



A Genetic Medicines Company

# Annual Meeting of Stockholders

June 1, 2023

Nasdaq: IONS

**Every Moment Matters...**  
in the Discovery, Development & Delivery  
of Life Transforming Genetic Medicines

# Participating in Today's Presentation

- There will be a Q&A session at the end of today's program, following prepared remarks
- Questions may be submitted at any time during the live event
- Simply type your question into the "Submit a Question" field located on your screen and clicking "Send"
- A replay will be available on the Investors section of the Ionis website within 24 hours of the live event
- Today's slides may be downloaded from the Investors section of the Ionis website under Events

# Forward-Looking Statements

This presentation includes forward-looking statements regarding our business, financial guidance and the therapeutic and commercial potential of QALSODY™ (tofersen), SPINRAZA® (nusinersen), TEGSEDI® (inotersen), WAYLIVRA® (volanesorsen), eplontersen, olezarsen, donidalorsen, ulefnersen, pelacarsen, bepirovirsen, Ionis' technologies, and Ionis' other products in development. Any statement describing Ionis' goals, expectations, financial or other projections, intentions or beliefs is a forward-looking statement and should be considered an at-risk statement. Such statements are subject to certain risks and uncertainties including but not limited to those related to our commercial products and the medicines in our pipeline, and particularly those inherent in the process of discovering, developing and commercializing medicines that are safe and effective for use as human therapeutics, and in the endeavor of building a business around such medicines. Ionis' forward-looking statements also involve assumptions that, if they never materialize or prove correct, could cause its results to differ materially from those expressed or implied by such forward-looking statements. Although Ionis' forward-looking statements reflect the good faith judgment of its management, these statements are based only on facts and factors currently known by Ionis. As a result, you are cautioned not to rely on these forward-looking statements. These and other risks concerning Ionis' programs are described in additional detail in Ionis' annual report on our Form 10-K for the year ended December 31, 2022, and our most recent Form 10-Q quarterly filing, which are on file with the SEC. Copies of these and other documents are available at [www.ionispharma.com](http://www.ionispharma.com).

In this presentation, unless the context requires otherwise, “Ionis,” “Company,” “we,” “our,” and “us” refers to Ionis Pharmaceuticals and its subsidiaries.

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# On Today's Call



**Brett Monia, Ph.D.**  
*Chief Executive Officer*



**Beth Hougen**  
*Chief Financial Officer*



**Onaiza Cadoret**  
*Executive Vice President,  
Chief Global Product Strategy and  
Operations Officer*

# Building Momentum by Executing on Strategic Priorities



**Deliver** an abundance of genetic medicines to the market



**Establish** an integrated commercial organization



**Expand** and **diversify** our technology platform



**Strengthen** our financial foundation to support our strategic priorities

# Ionis: Uniquely Positioned To Drive Growth<sup>1</sup>

## Commercial Portfolio Growing

- SPINRAZA continues to lead in the SMA global market
- QALSODY approval further validates the strength of Ionis' platform in the CNS

## Late-stage Pipeline Delivering

- Eplontersen US approval in ATTRv-PN anticipated in December
- Olezarsen Phase 3 data in FCS expected in H2:2023
- Donidalorsen Phase 3 study in HAE fully enrolled, with data expected in H1:2024

## Leading Neuro Franchise

- IONIS-MAPT<sub>Rx</sub> (BIIB080) Phase 1b data in AD showed substantial tau pathology reductions
- 12 programs for a range of neurological diseases advancing in clinical development

## Technology Advancing & Diversifying

- Advanced first muscle-targeting LICA using Bicycle technology into preclinical development
- Advanced new backbone chemistry, MsPA, into preclinical development

# Positioned to Commercialize Our Near-Term Opportunities<sup>1,2</sup>

## Eplontersen

Data support strong efficacy and safety with **at-home self-administration** profile for the **global ATTR market**

**On track** to **launch** for ATTRv-PN

Well positioned with Ionis' **ATTR market knowledge** & AstraZeneca's **global scale**

Estimated peak sales: **Multibillion<sup>3</sup>**

## Olezarsen

Expected to be a **first-in-class** treatment for patients with **severely elevated triglycerides**

