	Vupanorsen (AKCEA-ANGPTL3-L _{Rx}) <i>CV/metabolic disease</i>
	Tominersen (IONIS-HTT _{Rx} / RG6042) <i>Huntington's disease</i>	IONIS-PKK-L _{Rx} <i>Hereditary angioedema</i>	ION716 <i>Prion diseases</i>
Tofersen (IONIS-SOD1 _{Rx} / BIIB067) <i>SOD1-ALS</i>	AKCEA-TTR-L _{Rx} <i>hATTR polyneuropathy</i>	AKCEA-TTR-L _{Rx} <i>ATTR cardiomyopathy</i>	AKCEA-APO(a)-L _{Rx} (TQJ230) <i>Cardiovascular disease</i>

2021

2025 and beyond

Three Transformational Medicines for the Treatment of Patients with Rare, Fatal Diseases



SPINRAZA (nusinersen)

The global foundation-of-care for the treatment of spinal muscular atrophy patients of all ages¹



TEGSEDI (inotersen)

A transformative medicine for adult patients with hATTR polyneuropathy²



WAYLIVRA (volanesorsen)

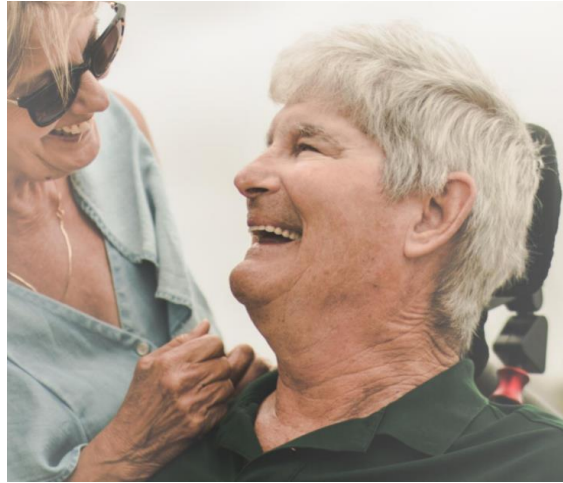
A transformative medicine for patients with Familial Chylomicronemia Syndrome (FCS)³

Four Medicines Advancing in Phase 3 Development



Tominersen
Huntington's disease
(Roche)

- Potentially **the first** disease-modifying medicine for the **treatment of HD**
- ~ **40K patients** in US¹



Tofersen
Familial ALS-SOD1
(Biogen)

- **First medicine** demonstrating SOD1 reductions and trends in **slowing disease progression**
- ~**1,400 patients** in G7 countries²



AKCEA-APO(a)-L_{Rx}
Lp(a)-driven CVD
(Novartis)

- Demonstrated **robust**, dose-dependent **Lp(a) reductions**³
- **>8 million people** worldwide



AKCEA-TTR-L_{Rx}
TTR amyloidosis
(Ionis-owned)

- **Robust TTR reductions** with positive safety and tolerability profile demonstrated
- **>250K patients** worldwide

IONIS CLINICAL PIPELINE

	Medicines	Indication	Partner	Phase 1	Phase 2	Phase 3
CARDIO-RENAL	AKCEA-APO(a)-L _{Rx}	CVD	Akcea / Novartis			
	AKCEA-TTR-L _{Rx}	ATTR cardiomyopathy	Akcea			
	Vupanorsen (AKCEA-ANGPTL3-L _{Rx})	CVD	Akcea / Pfizer			
	AKCEA-APOCIII-L _{Rx}	CVD	Akcea			
	IONIS-FB-L _{Rx}	Nephropathy	Roche			
	IONIS-AGT-L _{Rx}	Treatment-resistant hypertension	Ionis			
	IONIS-FXI-L _{Rx}	Clotting disorders	Bayer			
	IONIS-AZ4-2.5-L _{Rx}	CVD	AstraZeneca			
	ION532	Kidney disease	AstraZeneca			
METABOLIC	IONIS-GHR-L _{Rx}	Acromegaly	Ionis			
	AKCEA-APOCIII-L _{Rx}	FCS	Akcea			
	IONIS-GCGR _{Rx}	Diabetes	Ionis*			
	ION839	NASH	AstraZeneca			
	ION224	NASH	Ionis			
NEUROLOGICAL	Tofersen (IONIS-SOD1 _{Rx})	ALS	Biogen			
	Tominersen (IONIS-HTT _{Rx})	Huntington's disease	Roche			
	AKCEA-TTR-L _{Rx}	hATTR polyneuropathy	Akcea			
	IONIS-C9 _{Rx}	ALS	Biogen			
	IONIS-MAPT _{Rx}	Alzheimer's disease	Biogen			
	ION859	Parkinson's disease	Biogen			
	IONIS-DNM2-2.5 _{Rx}	Centronuclear myopathy	Dynacure			
	ION464	Multiple system atrophy	Biogen			

*Licensed to Suzhou-Ribo in China

IONIS CLINICAL PIPELINE - CONTINUED

	MEDICINES	INDICATION	PARTNER	PHASE 1	PHASE 2	PHASE 3
INFECTIOUS	IONIS-HBV _{Rx}	Hepatitis B virus infection	GSK			
CANCER	IONIS-AR-2.5 _{Rx}	Prostate cancer	Ionis*			
	Danvatirsen	Cancer	Ionis			
	ION736	Cancer	AstraZeneca			
OPHTHALMOLOGY	IONIS-FB-L _{Rx}	Complement mediated diseases	Roche			
	ION357	Retinitis pigmentosa	ProQR			
PULMONOLOGY & ALLERGY	IONIS-ENAC-2.5 _{Rx}	Cystic fibrosis	Ionis			
	IONIS-PKK-L _{Rx}	Hereditary angioedema	Ionis			
HEME	IONIS-TMPRSS6-L _{Rx}	β-thalassemia	Ionis			
OTHER	ION253	GI Autoimmune disease	Janssen			