**On track** for first independent **launch** in FCS

**Independent launch** in **larger** SHTG indication **to follow**

Estimated peak sales: **>\$1 Billion**

## Donidalorsen

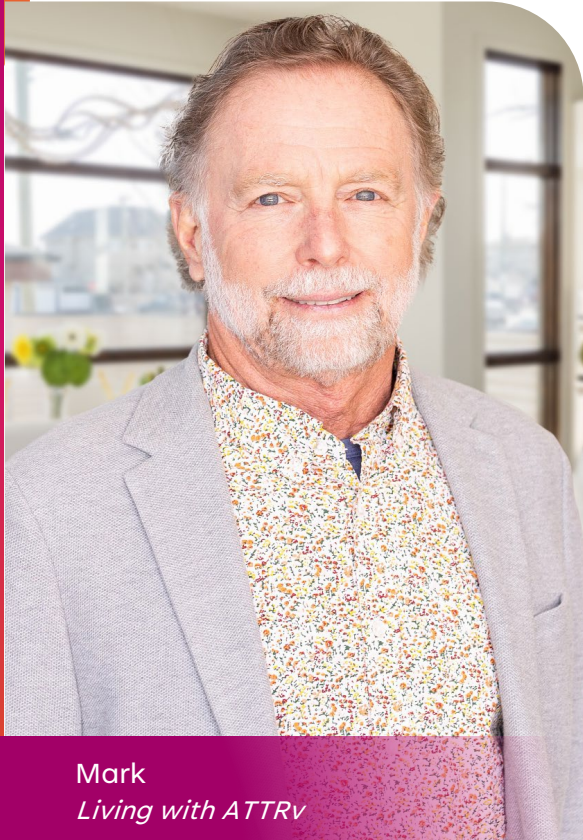
Data to date support a **competitive** & **differentiated** prophylactic profile for patients with HAE<sup>4</sup>

**On track** for independent **launch** in HAE

Attractive **market** with **concentrated prescriber** base

Estimated peak sales: **>\$500 Million**

# Eplontersen: Positioned to Serve the Broad and Largely Underserved Global ATTR Patient Population<sup>1</sup>



## Eplontersen

Data support strong efficacy and safety with **at-home self-administration** profile for the **global ATTR market**

First Potential Approval: **2023<sup>2</sup>**

Estimated Peak sales:  
**Multibillion<sup>3</sup>**

## Global Patient Segments<sup>1</sup> Expanding Patient Population

		Indication	Patients
		ATTR	~500K
Cardio		wtATTR	300K-500K
		ATTRv-CM	10K
Polyneuro		ATTRv-Mixed	30K
		ATTRv-PN	10K



# Eplontersen's Development Program is Designed to Deliver Robust Dataset Supporting Treatment for ATTR<sup>1</sup>

## ATTRv POLYNEUROPATHY



- Met co-primary + secondary endpoints in Phase 3 with favorable safety and tolerability
- **NDA accepted, PDUFA date of December 22, 2023**
- **On track for oUS submissions in 2023**

## ATTR CARDIOMYOPATHY



- Most comprehensive ATTR-CM study to date
- Positioned to deliver most robust data in broad patient population
- **Full enrollment expected in 2023**
- **On track for data readout in H1:25**

## ATTR



- Open-label extension studies in patients with ATTRv-PN and ATTR-CM enrolling
- Imaging sub-studies in ATTR-CM to assess the effects on cardiac structure and function underway
- Additional profile-enhancing studies planned

# Olezarsen: Positioned to Address Diseases Associated with Severely Elevated Triglycerides<sup>1</sup>



Fred  
Living with FCS

## Severely elevated triglycerides (TGs)

- Associated with acute, potentially fatal pancreatitis and atherosclerotic cardiovascular disease
- Endocrinology and cardiology guidelines recognize the risks of SHTG and recommend pharmacologic therapy
- Patients unable to achieve guideline recommended TG levels with current standard-of-care (High Unmet Need)

Indication	Peak Sales <sup>2</sup>
FCS	>\$1 Billion
SHTG	

## Familial chylomicronemia syndrome (FCS)

- Rare, genetically defined
- Significant risk for acute, potentially fatal pancreatitis
- ~1-2 per million patients worldwide

## Severe hypertriglyceridemia (SHTG): TG >500 mg/dL

- Significant risk for acute, potentially fatal pancreatitis
- Elevated risk for CVD
- >3 million total US patients