IONIS-OWNED PIPELINE

	Medicines	Indication	Preclinical	Phase 1	Phase 2	Phase 3
CARDIO-RENAL	AKCEA-TTR-L _{Rx}	ATTR cardiomyopathy				
	AKCEA-APOCIII-L _{Rx}	CVD				
	IONIS-AGT-L _{Rx}	Treatment-resistant hypertension				
	ION547	Cardiometabolic disease				
	ION904	Cardiometabolic disease				
METABOLIC	IONIS-GHR-L _{Rx}	Acromegaly				
	AKCEA-APOCIII-L _{Rx}	FCS				
	IONIS-GCGR _{Rx} [*]	Diabetes				
	ION224	NASH				
NEUROLOGICAL	AKCEA-TTR-L _{Rx}	hATTR polyneuropathy				
	ION363	ALS				
	ION716	Prion disease				
	ION283	Lafora disease				
	ION373	Alexander disease				
CANCER	IONIS-AR-2.5 _{Rx} [*]	Prostate Cancer				
	ION929	Cancer				
	ION251	Multiple myeloma				
	ION674 [*]	Lymphomas				
PULMONARY & ALLERGY	IONIS-ENAC-2.5 _{Rx}	Cystic fibrosis				
	IONIS-PKK-L _{Rx}	Hereditary angioedema				
	ION663	Pulmonary disease				
HEME	IONIS-TMPRSS6-L _{Rx}	β-thalassemia				

^{*}Licensed to Suzhou-Ribo in China

Ionis' Antisense Technology...

Works on All Types of RNA

mRNA, Long non-coding RNA, Toxic RNA, MicroRNA

Works Through Many Different Mechanisms

Decrease or increase protein production, alter splicing, decrease toxic RNAs

Works by Many Routes of Administration

SQ, IT, IV, IM, enema, inhaled, intra-ocular, oral

Works Broadly Throughout the Body

Liver, muscle, brain, spinal cord, eye, cancer cells, fat, kidney, heart, lung

Ionis is Cracking the Code in Neurological Diseases

SPINRAZA

Spinal muscular atrophy

ATTR amyloidosis

*TEGSEDI for hATTR polyneuropathy
AKCEA-TTR-L_{Rx} for all major forms*

Huntington's disease

Tominersen (IONIS-HTT_{Rx})

Alzheimer's disease

IONIS-MAPT_{Rx}

Amyotrophic lateral sclerosis

*Tofersen (IONIS-SOD1_{Rx}), IONIS-C9_{Rx},
ION541 (Sporadic), ION363 (FUS)*

Parkinson's disease

ION859

Centronuclear myopathy

IONIS-DNM2-2.5_{Rx}

Alexander disease

ION373

Prion disease

ION716

Lafora disease

ION283

Multiple System Atrophy

ION464

Angelman syndrome

ION581

Severe epilepsies

Multiple Programs

Leukodystrophies

Myotonic dystrophy

Spinocerebellar ataxias

Spinal and Bulbar muscle atrophy

Charcot-Marie-Tooth

Multiple sclerosis

Severe pain

*And many more in
research stage*

Investing in the Technology to Increase our Leadership Position

INVESTMENTS

Improved Drug Candidate Selection Processes

Human Genomics Investments

New Routes of Delivery

Medicinal Chemistry
(e.g. LICA)

IMPACT

- Improved drug discovery efficiency
 - Improved overall drug performance
-
- Novel target identification
 - Improved drug discovery efficiency (e.g. patient selection, biomarkers, disease natural history)
 - Increased probability for clinical success
-
- Even more patient convenience (e.g. oral)
 - Opens up new target organs/cell types (e.g. pulmonary, ocular)
-
- Even more patient convenience (e.g. monthly, quarterly dosing)
 - Opens up new target organs/cell types (e.g. cardiac, muscle, immune)
 - Enhanced overall safety and efficacy performance

Q2 2020 Financial Performance

On track to achieve 2020 financial guidance

\$146 million in revenue

Driven by commercial revenue growth

\$8 million of net income*

An increase compared to Q1



\$72 million**

Continued blockbuster performance

>\$2.3 billion of cash

Substantial financial resources
to execute on ambitious agenda

Maintaining our 2020 Financial Guidance

Revenue

>\$700 million

Operating Expenses

~\$650-\$690 million*

Meaningfully profitable*

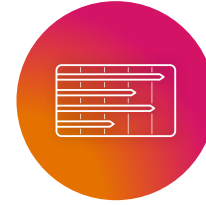
Ionis Continues to Lead the Way in RNA-targeted Therapeutics



Growing leadership position



Strong financial position



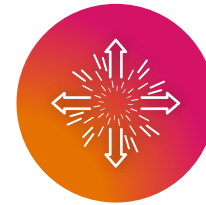
Rapidly advancing pipeline



Rapidly advancing technology



Expanding Ionis-owned pipeline & evolving commercial strategy



Incredible momentum supporting even greater productivity

A black and white photograph of a young boy with glasses, laughing heartily. He is holding a round object, likely an apple, in his hands. The background is a blurred outdoor setting. The image is overlaid with a semi-transparent magenta banner at the bottom.

IONIS™

A Force for Life