# Olezarsen Development Program Designed to Support a >\$1 Billion Market Opportunity<sup>1,2</sup>

## FAMILIAL CHYLOMICRONEMIA SYNDROME (FCS)



- FCS Phase 3 BALANCE study fully enrolled
- Phase 3 data expected H2:2023
- OLE progressing well
- Achieved fast track designation
- Launch preparations underway

## SEVERE HYPERTRIGLYCERIDEMIA (SHTG)



- SHTG Phase 3 study enrolling
- First pivotal study in large SHTG population



- Confirmatory pivotal study enrolling
- Supportive of registration



- ESSENCE study in patients with mild TGs and CVD risk
- Strengthens safety database necessary for approval
- Additional profile enhancing studies underway

# Donidalorsen: Clinical Results to Date Demonstrate a Competitive HAE Prophylactic Profile



Sydney  
Living with HAE

## Hereditary Angioedema (HAE)

- Rare genetic disease
- Severe and potentially fatal swelling of the arms, legs, face and throat

## Donidalorsen

- Targets the prekallikrein pathway, the root cause of HAE

>20K

Patients in the United States and Europe suffering from HAE<sup>1</sup>

Indication

Peak Sales<sup>2</sup>

HAE

>\$500 Million

# Donidalorsen Phase 3 Development Program Designed to Replicate Robust Phase 2 and OLE Results<sup>1</sup>

## Hereditary Angioedema



- Fully enrolled with data expected in H1:2024
- Positive Phase 2 and 1-year OLE data, including QoL data reported
- New 2-year Phase 2 OLE data reinforce donidalorsen's competitive profile



- SWITCH study underway in patients previously treated with other prophylactic therapies
- Phase 3 OLE study underway in patients who have completed OASIS

**Positioned to demonstrate competitive HAE prophylactic profile**

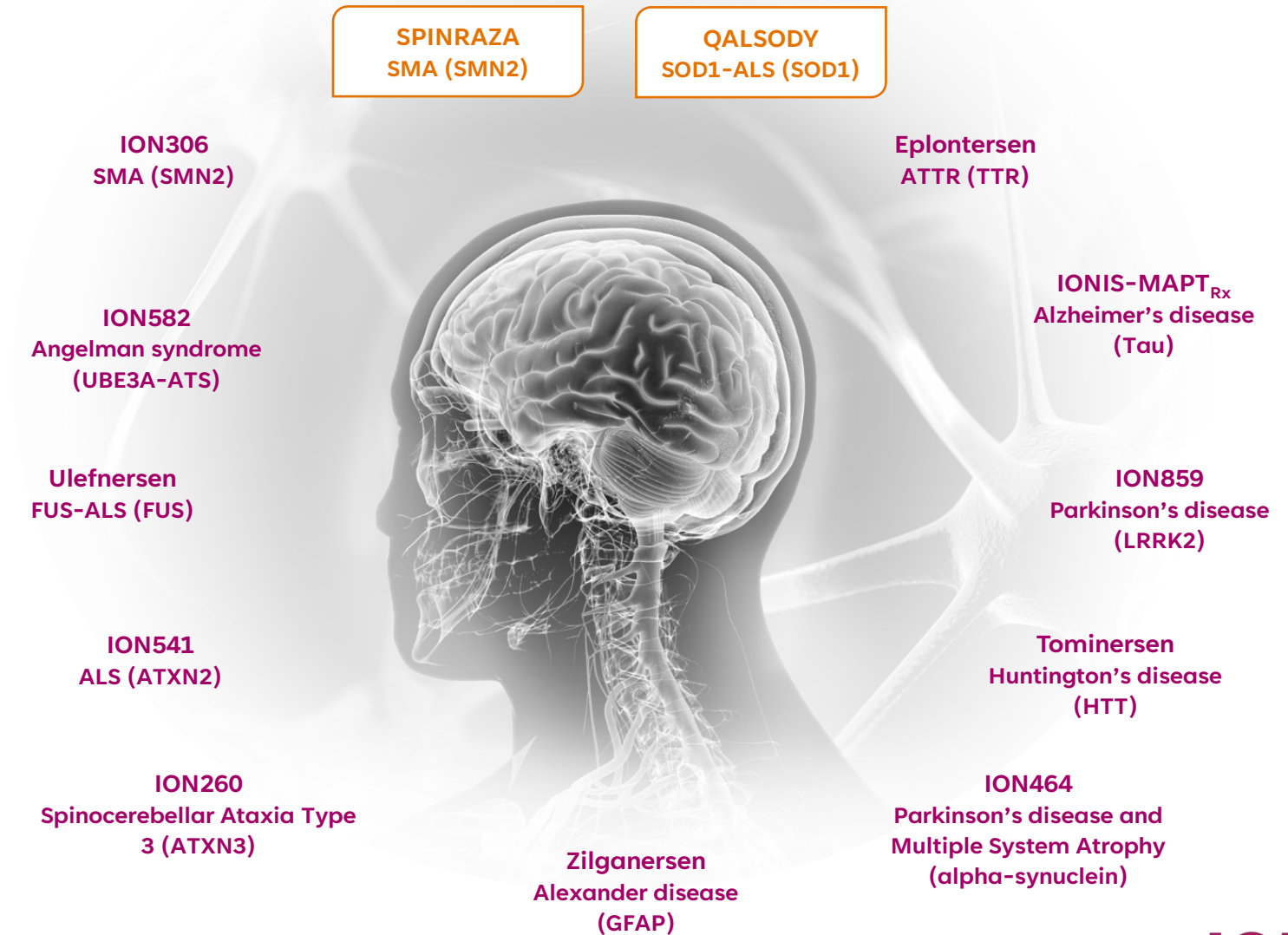
# Leading Neurology Franchise: Addressing Major Neurological Diseases

2

Approved  
Medicines

12

Medicines in  
Development





# QALSODY: The First Treatment Approved To Target A Genetic Cause of ALS<sup>1,2</sup>

## QALSODY to Treat SOD1-ALS

*Received Accelerated  
Approval From FDA*

*MAA Accepted by EMA*

*Phase 3 ATLAS  
Presymptomatic Study  
Ongoing*

FDA approval based on a reduction  
in neurofilament, a marker of  
neurodegeneration<sup>1</sup>

Approval supported by 12-month  
VALOR<sup>3</sup> and OLE integrated data

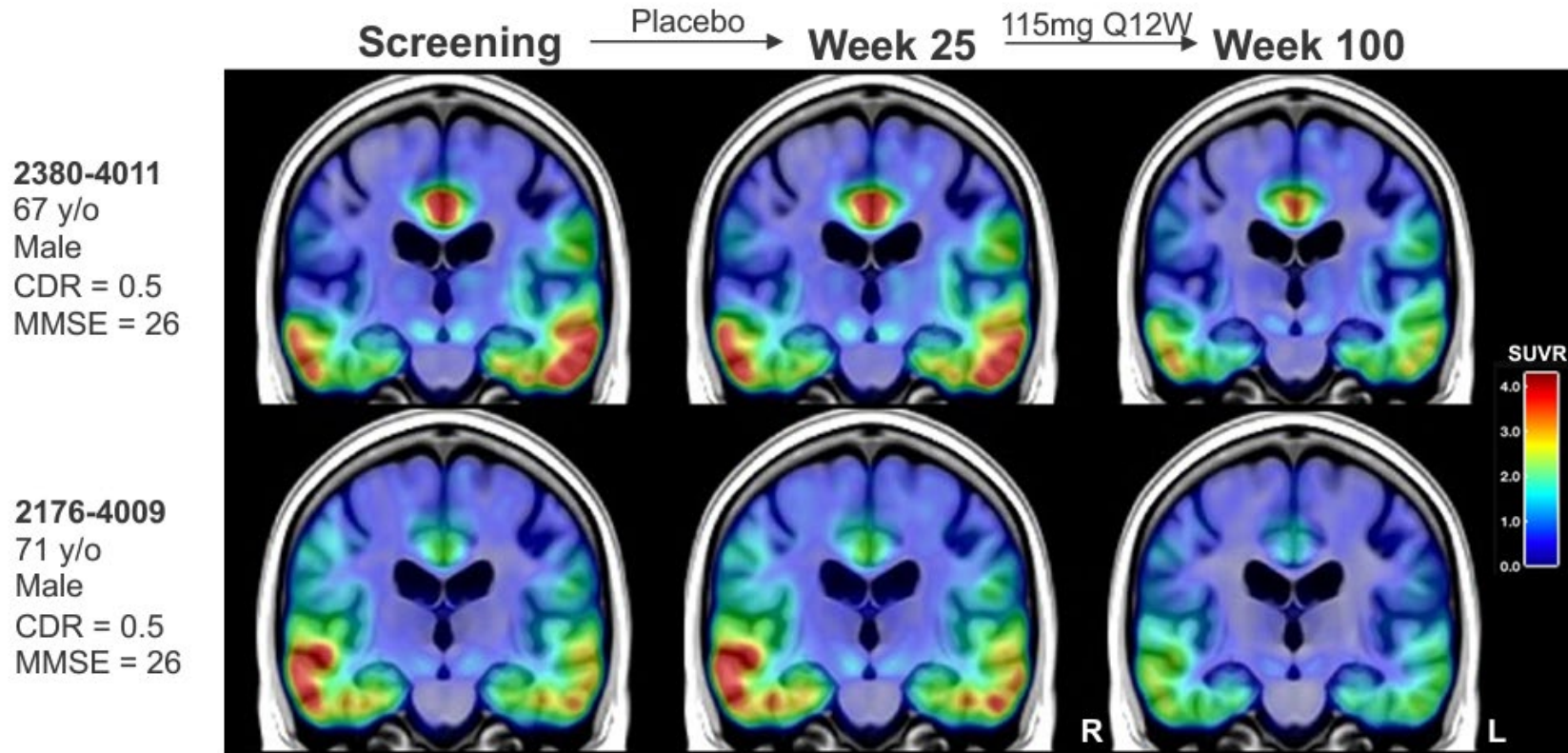
Data published in the  
*New England Journal of Medicine*

1. For important prescribing and safety information, please refer to: [www.qalsody.com](http://www.qalsody.com) 2. Biogen is responsible for commercializing QALSODY. 3. While statistical significance was not achieved on the primary endpoint of ALSFRS-R at week 28 in the Phase 3 VALOR study, signs of reduced disease progression across multiple secondary and exploratory endpoints were observed.

# IONIS-MAPT<sub>Rx</sub> (BIIB080) Showed Consistent Reduction in Tau Burden Across all Brain Regions

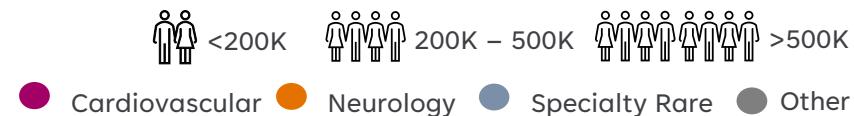
## Tau PET Results:



















- Patients initially on placebo then MAPT<sub>Rx</sub> (BIIB080) showed reduced tau burden following treatment
- Impacted tau burden as early as 25 weeks of treatment
- Reduced tau burden at all doses and dose frequencies in LTE
- Generally well-tolerated at all doses and dose frequencies
- CELIA Phase 2 Study underway in patients with mild AD





# Late-Stage Pipeline is Advancing and Expanding

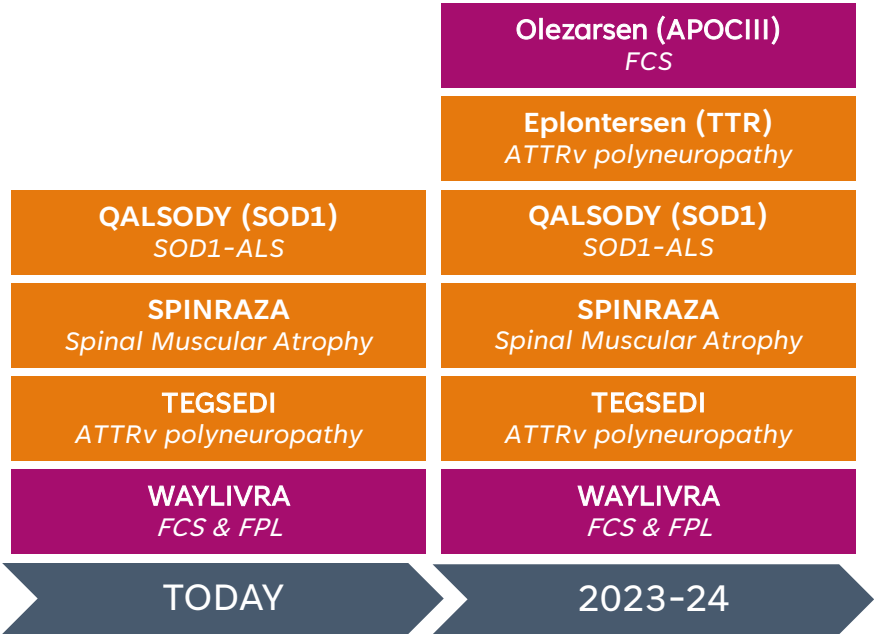


		Indication	Prevalence <sup>1</sup>	Next Event <sup>2</sup>
Eplontersen		ATTRv-PN		US approval (2023) oUS submissions (2023)
		ATTR-CM		Complete enrollment (2023) Ph3 data (2025)
Olezarsen		FCS		Ph3 data (2023)
		SHTG		Ph3 data (2024)
Donidalorsen		HAE		Ph3 data (2024)
Ulefnersen		FUS-ALS		Ph3 data (2025)
Tofersen		Presymptomatic SOD1-ALS		Ph3 data (2027)
Pelacarsen		Lp(a) CVD		Ph3 data (2025)
Bepirovirsen		HBV		Ph2b B-Together data (2023)
IONIS-FB-L <sub>Rx</sub>		IgA nephropathy		Ph3 data (TBD)

# Positioned to Deliver a Steady Cadence of New Approved Products<sup>1</sup>

- Cardiovascular
- Neurology
- Specialty Rare
- Other Medicines

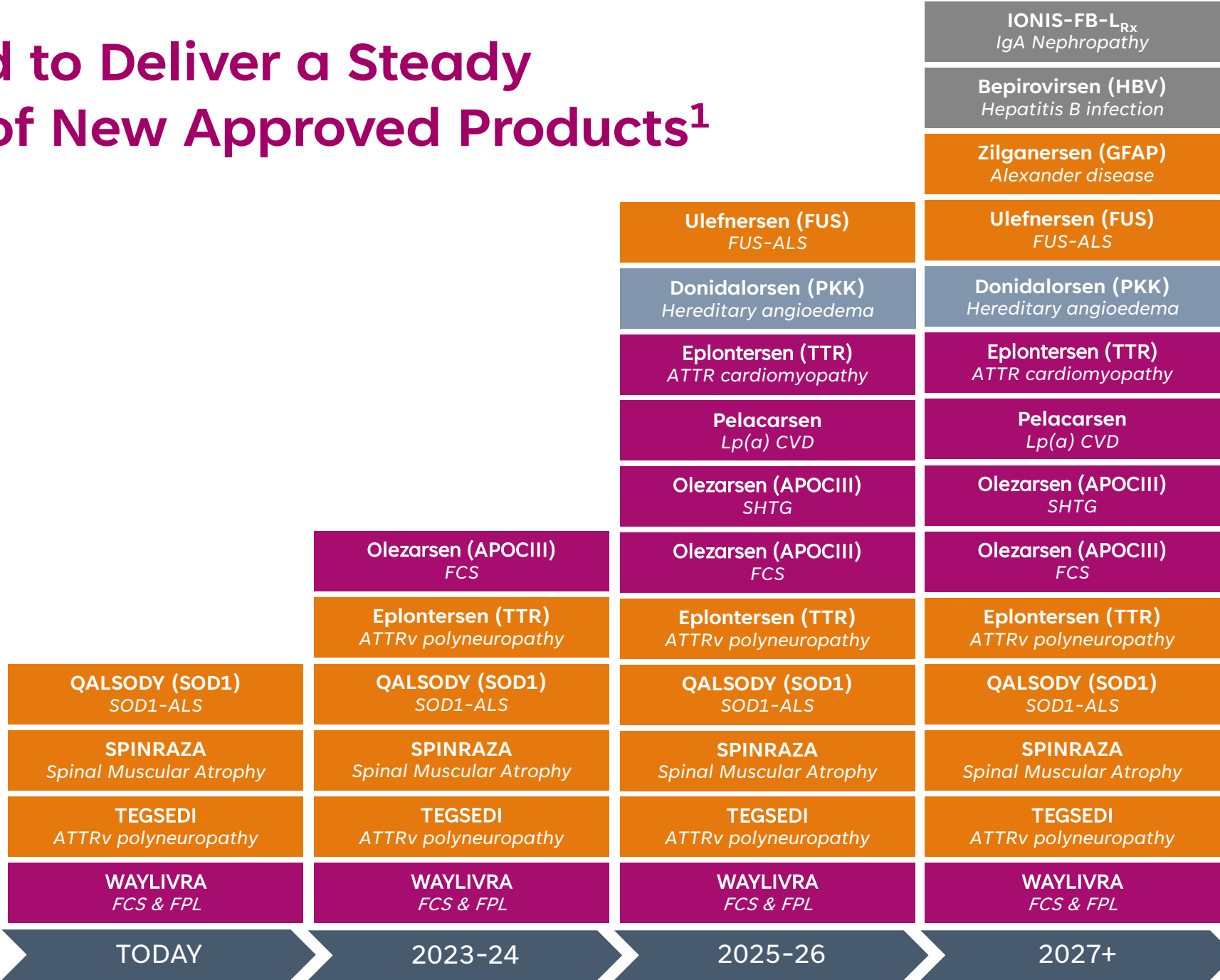
1. Timing expectations are based on current assumptions and are subject to change.



# Positioned to Deliver a Steady Cadence of New Approved Products<sup>1</sup>

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1. Timing expectations are based on current assumptions and are subject to change.



# Technology Advancements Build on our Leadership Position in Genetic Medicine

## Recent Advancements to Enhance Drug Profiles



WHERE WE ARE

- Advanced cardiac muscle LICA program using Bicycle conjugates into preclinical development
- Advanced new MsPA program into preclinical development
- Further optimized medicinal chemistry for CNS applications

## Adding Value for Tomorrow's Medicines



WHERE WE ARE GOING

- Solve delivery across blood-brain-barrier
- Advance programs targeting new tissues
- Advance new routes of delivery
- Advance new targets utilizing gene editing technology (Metagenomi partnership)

# Foundation of Financial Strength for Sustainable Growth

## Financial Strength



## Accelerating Investments



## Sustained Delivery of New Marketed Products

- Significant financial resources with **\$2.3 billion in cash<sup>1</sup>**
- **Multiple revenue sources** with diverse margin profiles
- **Advancing** new medicines to the market
- **Building** our commercial organization
- **Expanding** and diversifying our technology
- **Scaling** our infrastructure

## Near Term Commercial Opportunities



# Key Value Driving Events in 2023<sup>1</sup>

## Regulatory Actions

- ✓ **QALSODY:** FDA approval decision, SOD1-ALS
- **QALSODY:** EU approval decision, SOD1-ALS<sup>2</sup>
- **Eplontersen:** FDA approval decision, ATTRv-PN
- **Eplontersen:** oUS filings, ATTRv-PN

## Clinical Data Events

- ✓ **Eplontersen:** Phase 3, NEURO-TTRansform 35-week & 66-week data, ATTRv-PN
- **Olezarsen:** Phase 3, BALANCE study data, FCS
- ✓ **Donidalorsen:** Phase 2, OLE 1-year data, HAE
- **Donidalorsen:** Phase 2, OLE 2-year data, HAE

## Enrollment Achievements

- ✓ **Donidalorsen:** Phase 3, OASIS-HAE full enrollment, HAE
- ✓ **IONIS-FB-L<sub>Rx</sub>:** Phase 2, GOLDEN Study full enrollment, GA
- **Eplontersen:** Phase 3, CARDIO-TTRansform full enrollment, ATTR-CM

## Phase 3 Initiations

- ✓ **Bepirovirsen:** Phase 3 initiation, chronic HBV
- ✓ **IONIS-FB-L<sub>Rx</sub>:** Phase 3 initiation, IgA nephropathy

# Thoughtful Corporate Responsibility in Everything We Do

Second Annual Corporate Responsibility Report  
Published in December 2022



Well-positioned to **accelerate growth** through success across our business

Numerous attractive near-term product opportunities **rapidly approaching market**

Growing & advancing **Phase 3 pipeline**

Sustained delivery of **numerous new product opportunities** for rare and broad indications

Research, development & commercial **fully integrated**

**Expanded** and **diversified technology** with new capabilities extending our **leadership** in **genetic medicine**

REALIZING OUR VISION TO BE THE

**Leader in Genetic Medicine**



## Q&A session

To ask a question,  
simply type your question in the  
“Submit a Question” box below and click “Send”



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